



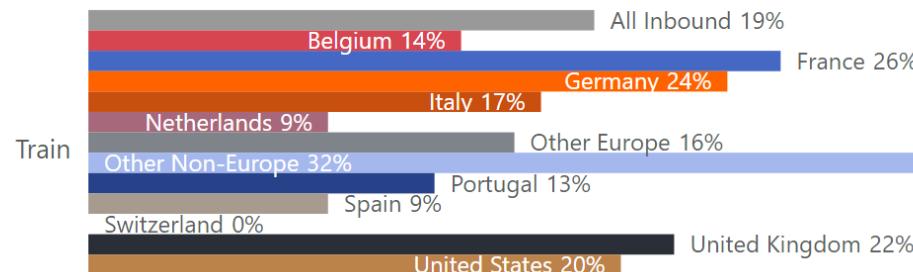
Luxembourg for Tourism  
**Theme profile**  
**TRAIN**  
**(transport means to access Luxembourg)**



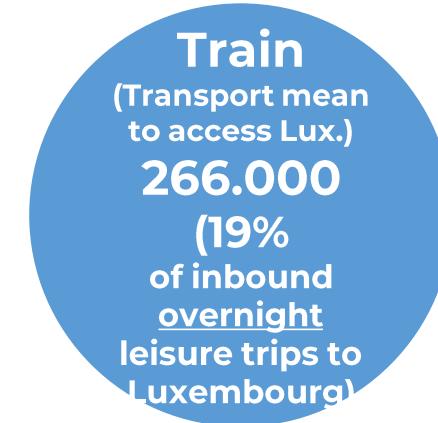
# **Market size of Leisure visitors travelling by train to Luxembourg**

## Shares by country of origin

### Visitors with overnight

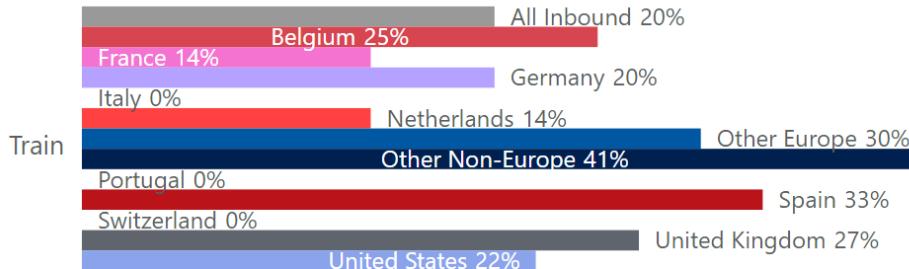


## Number of overnight leisure trips to Luxembourg (estimate, yearly average 2023/2024)

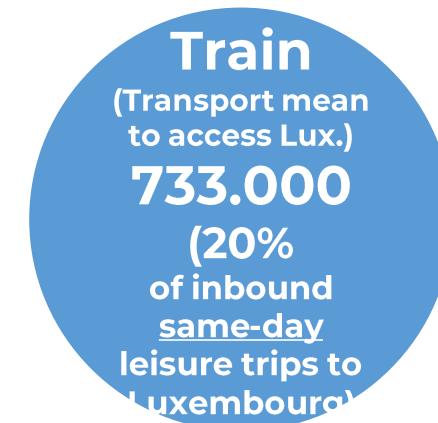


## Shares by country of origin

### Same-day visitors



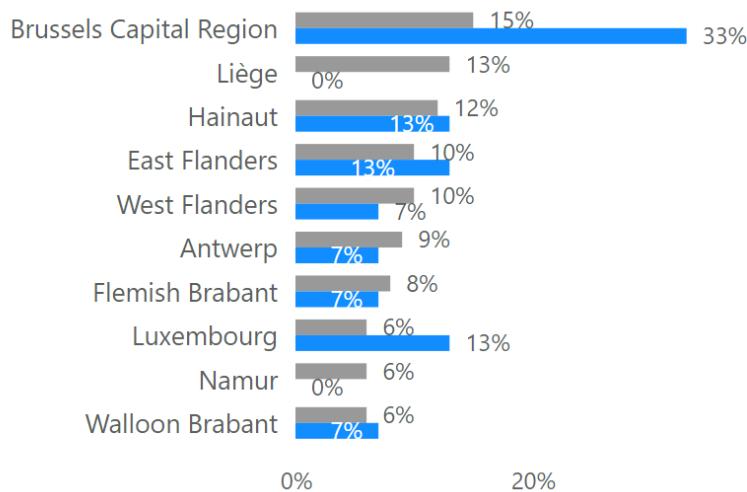
## Number of same-day leisure trips to Luxembourg (estimate, yearly average 2023/2024)



## Region of origin (BE)

### Visitors with overnight

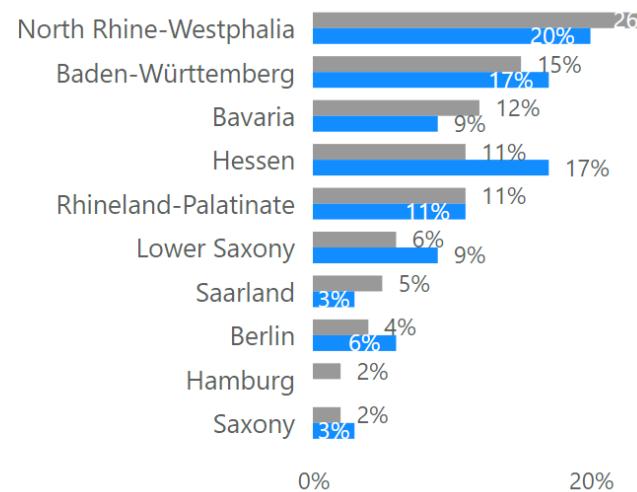
● All Inbound ● Train



## Region of origin (DE)

### Visitors with overnight

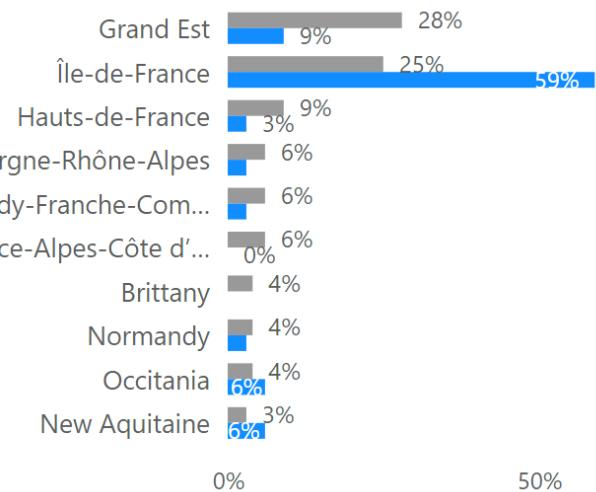
● All Inbound ● Train



## Region of origin (FR)

### Visitors with overnight

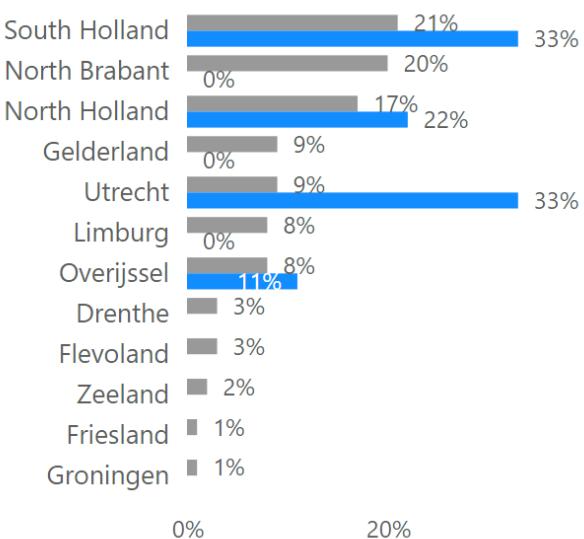
● All Inbound ● Train



## Region of origin (NL)

### Visitors with overnight

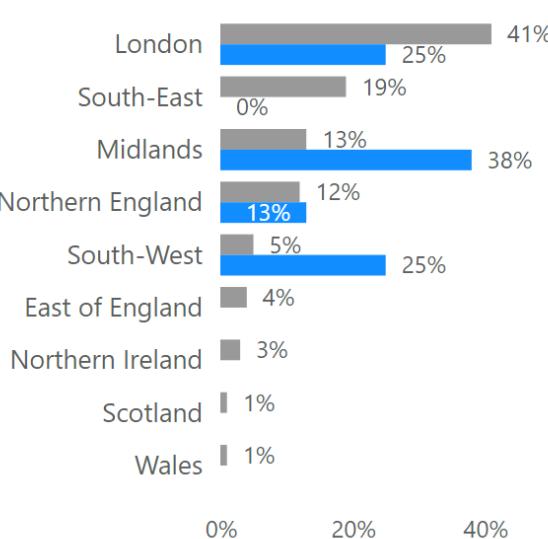
● All Inbound ● Train



## Region of origin (UK)

### Visitors with overnight

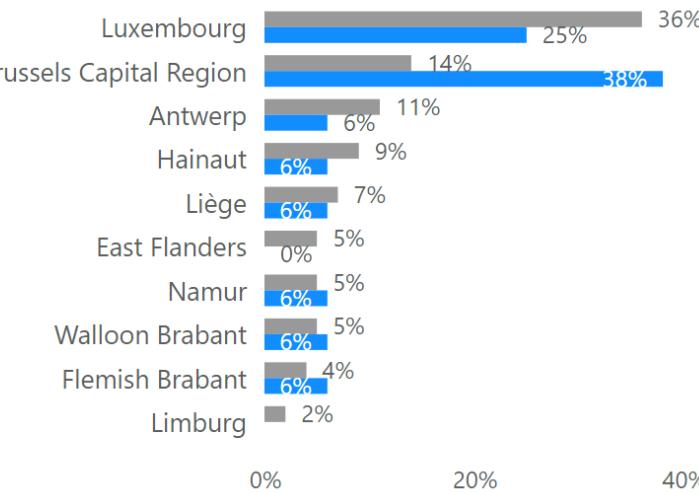
● All Inbound ● Train



## Region of origin (BE)

### Same-day visitors

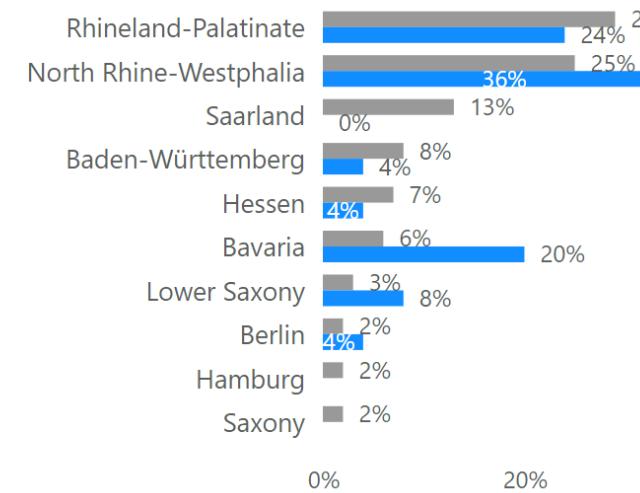
● All Inbound ● Train



## Region of origin (DE)

### Same-day visitors

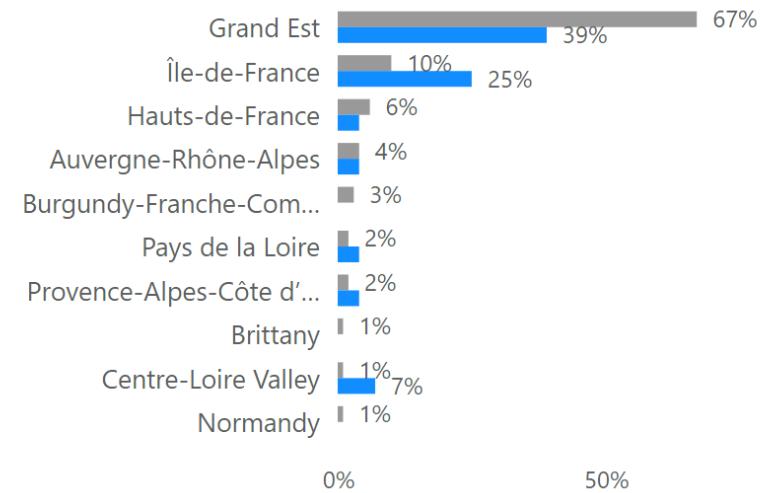
● All Inbound ● Train



## Region of origin (FR)

### Same-day visitors

● All Inbound ● Train



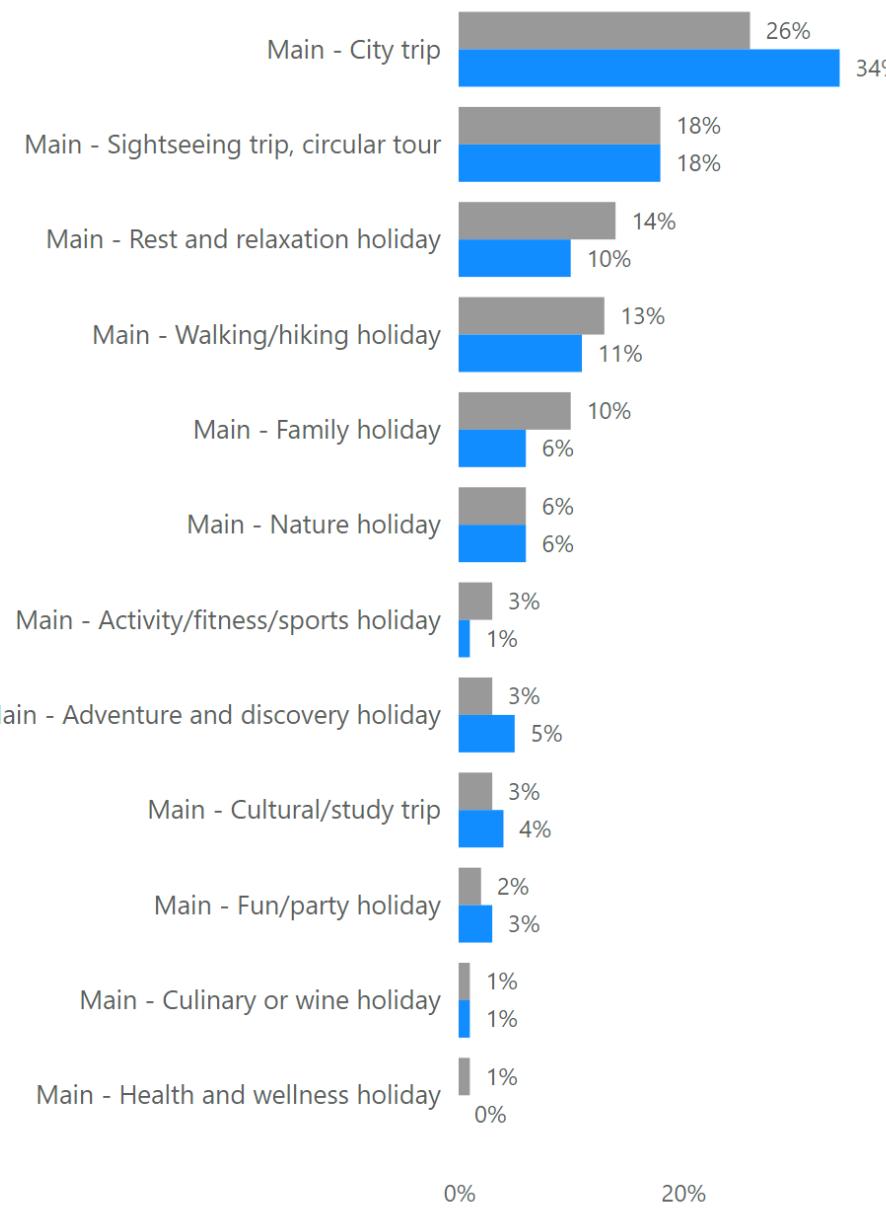


# **Travel behaviour of leisure visitors travelling by train to Luxembourg**

## Main holiday types

### Visitors with overnight

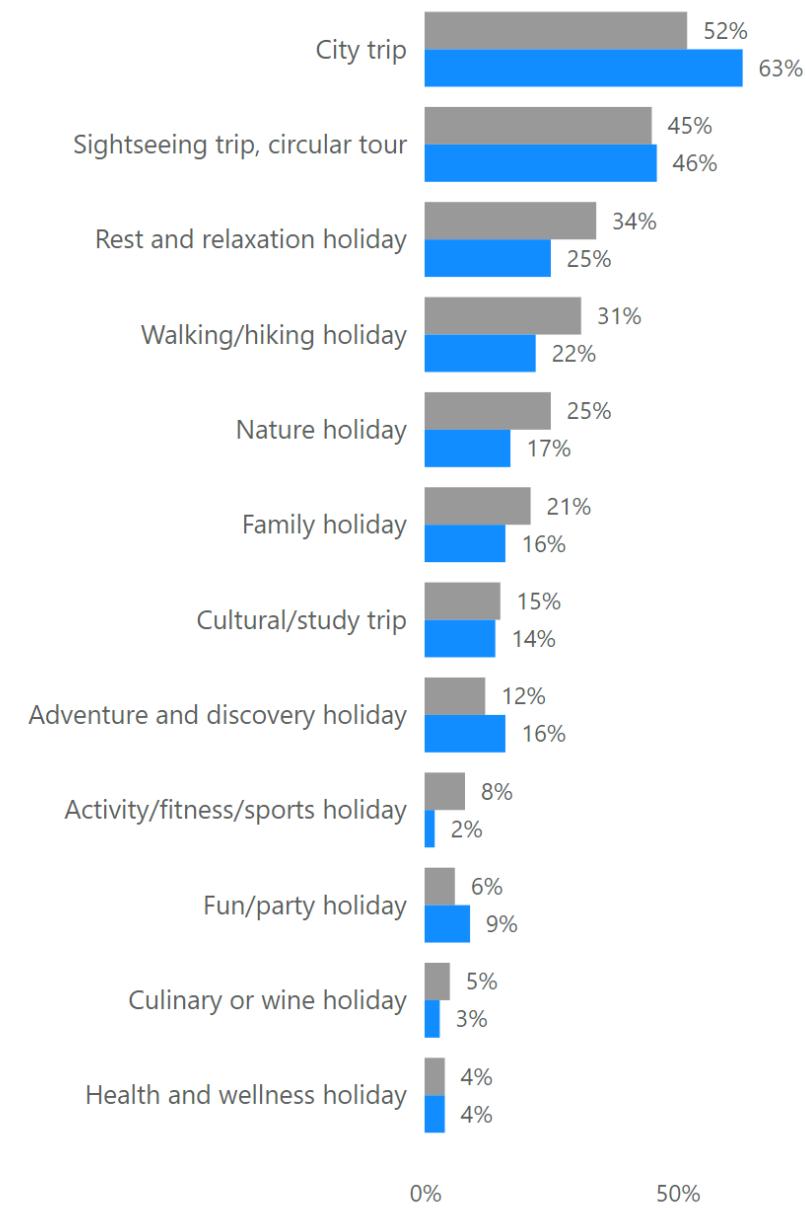
● All Inbound ● Train



## All holiday types

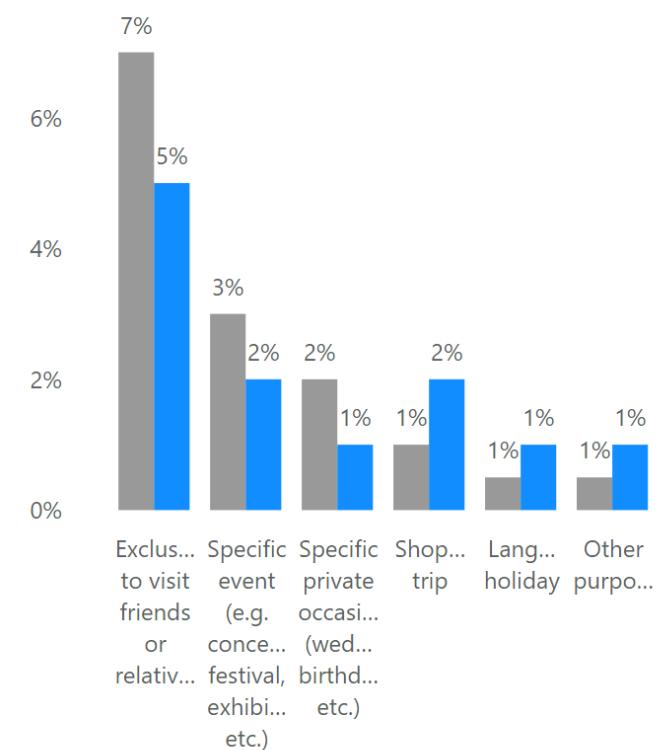
### Visitors with overnight

● All Inbound ● Train



## Main purpose of overnight trip (if not holiday)

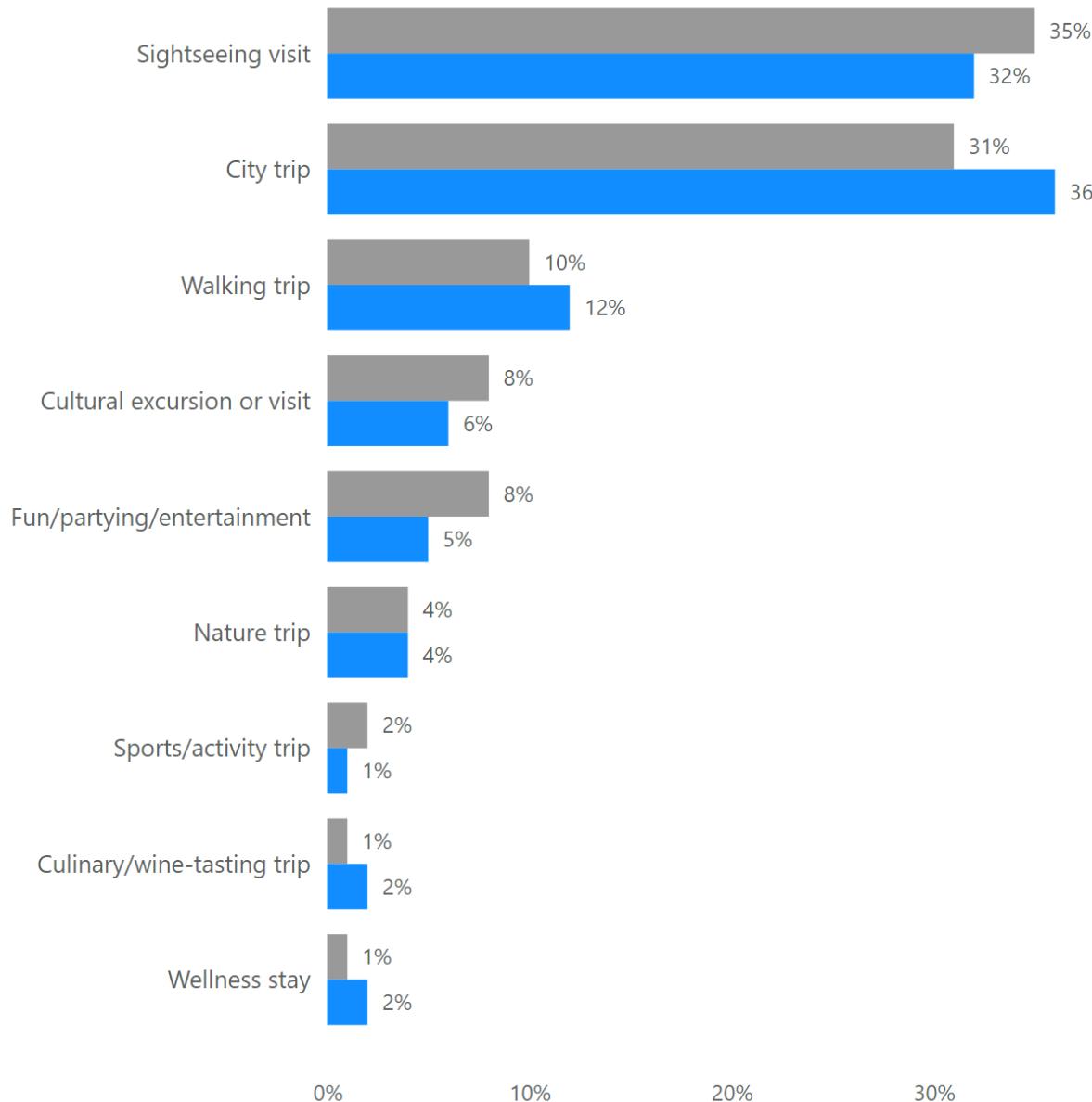
● All Inbound ● Train



# Type of excursion

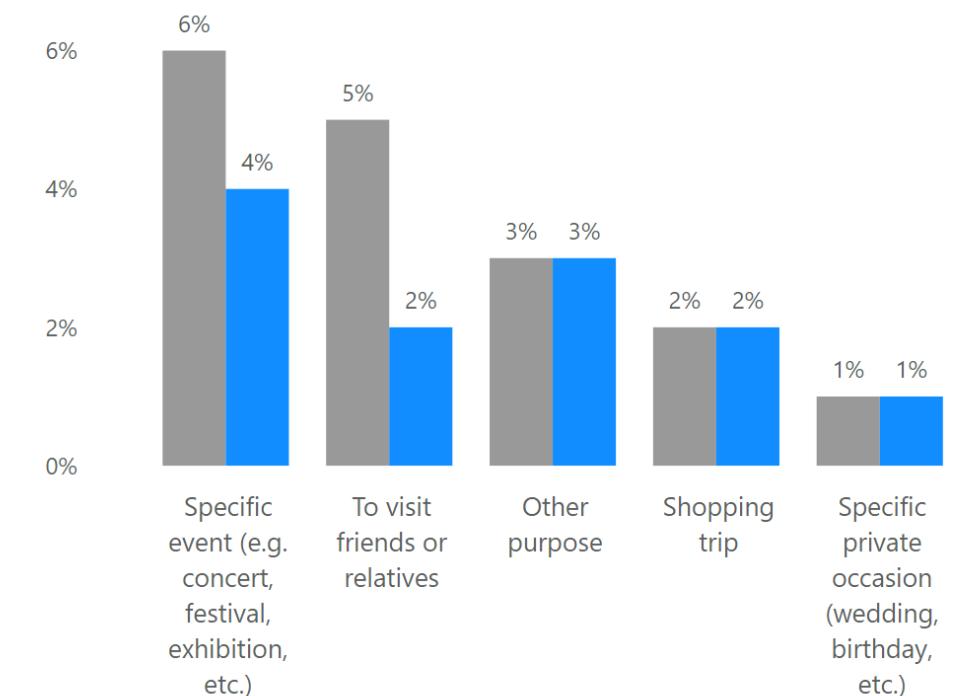
## Same-day visitors

● All Inbound ● Train



## Main purpose of excursion (if not day trip)

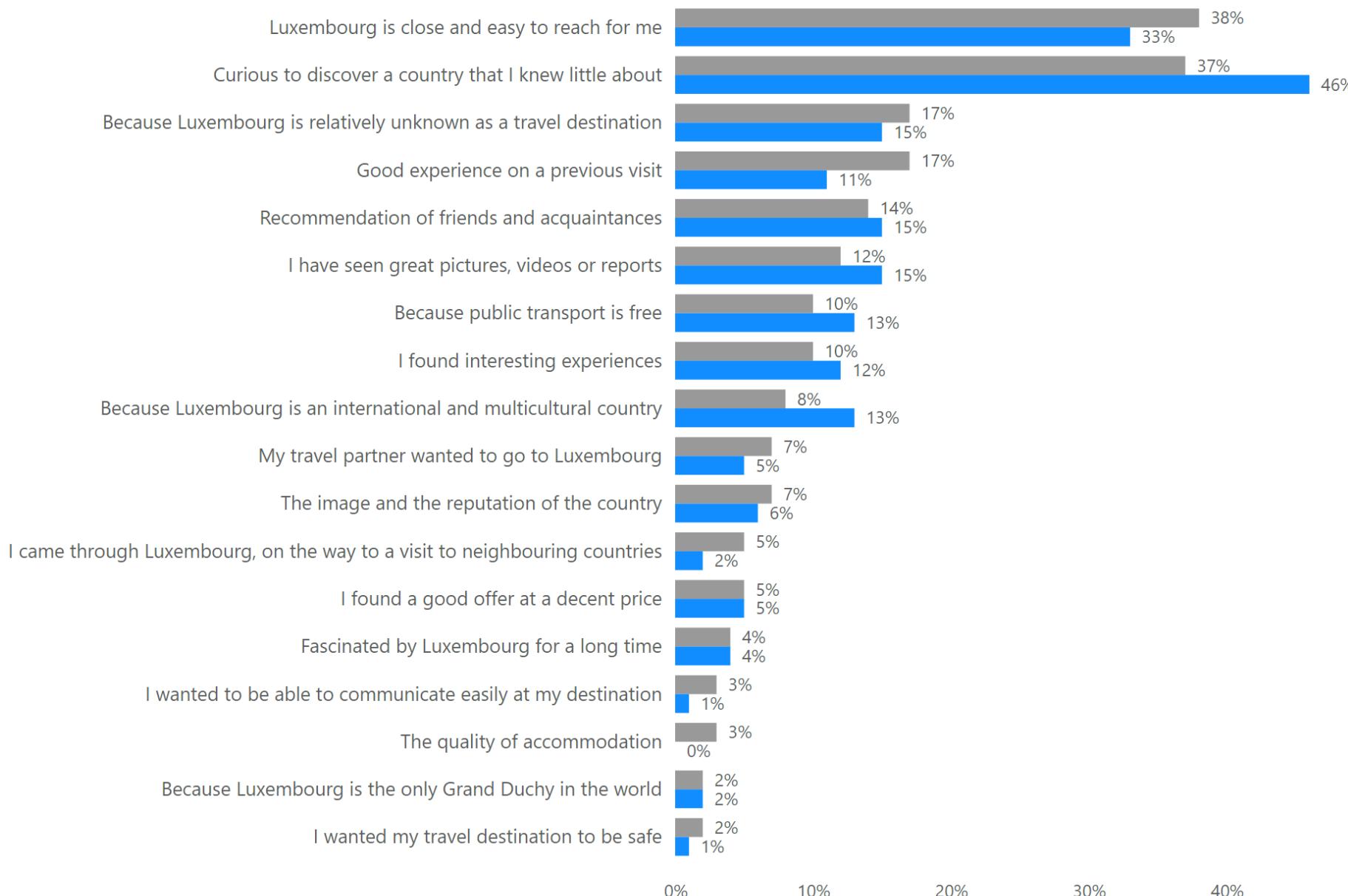
● All Inbound ● Train



# Reasons for choosing Luxembourg

## Visitors with overnight

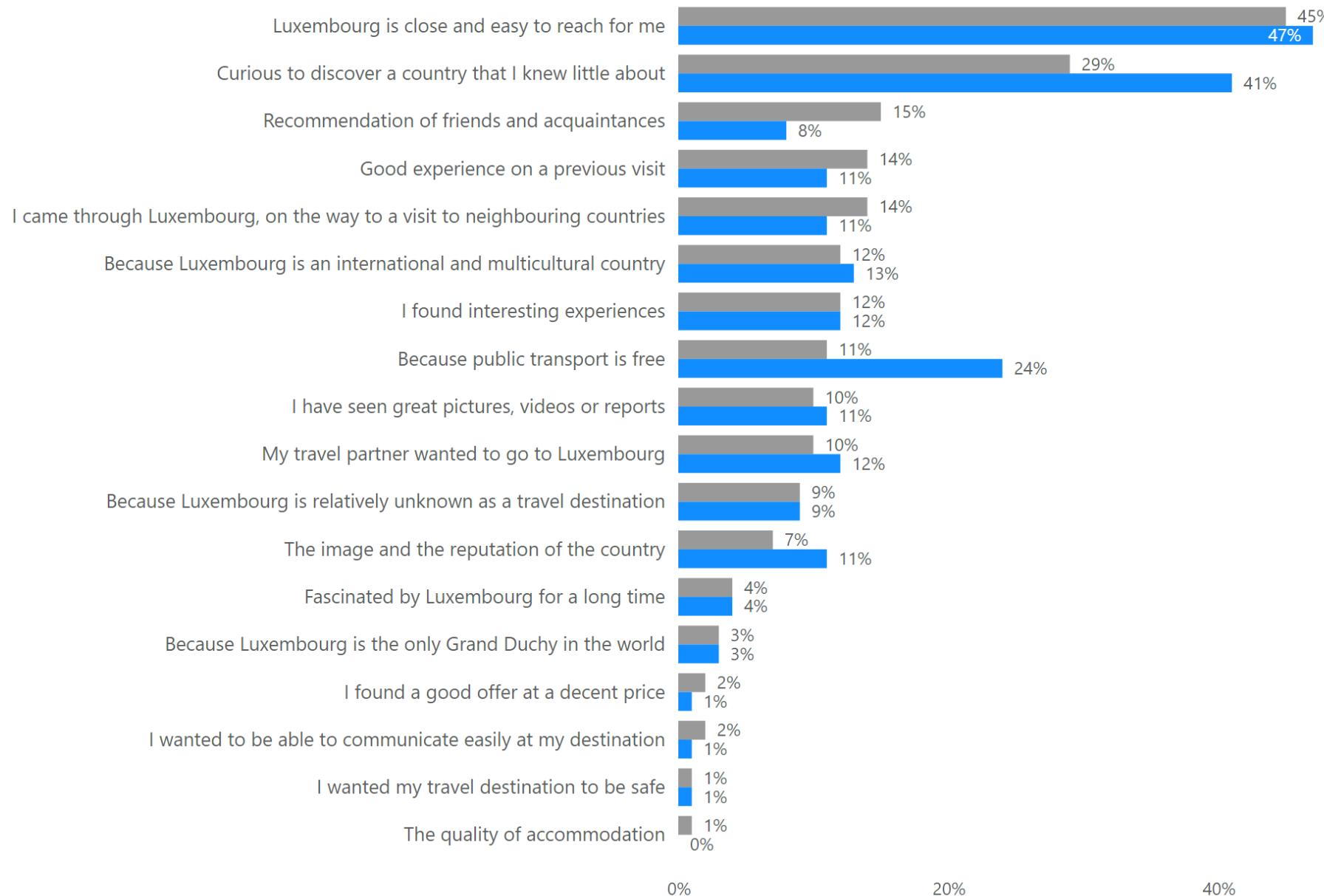
● All Inbound ● Train



# Reasons for choosing Luxembourg

## Same-day visitors

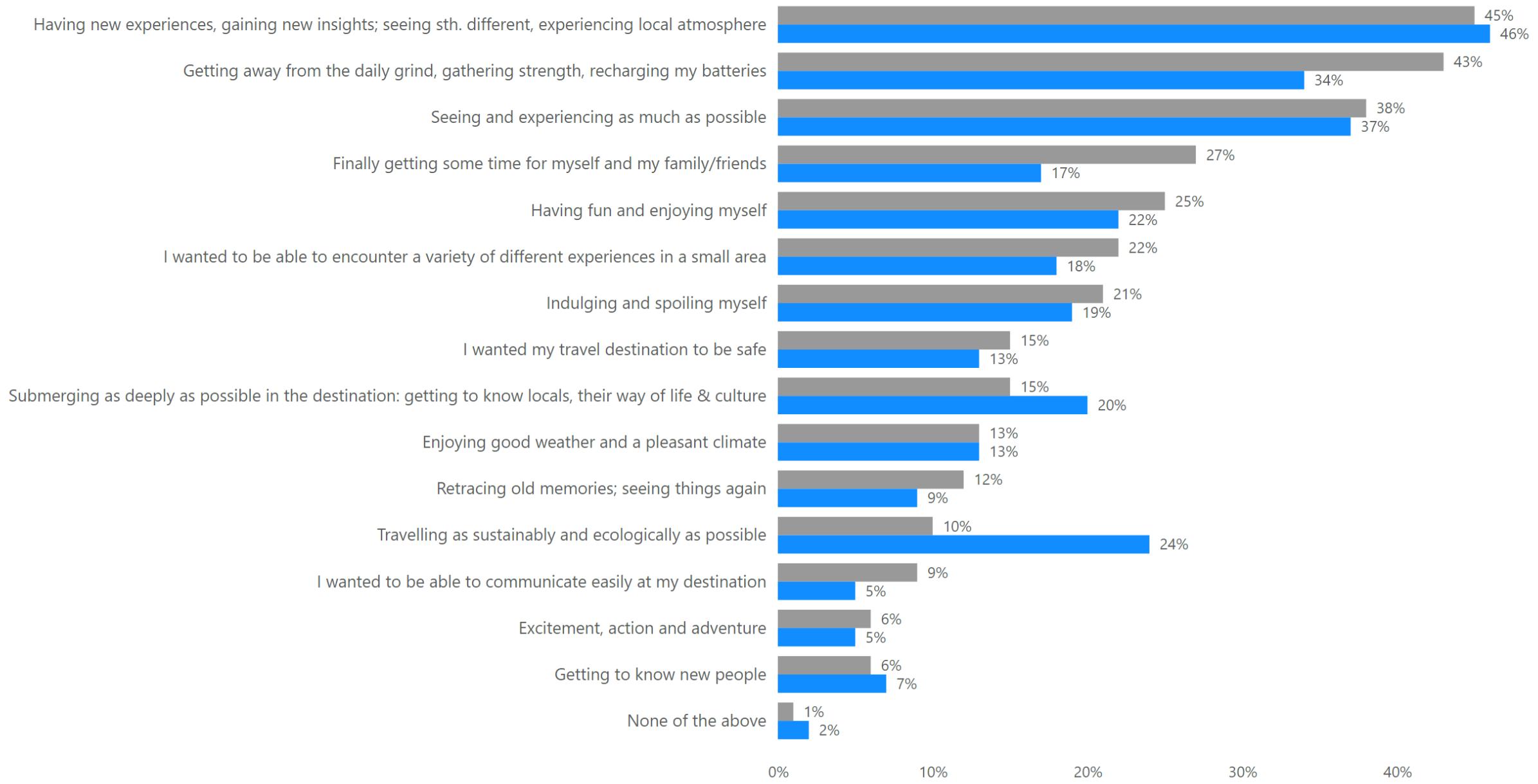
● All Inbound ● Train



# Travel motives

## Visitors with overnight

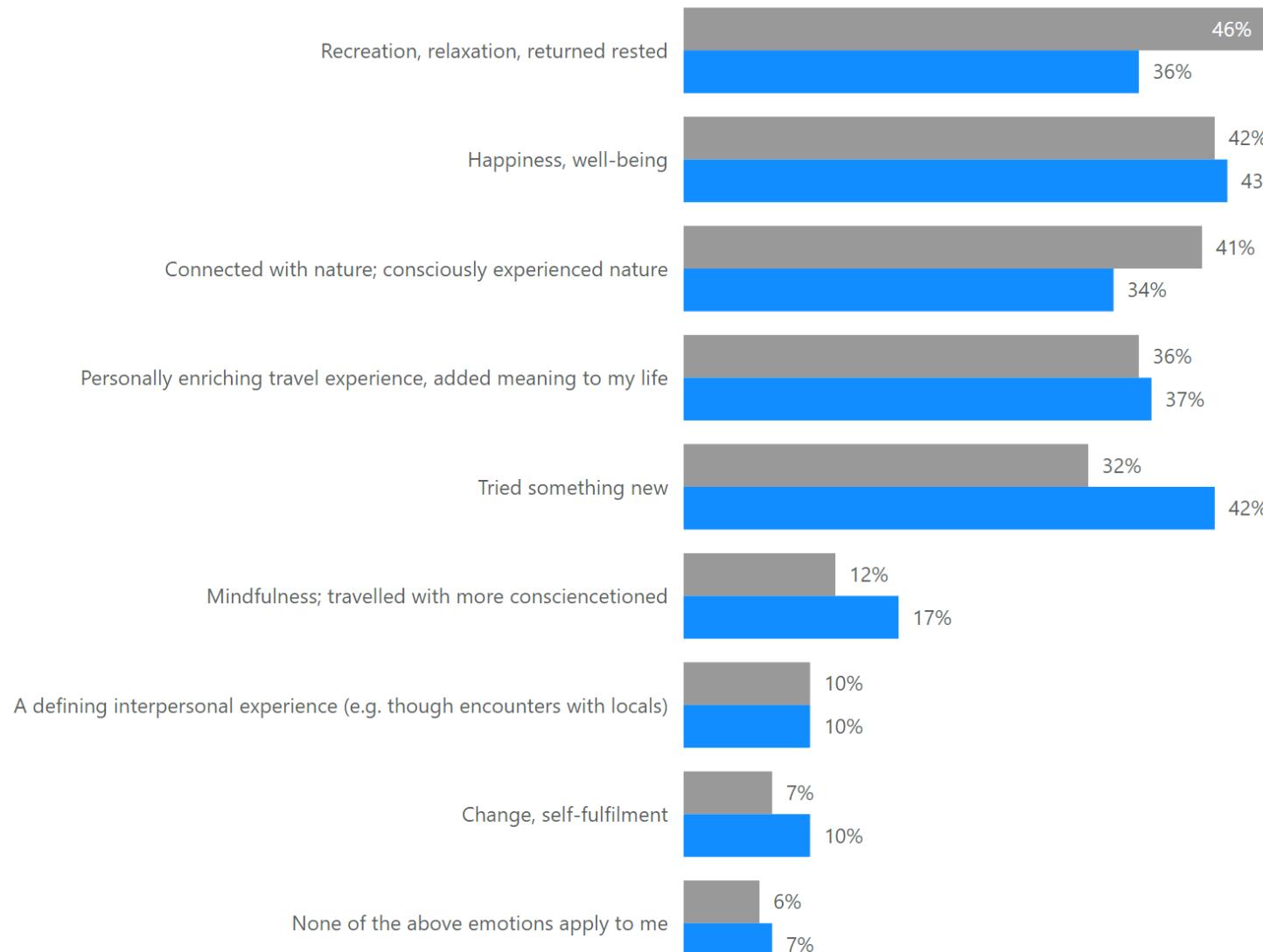
● All Inbound ● Train



## Emotional benefits experienced during stay

### Visitors with overnight

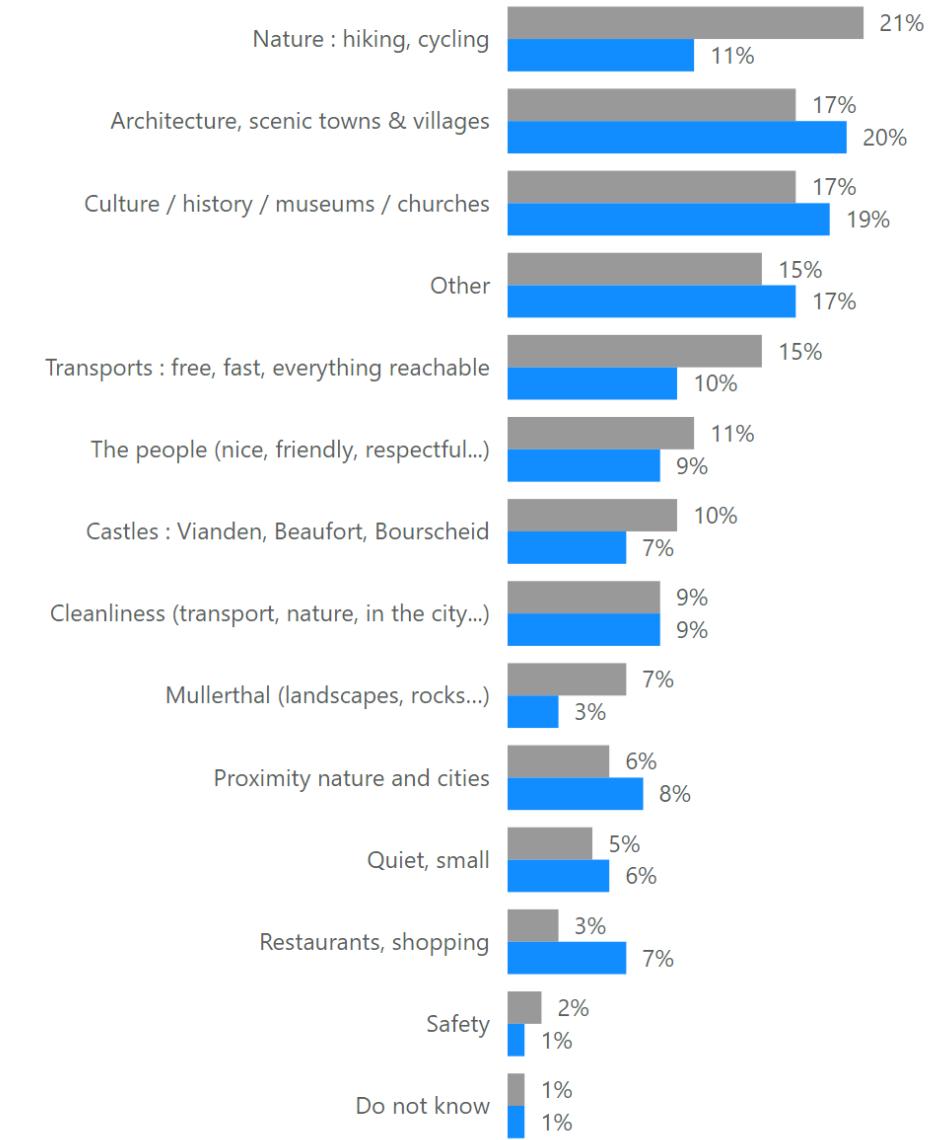
● All Inbound ● Train



## Particularly positive experience during stay (open question)

### Visitors with overnight

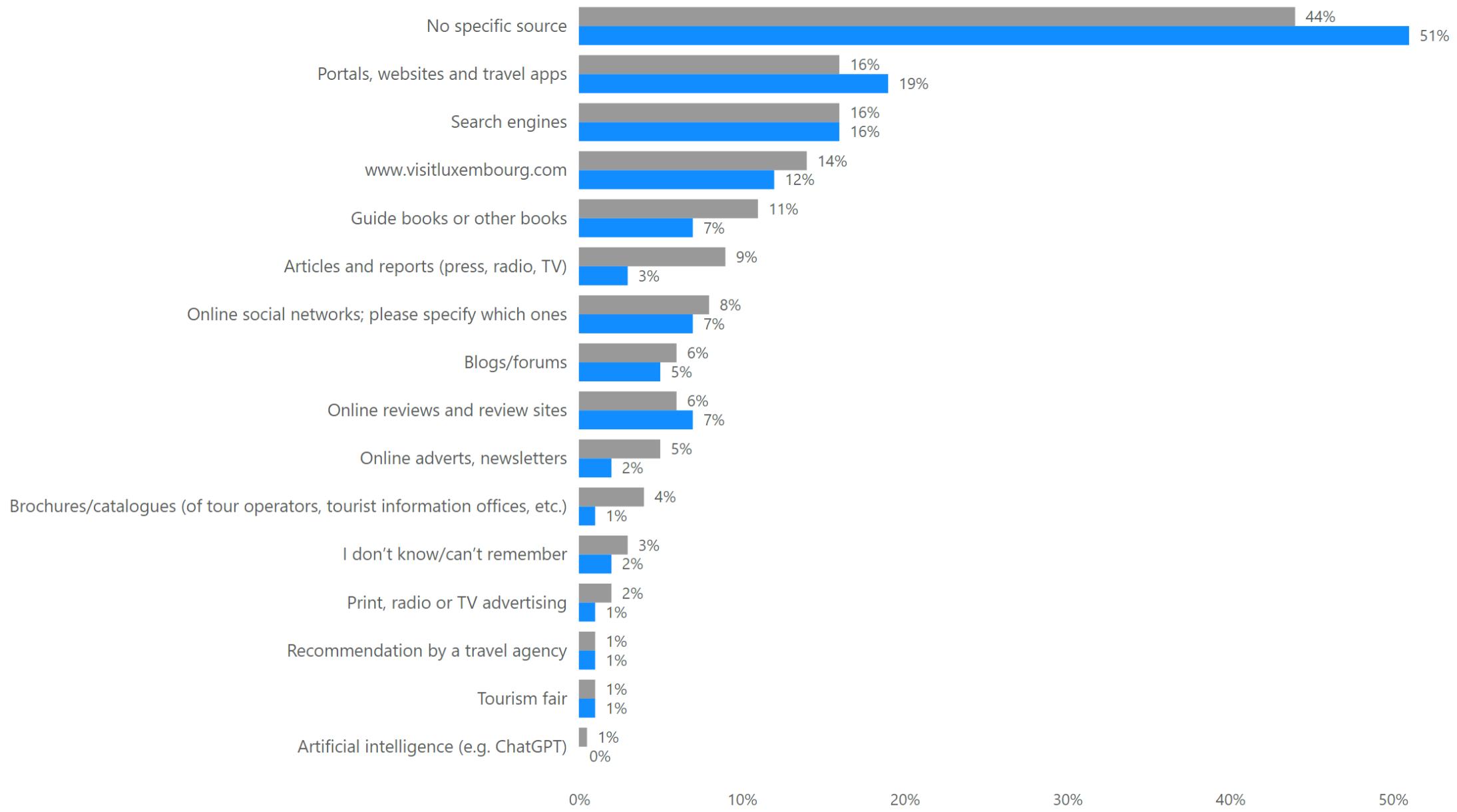
● All Inbound ● Train



## Inspiration sources

### Visitors with overnight

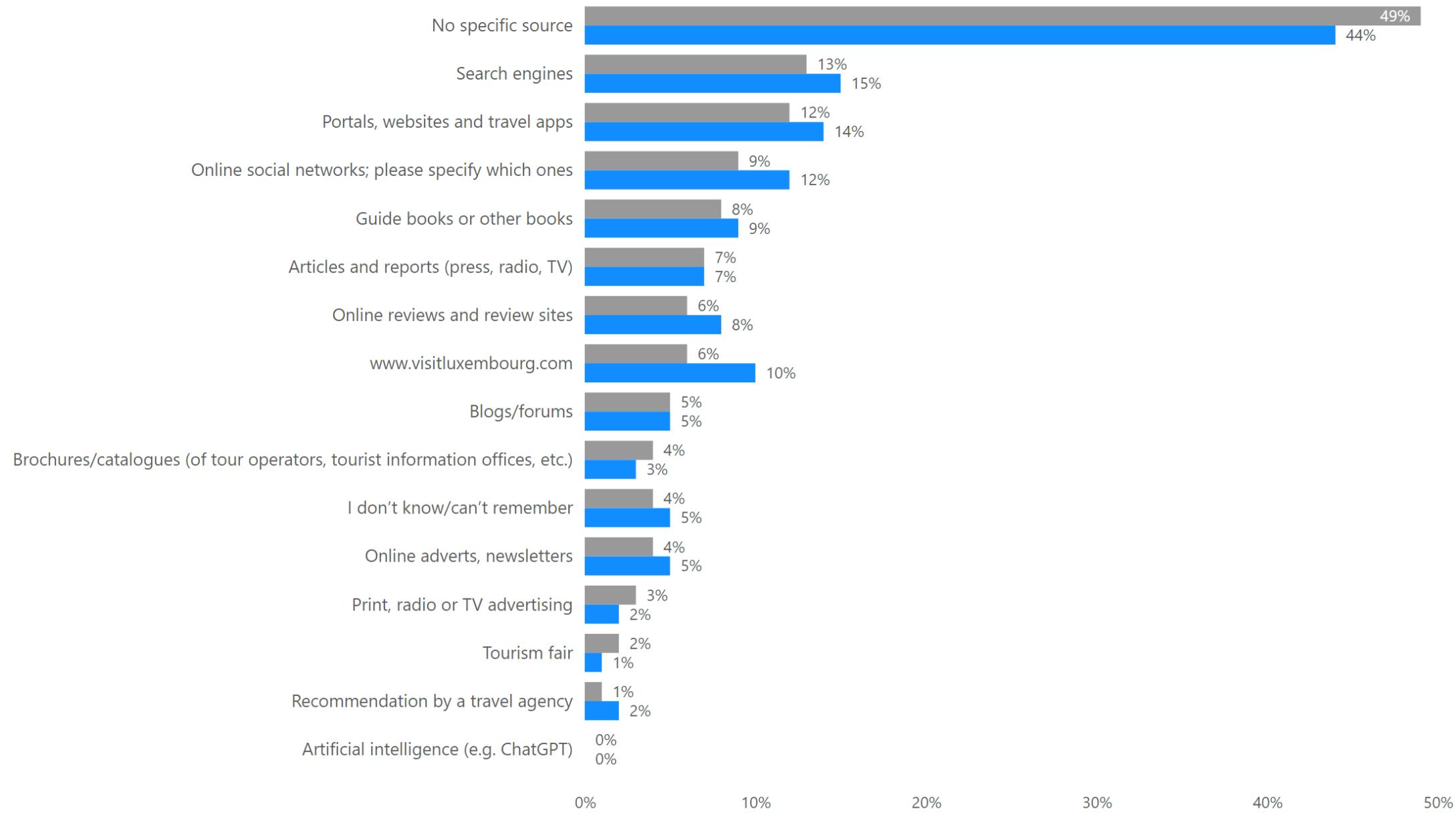
● All Inbound ● Train



## Inspiration sources

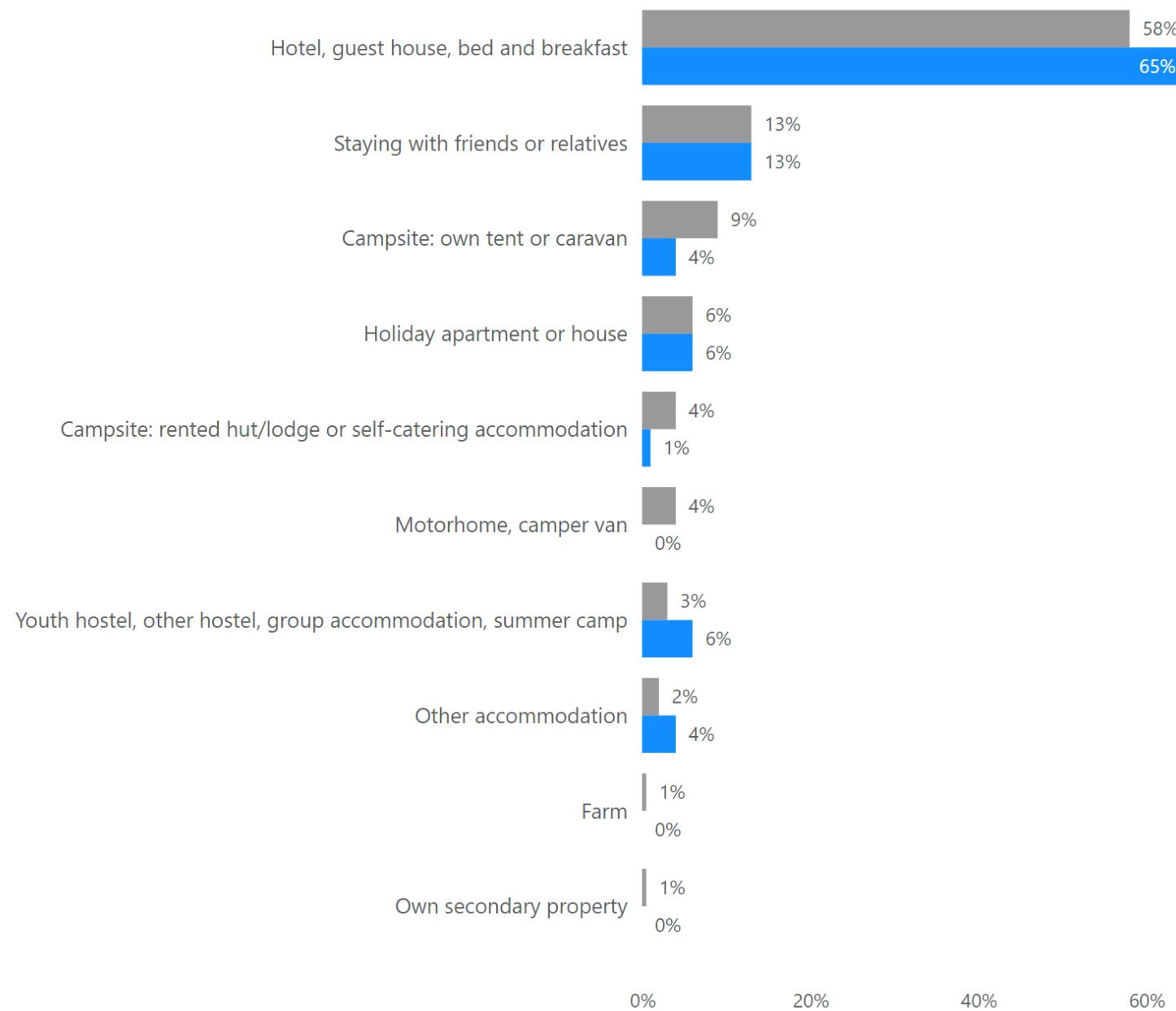
### Same-day visitors

● All Inbound ● Train



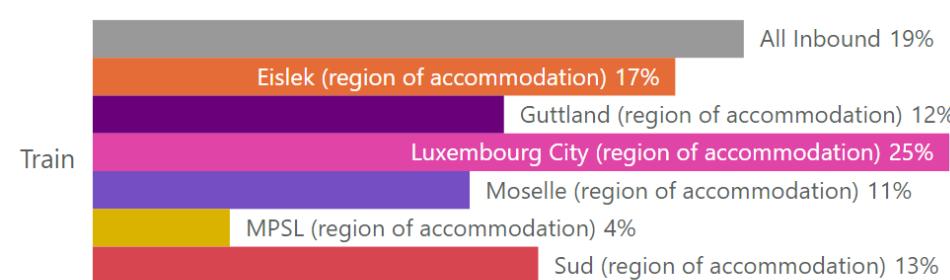
## Type of accommodation

● All Inbound ● Train



## Shares by destination region

Visitors with overnight



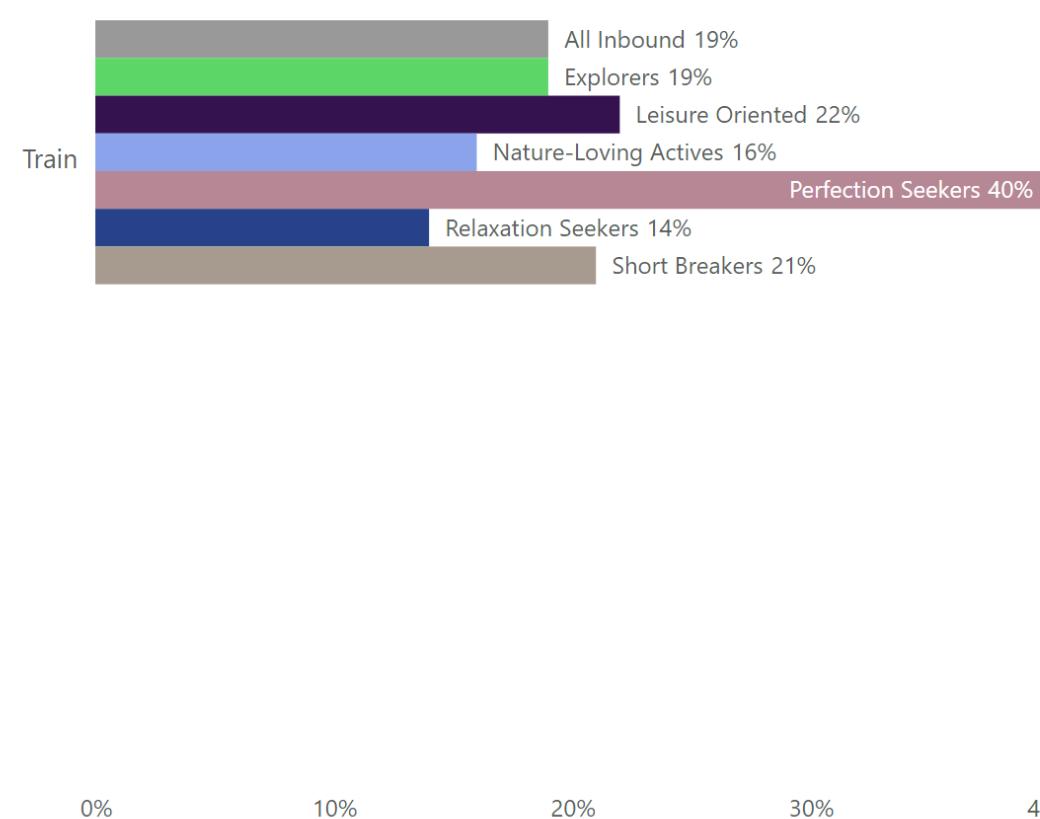
0%

10%

20%

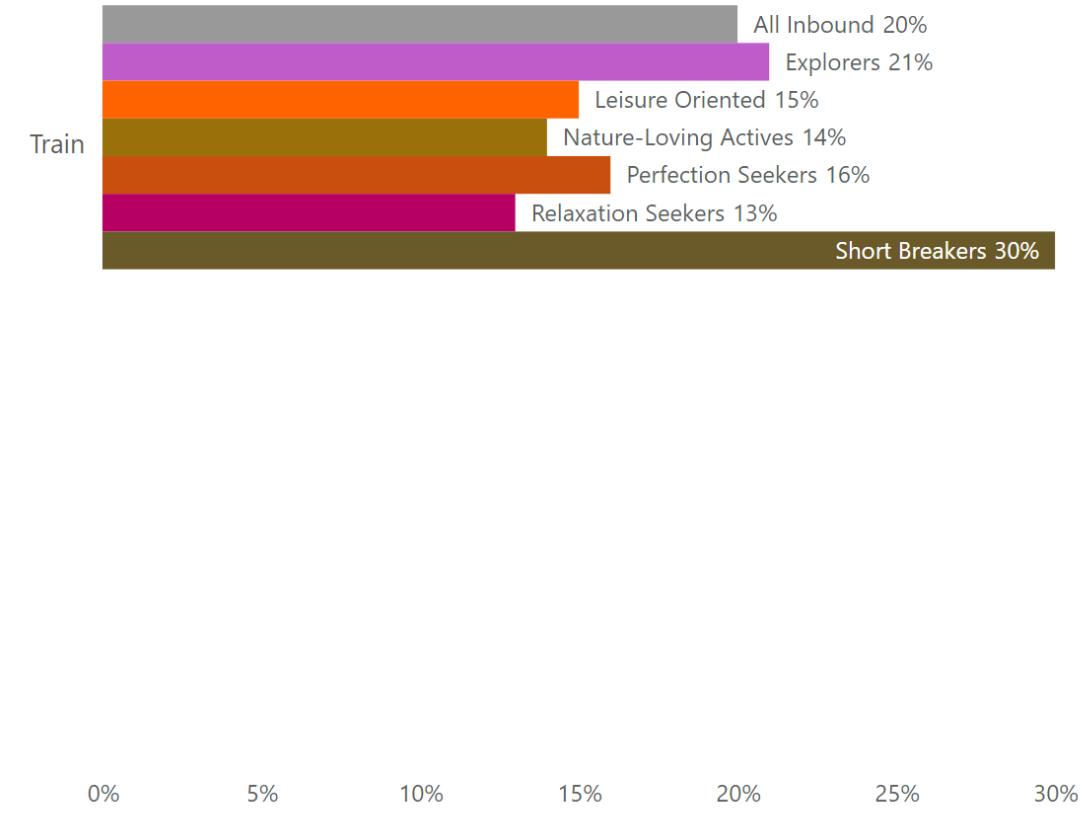
## Shares by target segments

### Visitors with overnight



## Shares by target segments

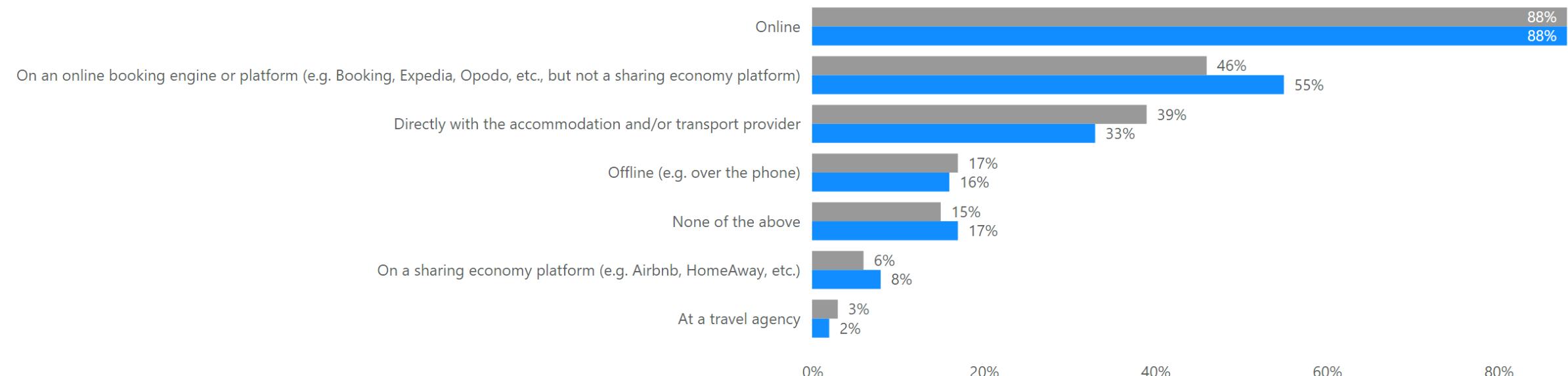
### Same-day visitors



## Booking channels

### Visitors with overnight

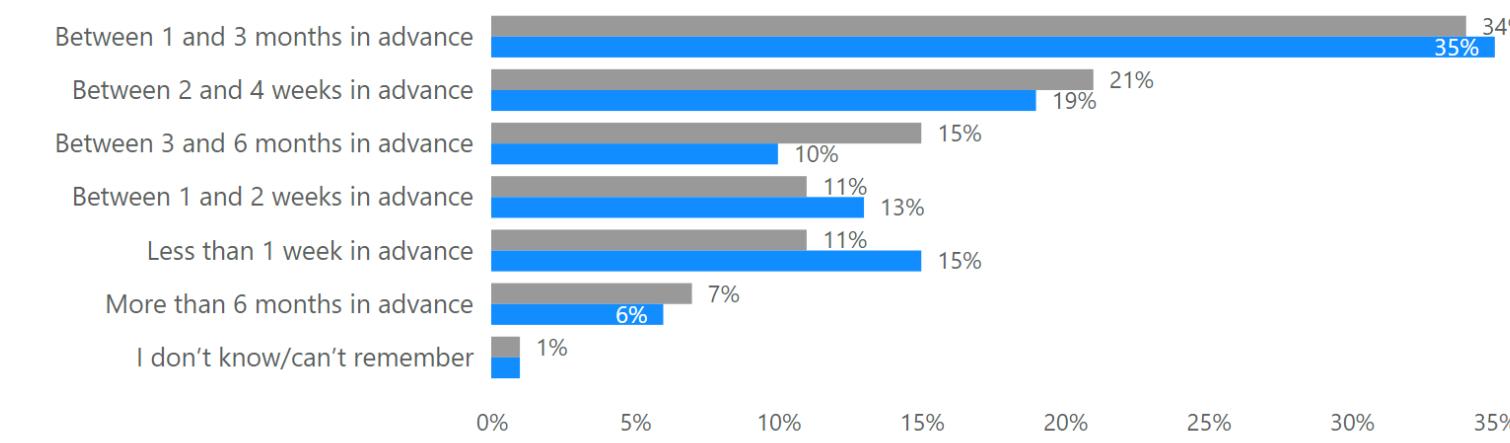
All Inbound Train



## Decision moment

### Visitors with overnight

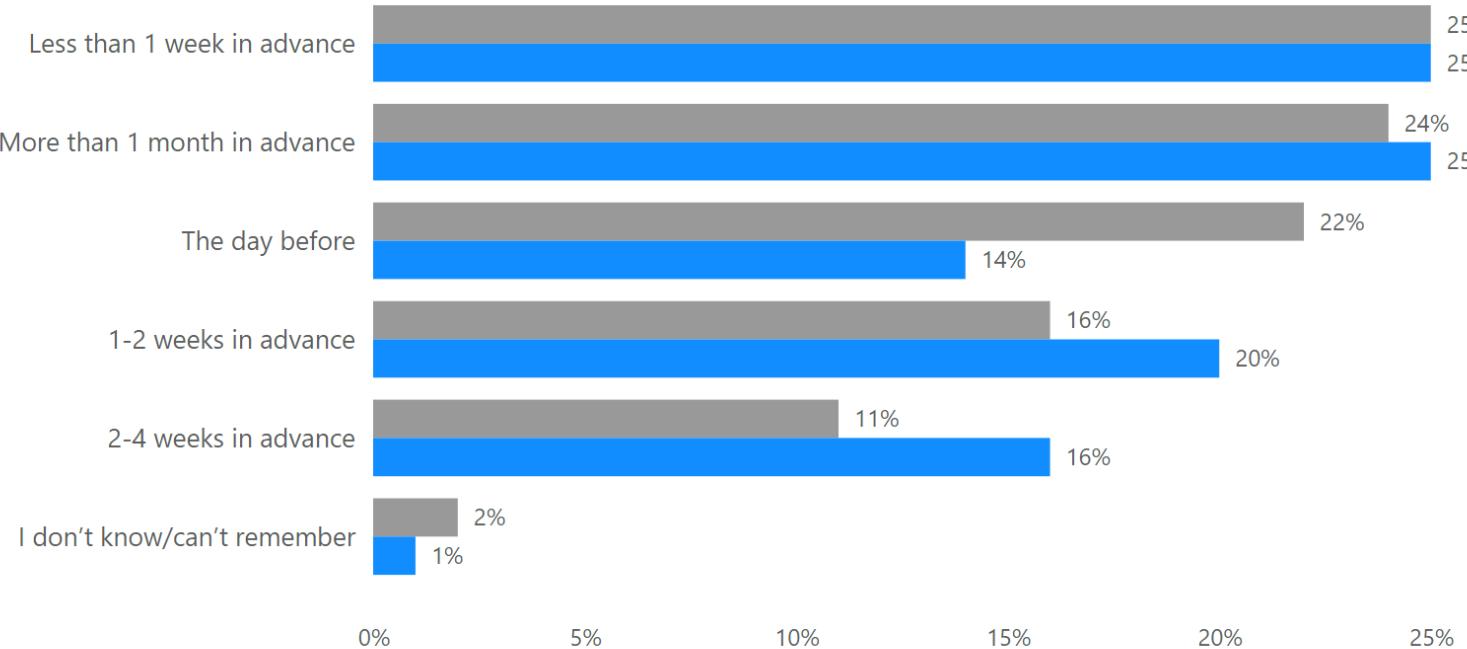
All Inbound Train



## Decision moment

### Same-day visitors

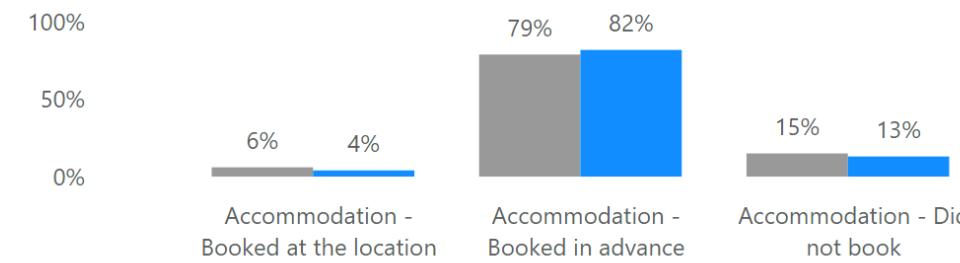
● All Inbound ● Train



## Booking of travel items

### Accommodation

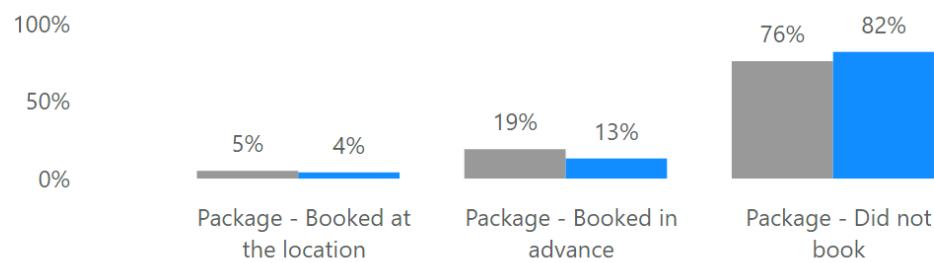
● All Inbound ● Train



## Booking of travel items

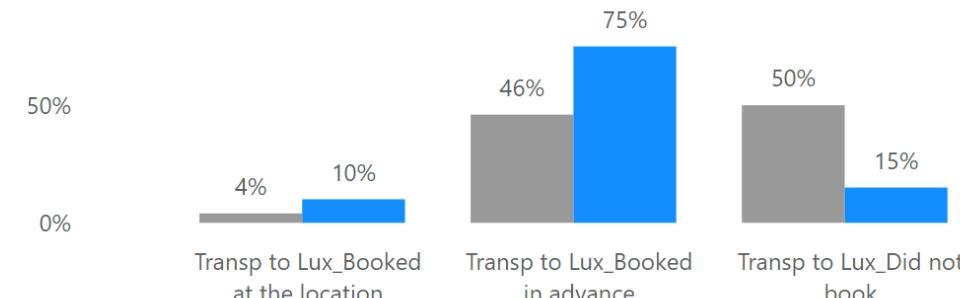
### Package

● All Inbound ● Train



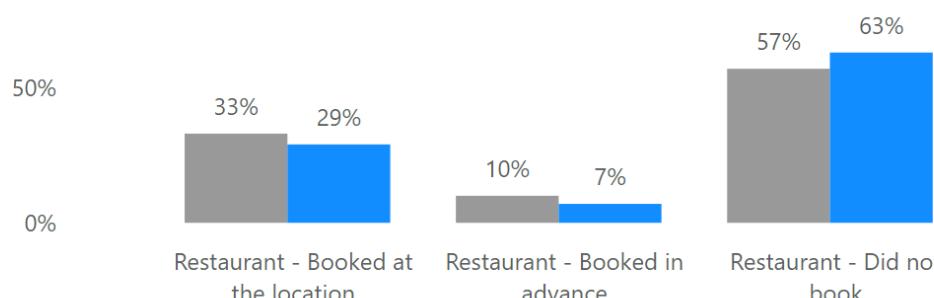
### Transport to Luxembourg

● All Inbound ● Train



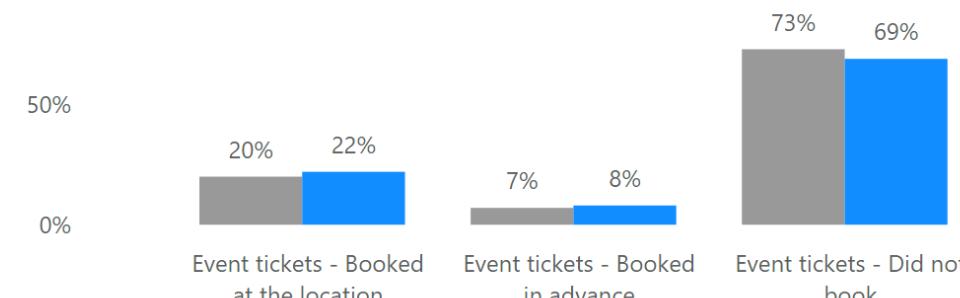
### Restaurant

● All Inbound ● Train



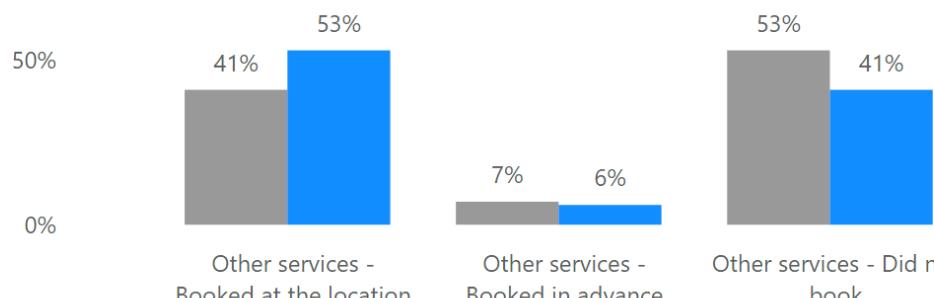
### Event tickets

● All Inbound ● Train



### Other services

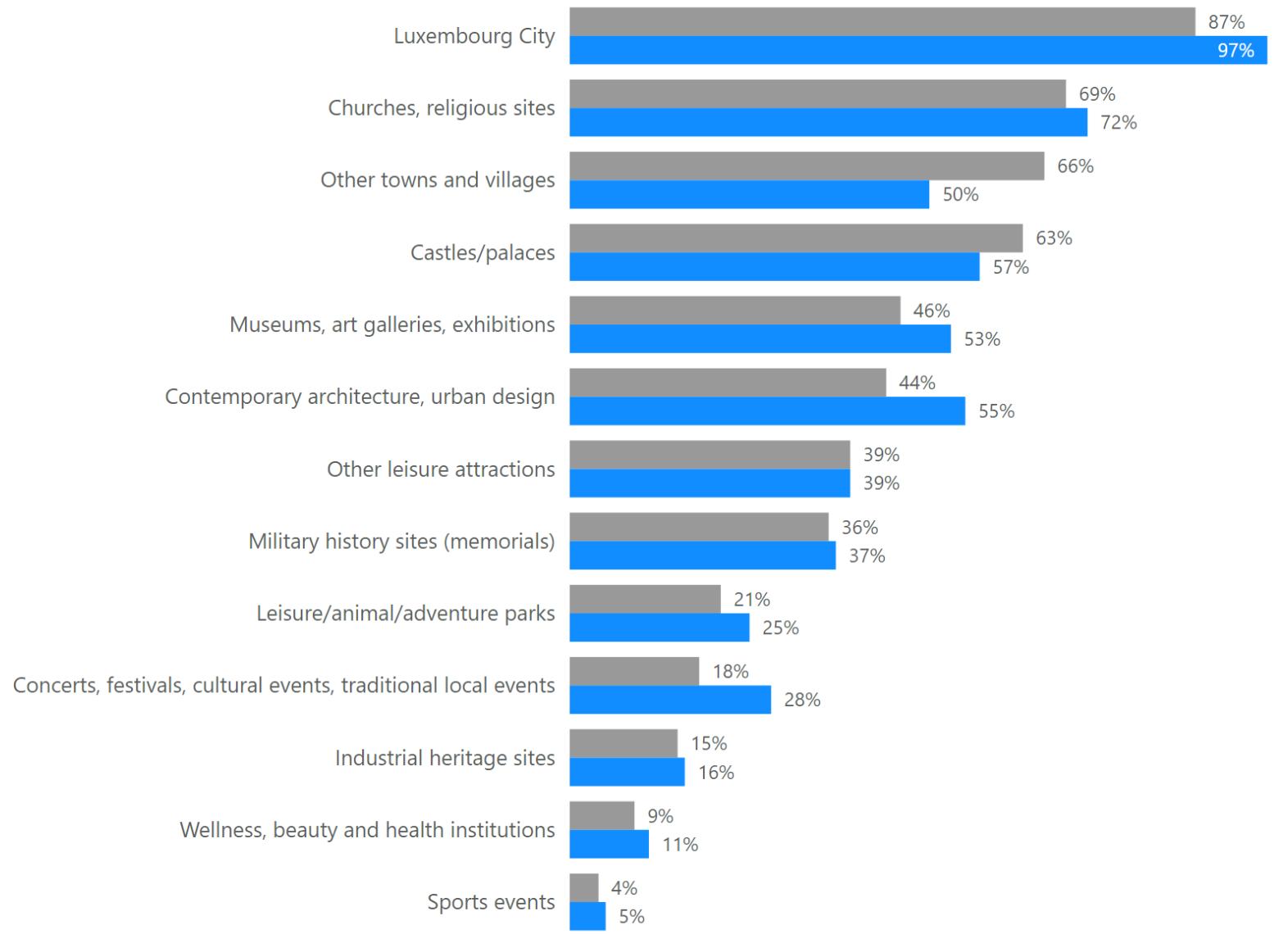
● All Inbound ● Train



## Places visited

### Visitors with overnight

● All Inbound ● Train



0%

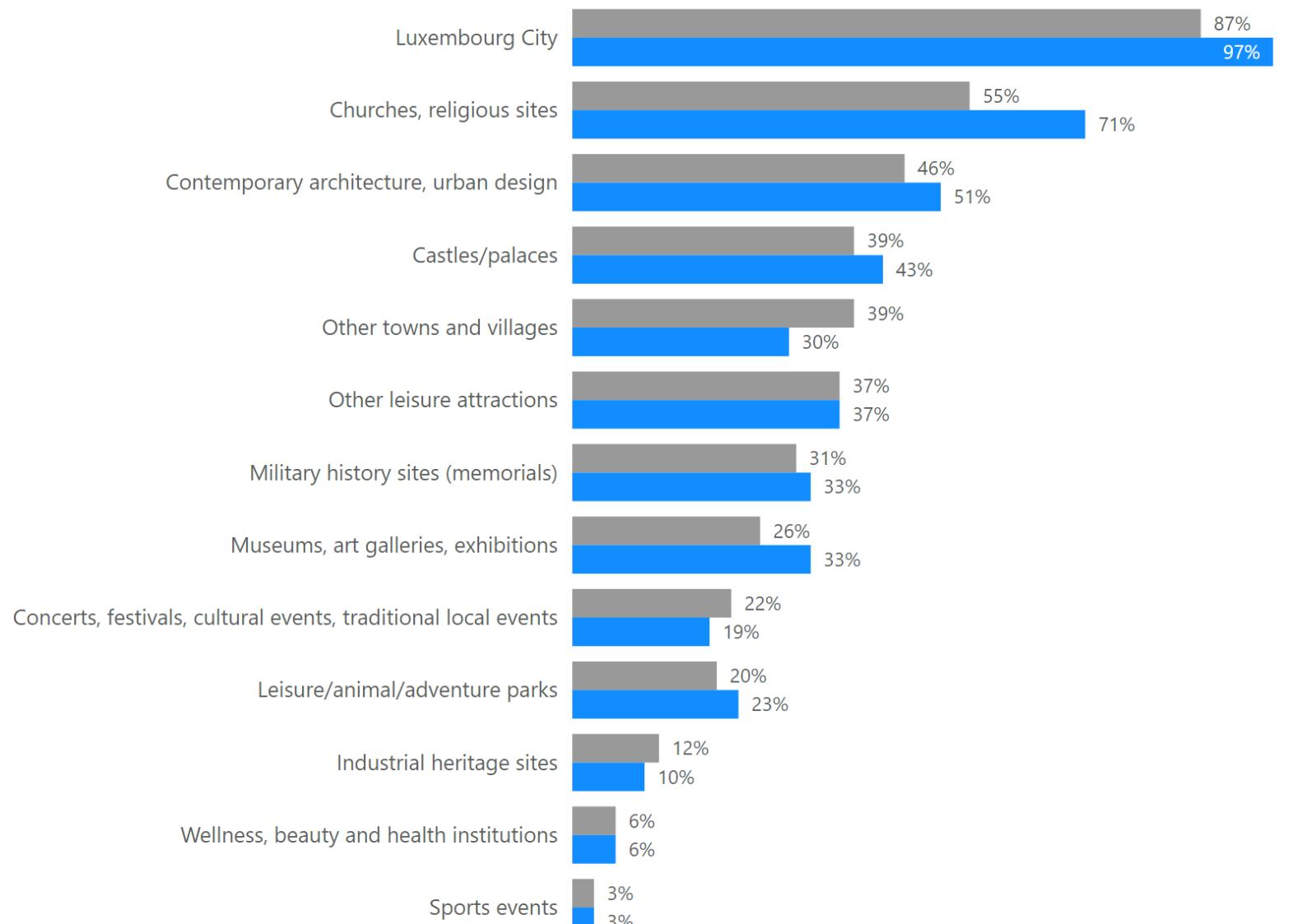
50%

100%

# Places visited

## Same-day visitors

● All Inbound ● Train



0%

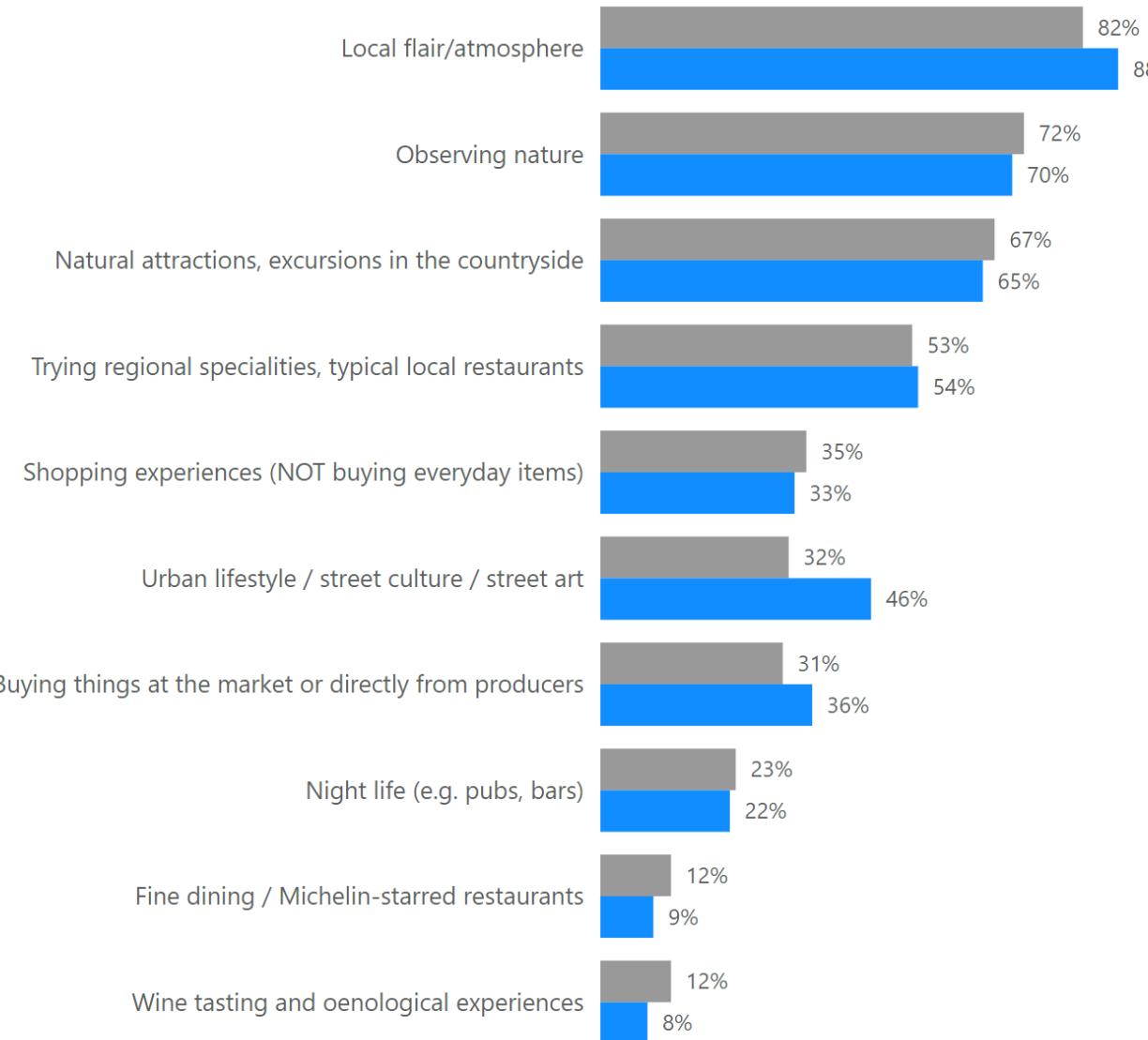
50%

100%

## Non-sporting activities

### Visitors with overnight

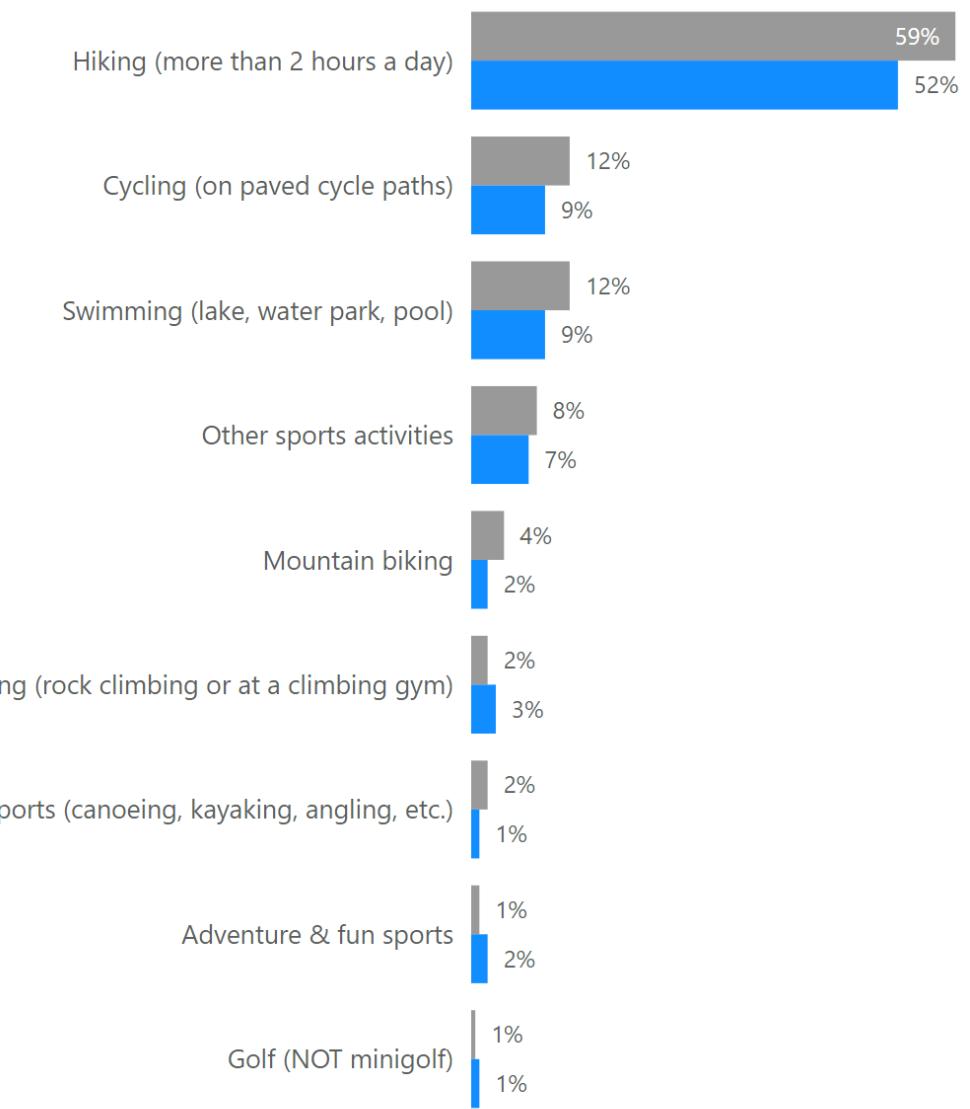
● All Inbound ● Train



## Sporting activities

### Visitors with overnight

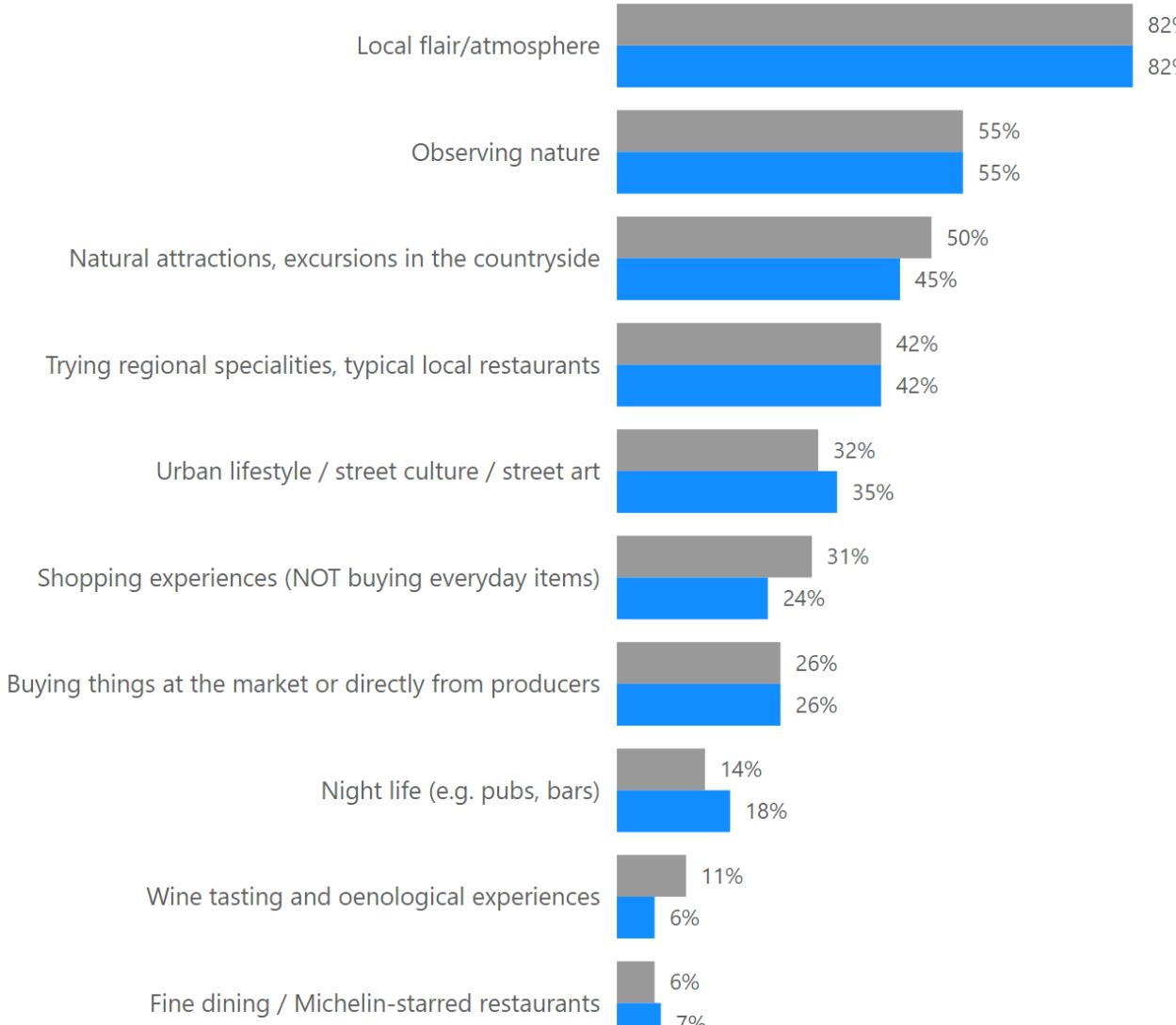
● All Inbound ● Train



## Non-sporting activities

### Same-day visitors

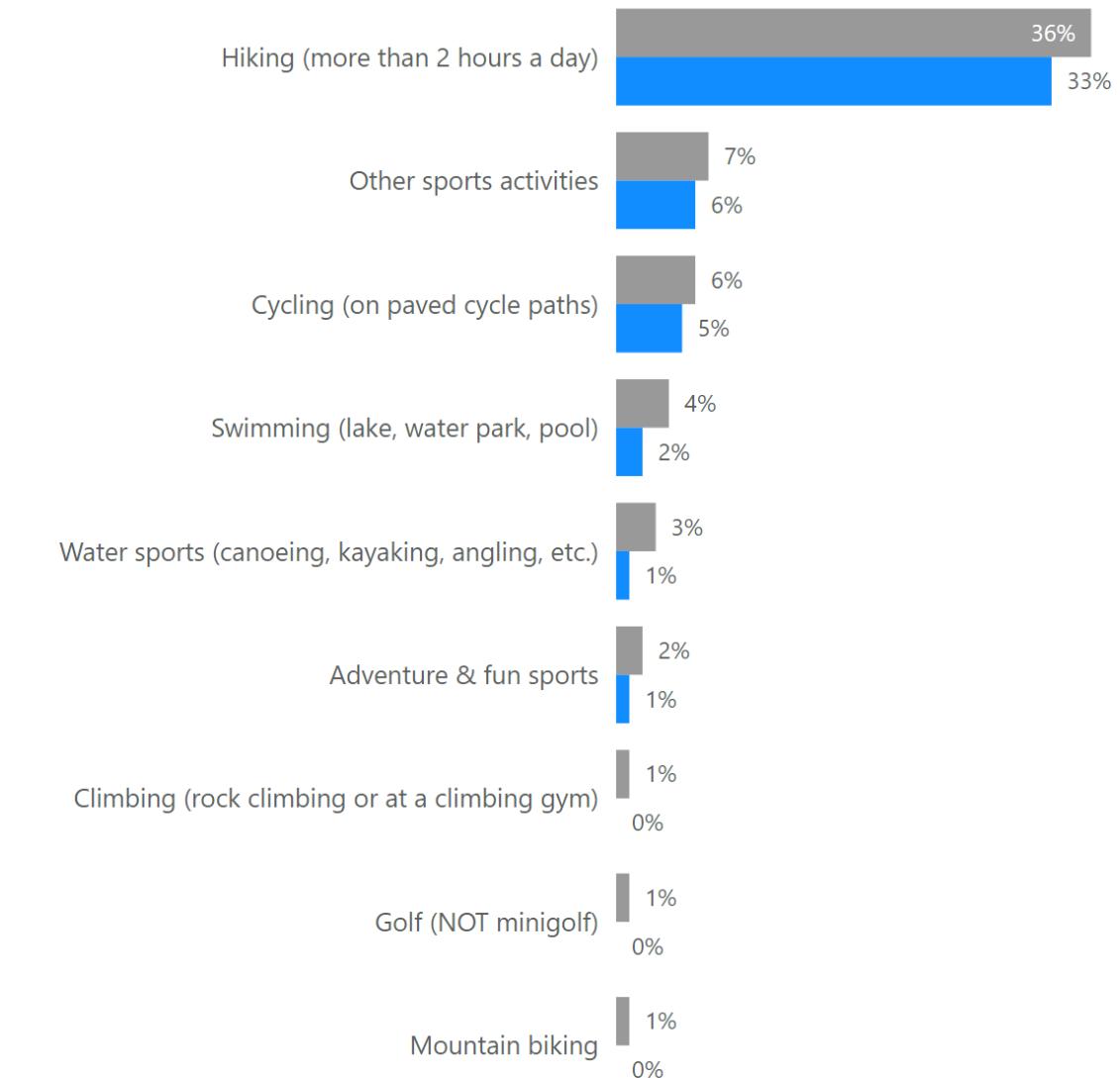
● All Inbound ● Train



## Sporting activities

### Same-day visitors

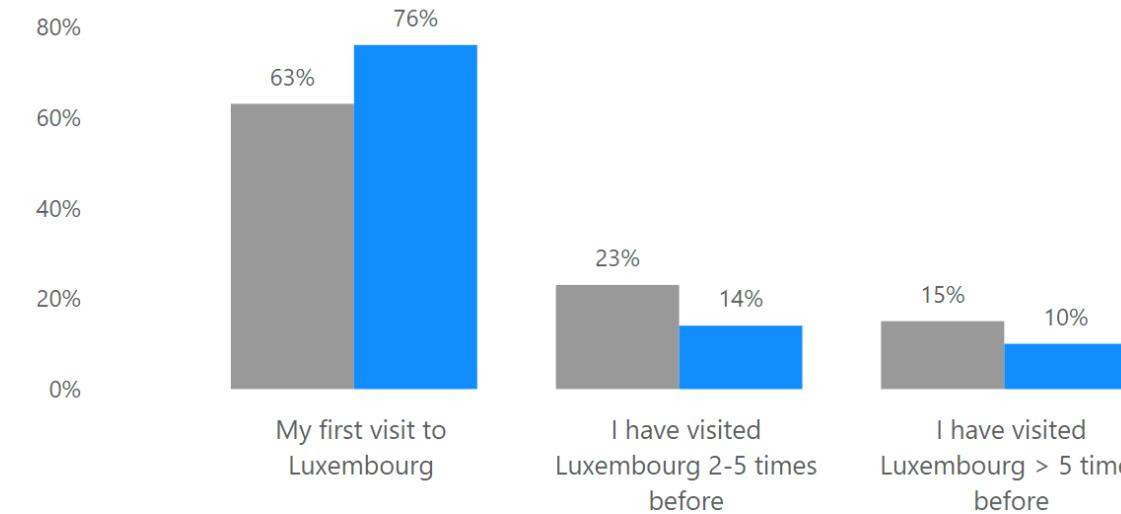
● All Inbound ● Train



## Frequency of visit

### Visitors with overnight

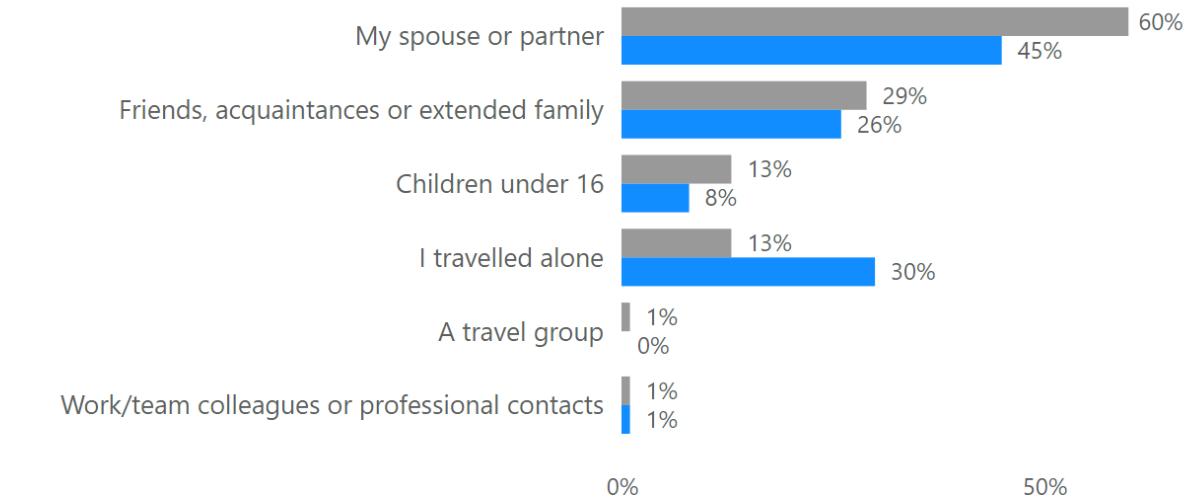
● All Inbound ● Train



## Travel party

### Visitors with overnight

● All Inbound ● Train



## First-time visitors

### Visitors with overnight

**76%**  
Train

**63%**  
All Inbound

## Visitors spending nights in Luxembourg and abroad during same trip

### Visitors with overnight

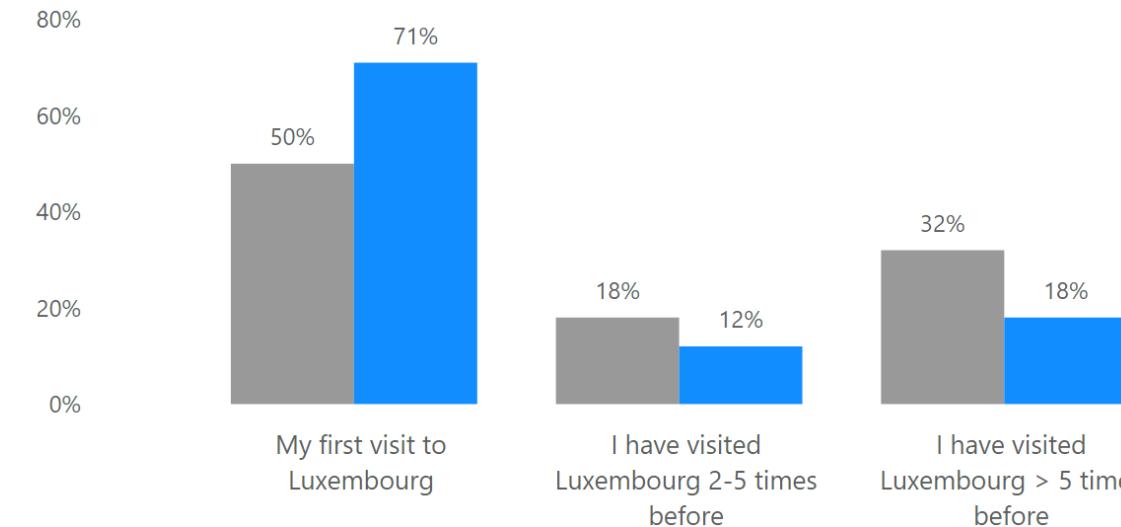
**36%**  
Train

**39%**  
All Inbound

## Frequency of visit

### Same-day visitors

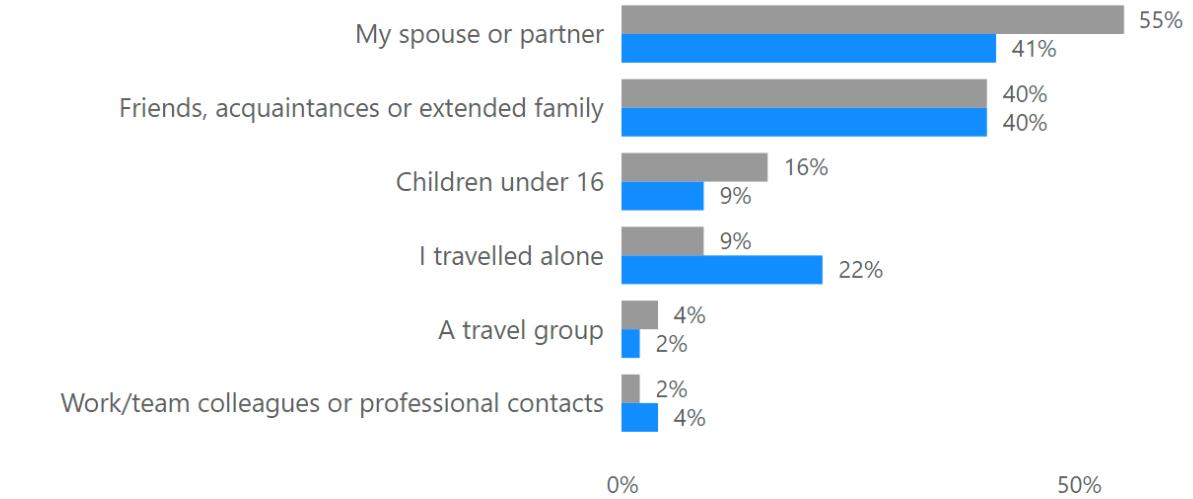
● All Inbound ● Train



## Travel party

### Same-day visitors

● All Inbound ● Train



## First-time visitors

### Same-day visitors

71%

Train

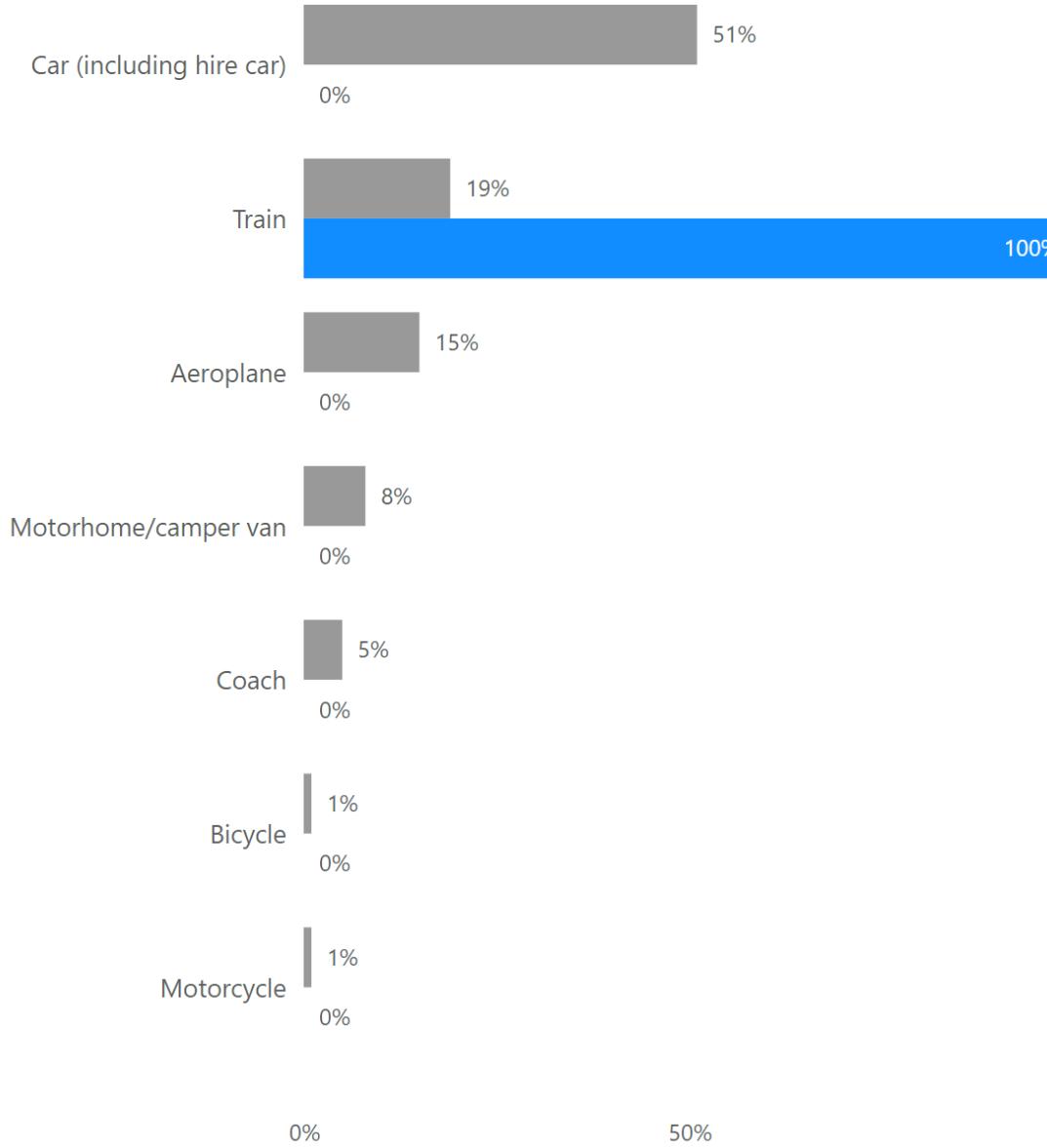
50%

All Inbound

## Transport to destination

### Visitors with overnight

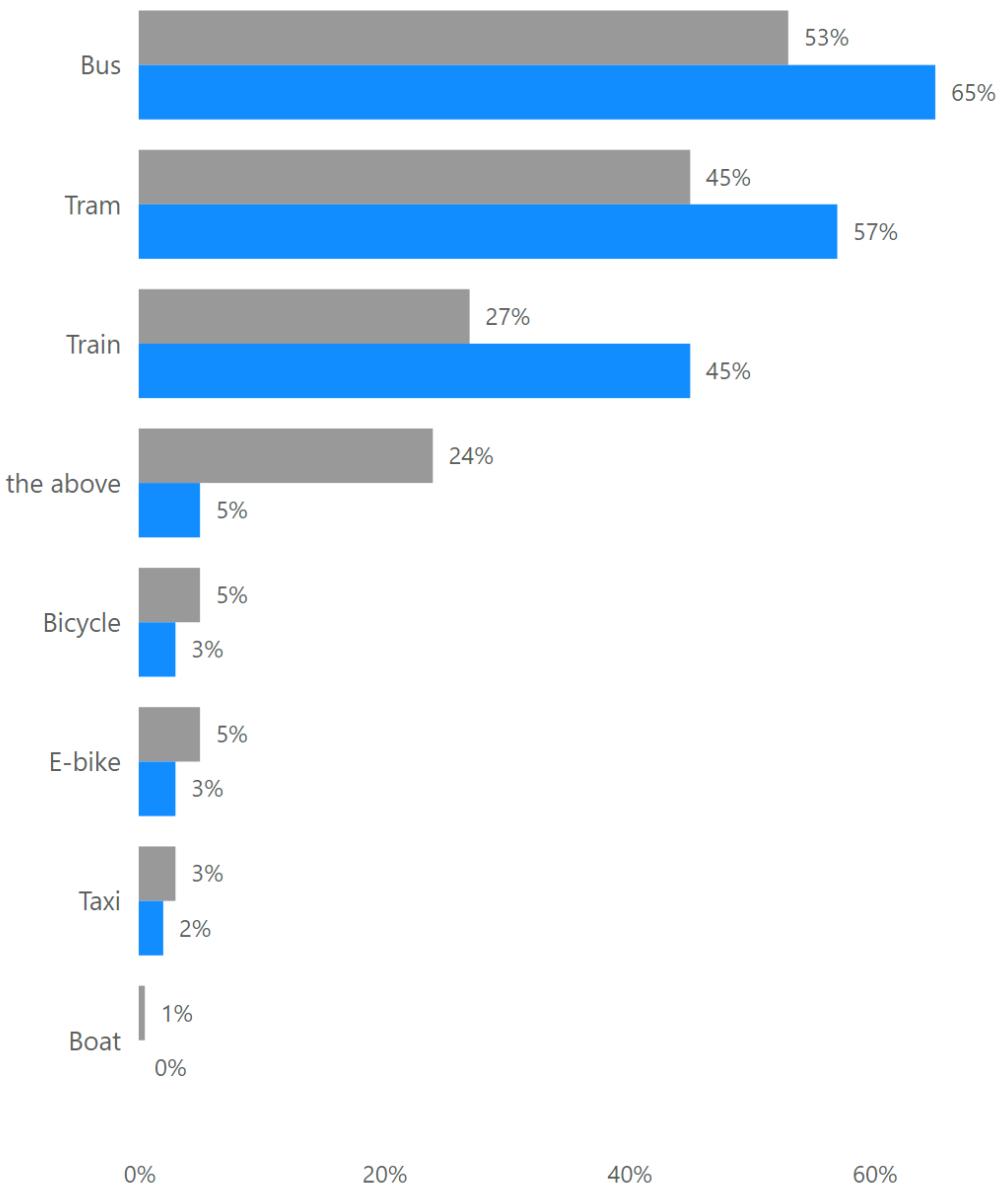
● All Inbound ● Train



## Transport in destination

### Visitors with overnight

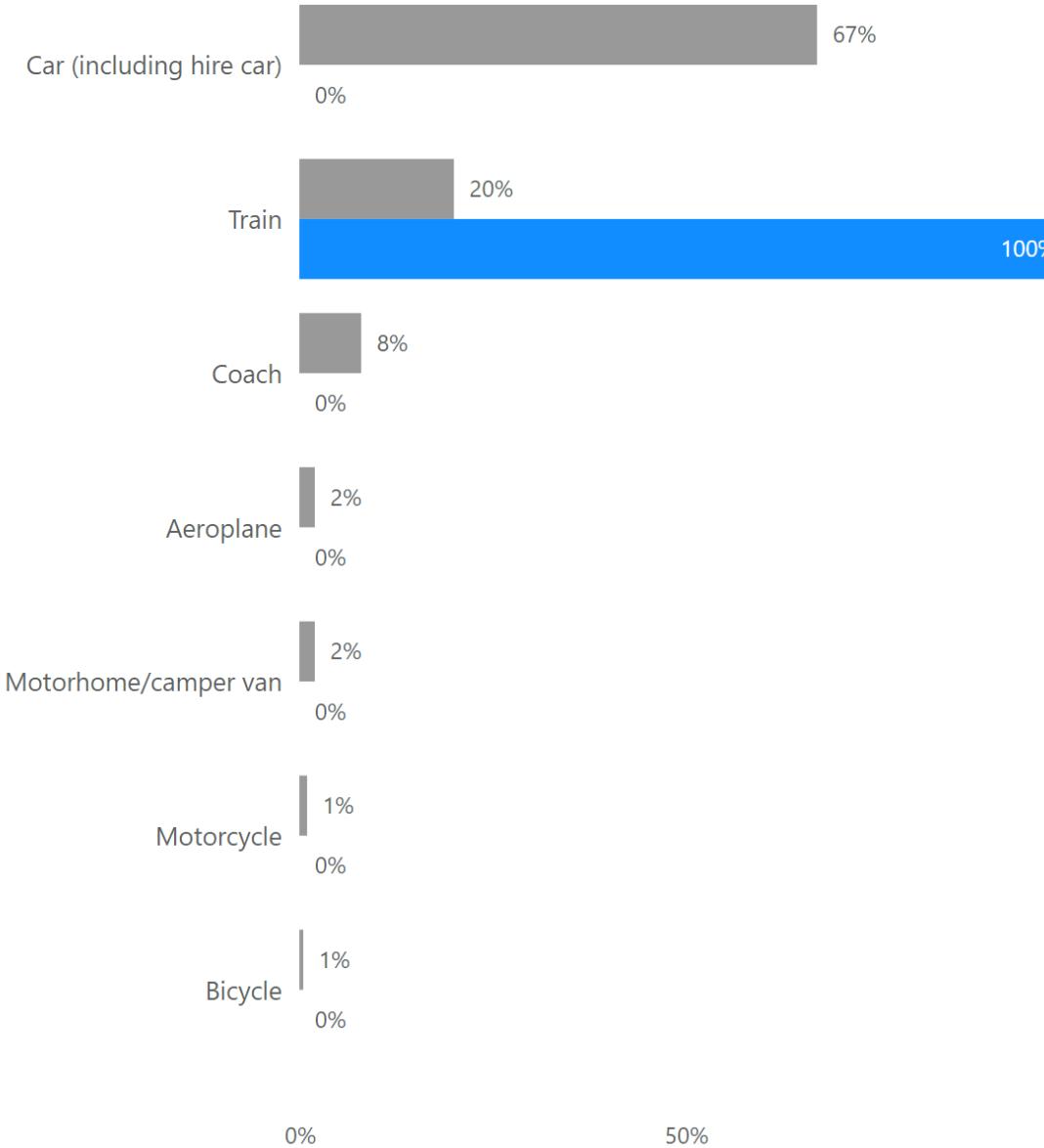
● All Inbound ● Train



## Transport to destination

### Same-day visitors

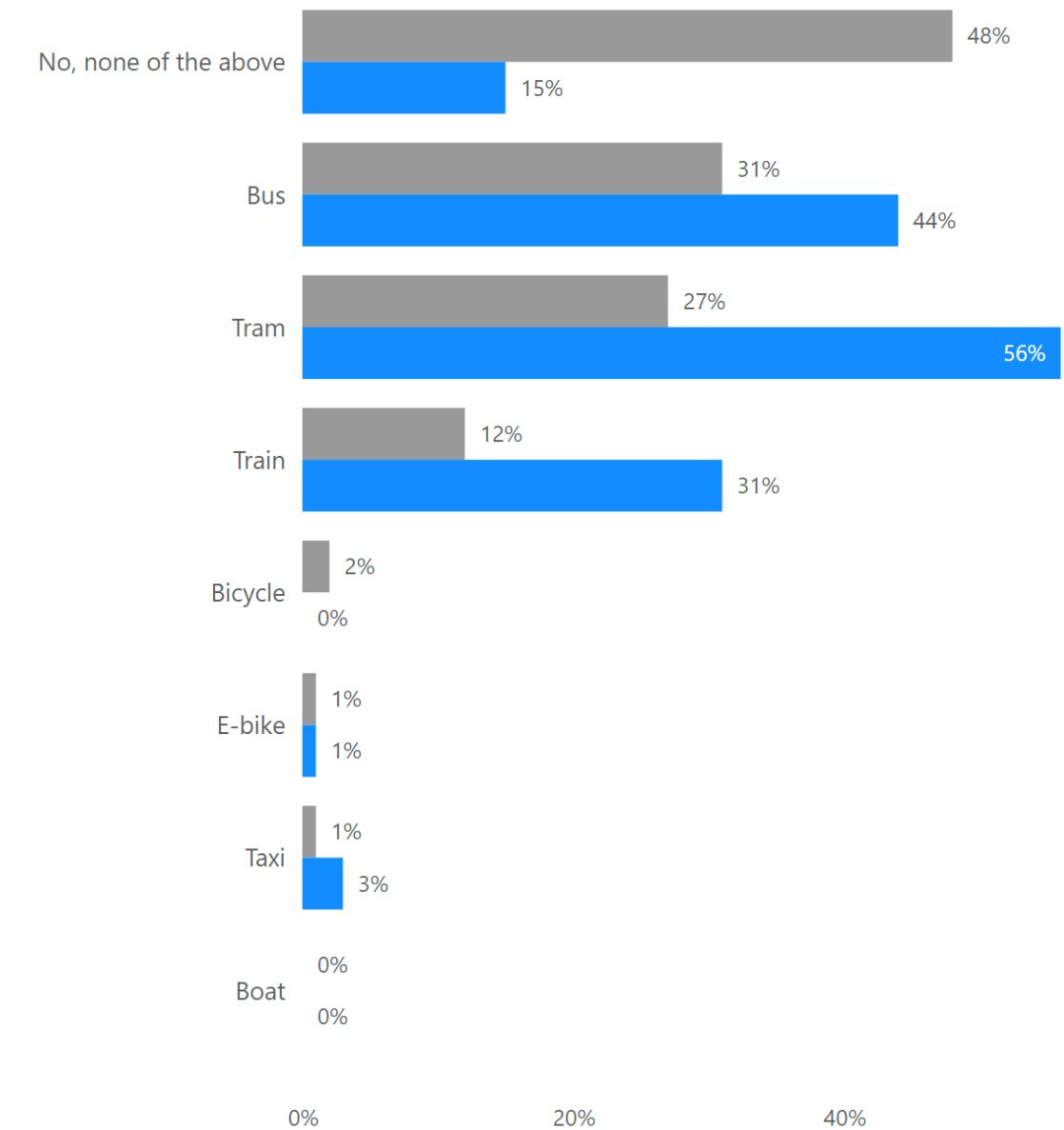
● All Inbound ● Train



## Transport in destination

### Same-day visitors

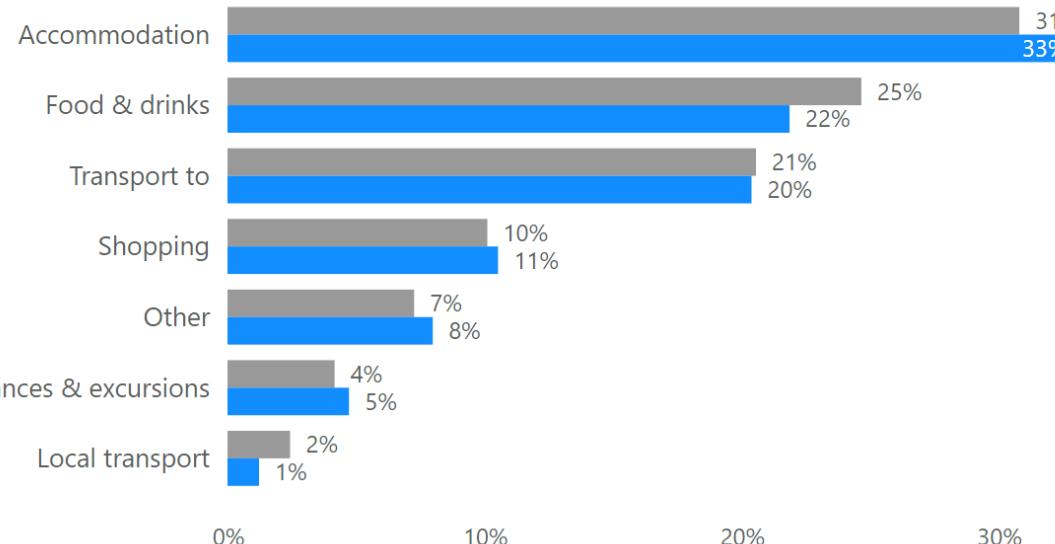
● All Inbound ● Train



## Spending categories

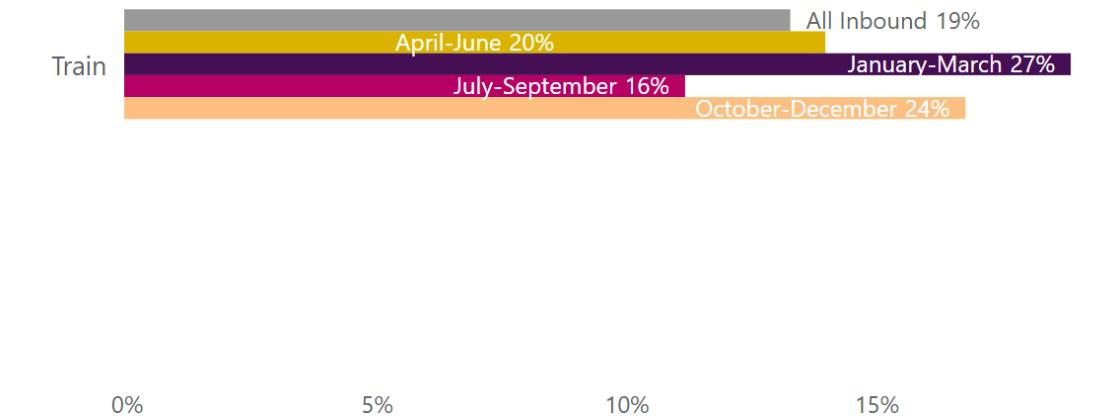
### Visitors with overnight

● All Inbound ● Train



## Shares by arrival months

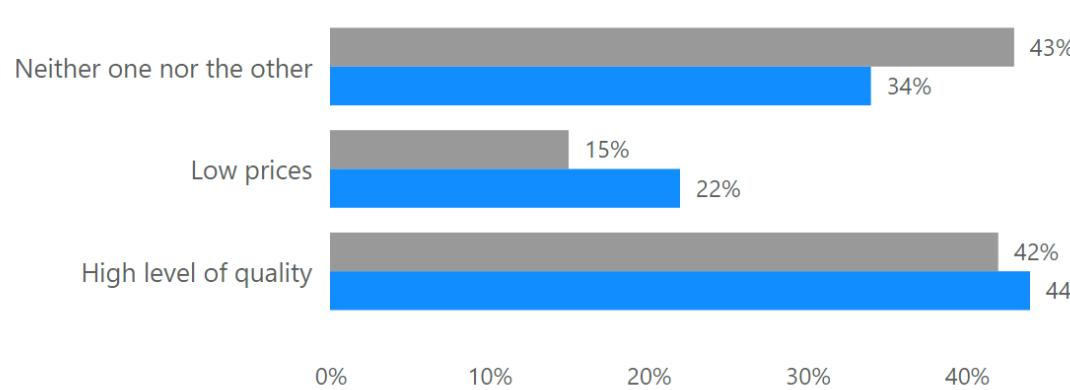
### Visitors with overnight



## Quality vs. price orientation

### Visitors with overnight

● All Inbound ● Train



## Spend/pers./trip

### Visitors with overnight

**609 €**

Train

**619 €**

All Inbound

**167 €**

Train

**160 €**

All Inbound

## Spend/pers./night

### Visitors with overnight

**3,6**

Train

**3,9**

All Inbound

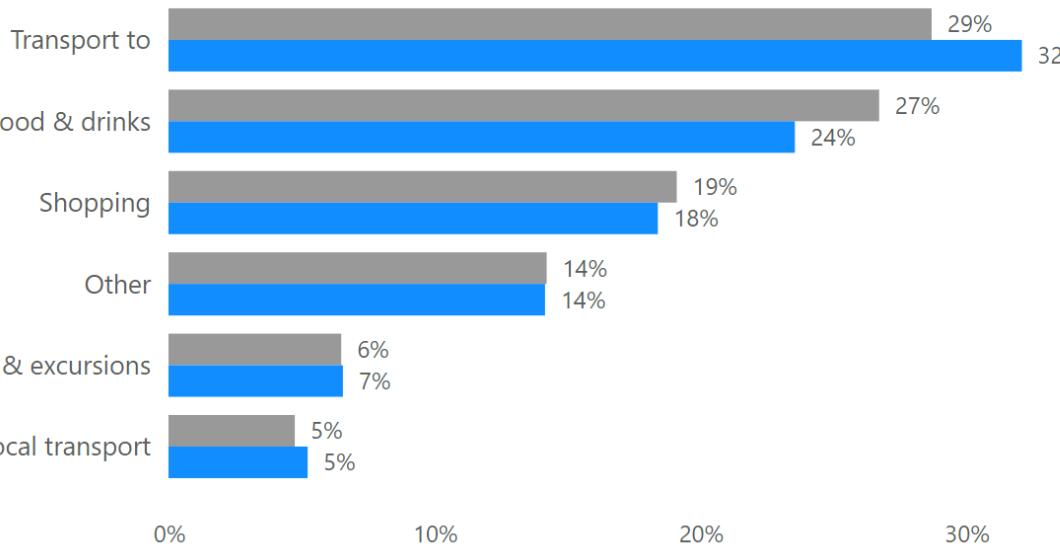
## Length of stay (nights)

### Visitors with overnight

## Spending categories

### Same-day visitors

All Inbound Train



## Spend/pers./exc urs.

### Same-day visitors

113 €

Train

140 €

All Inbound

## Shares by arrival months

### Same-day visitors

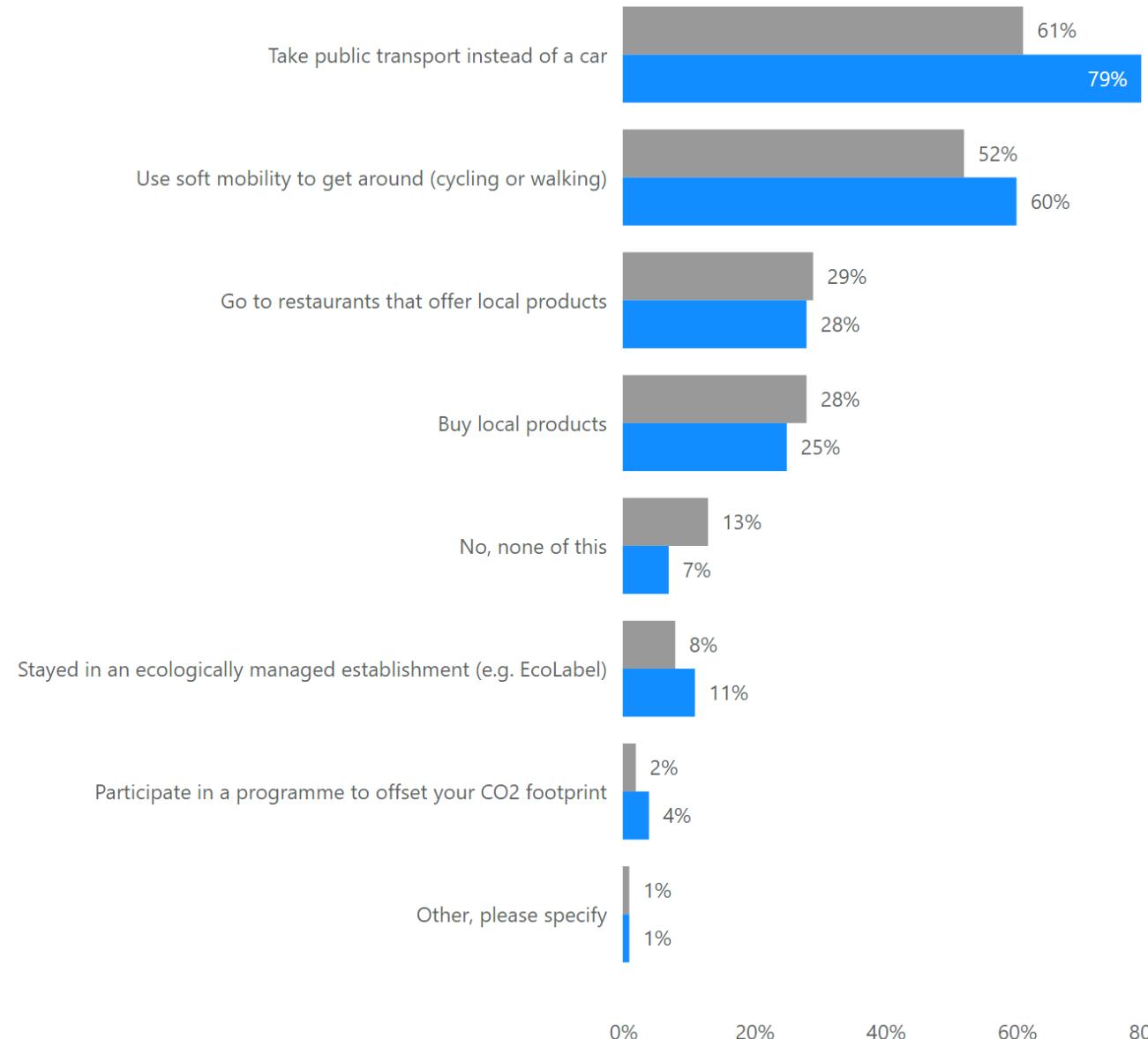
Train



## Sustainable actions during stay

### Visitors with overnight

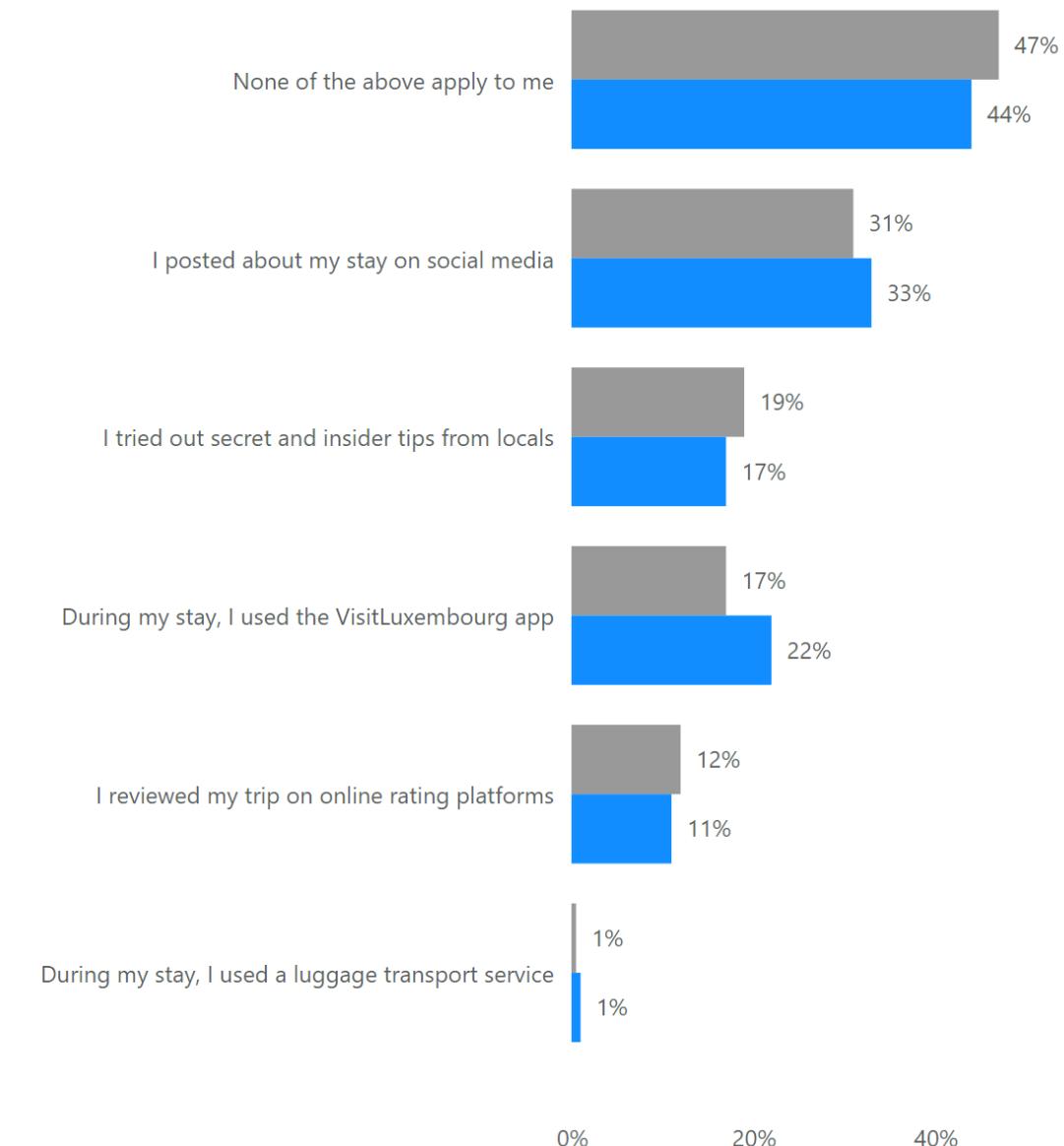
● All Inbound ● Train



## Services used during stay

### Visitors with overnight

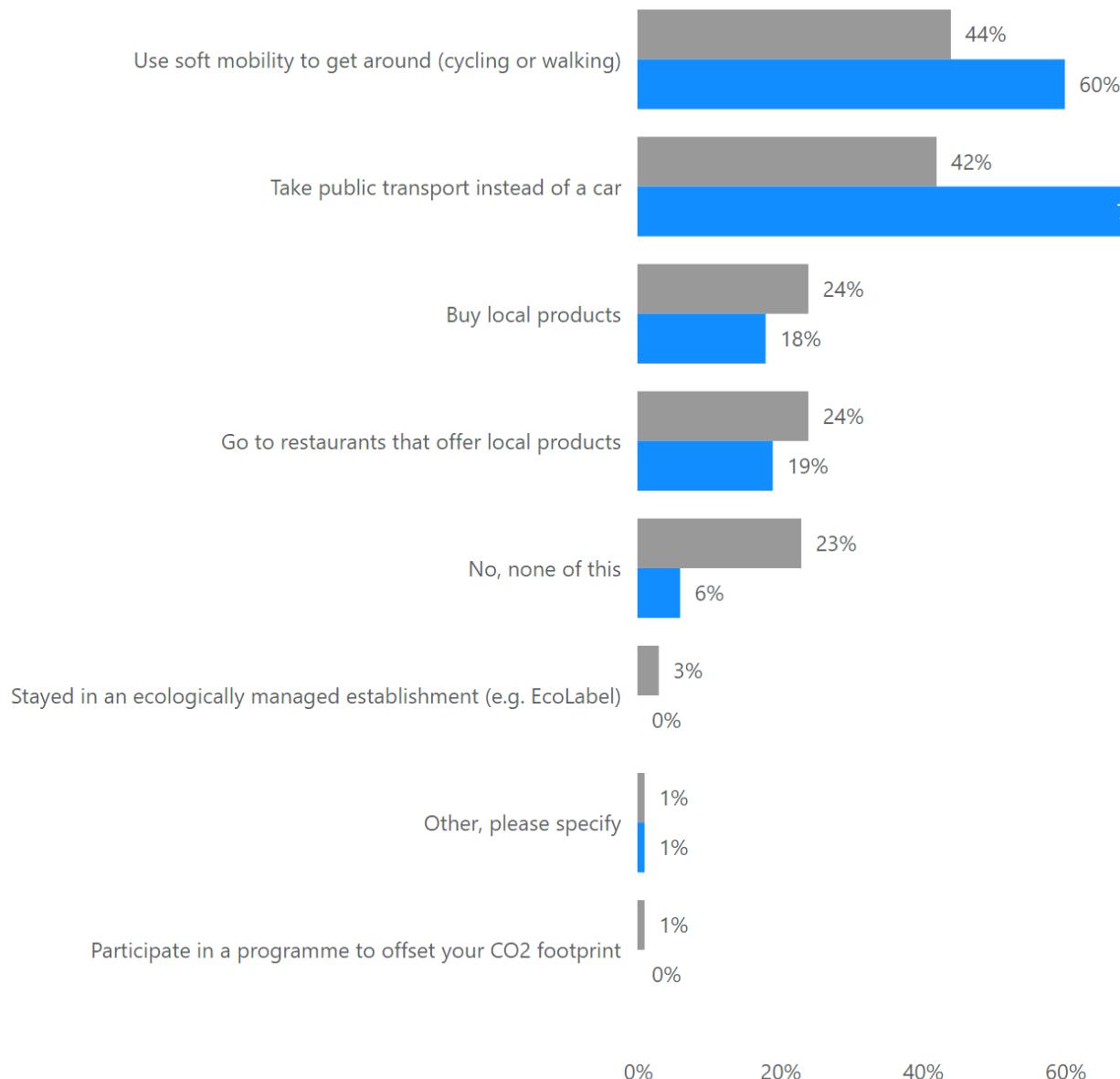
● All Inbound ● Train



## Sustainable actions during stay

### Same-day visitors

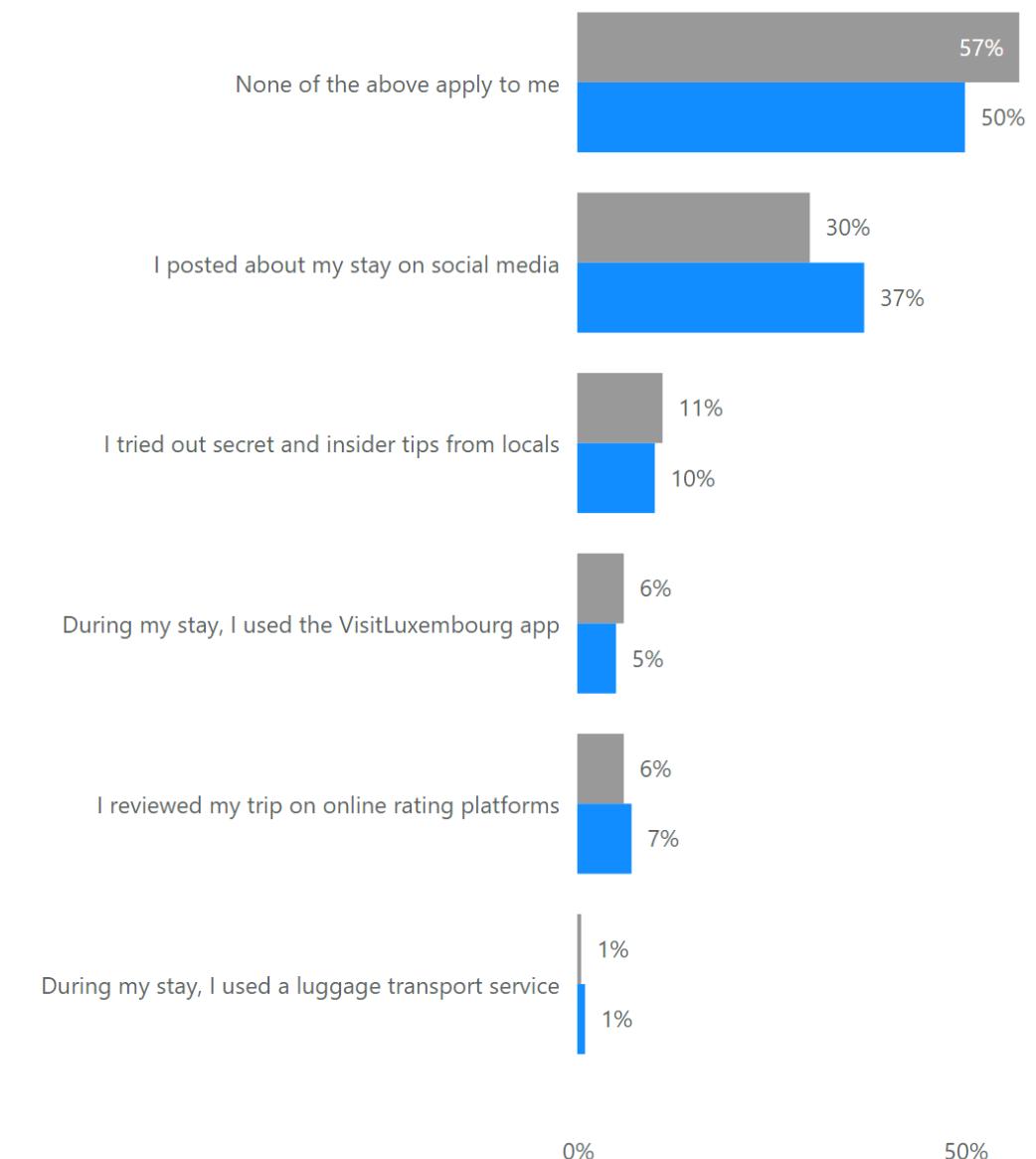
● All Inbound ● Train



## Services used during stay

### Same-day visitors

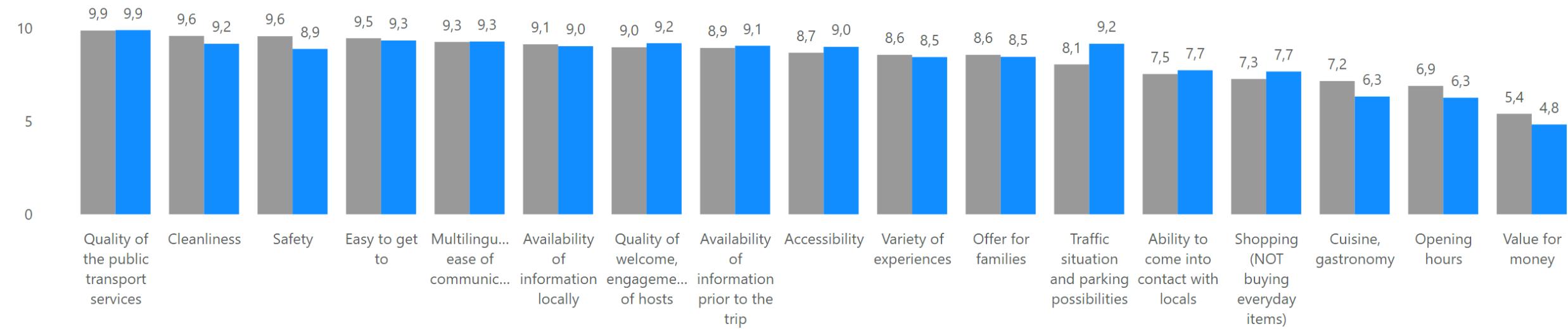
● All Inbound ● Train



## Satisfaction items

### Visitors with overnight

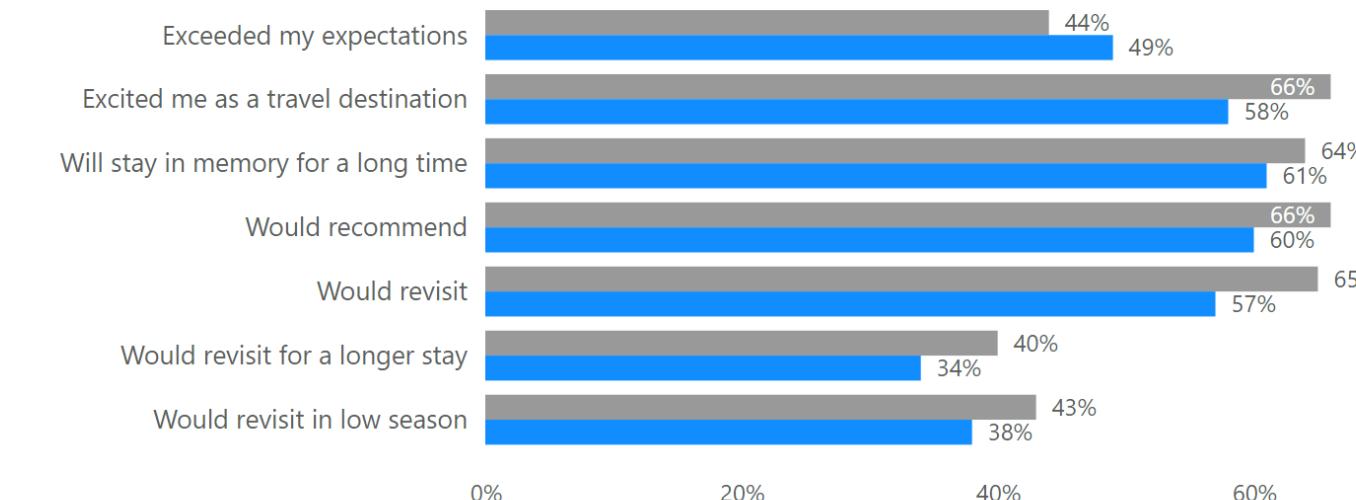
● All Inbound ● Train



### Overall satisfaction - % "strongly agree"

### Visitors with overnight

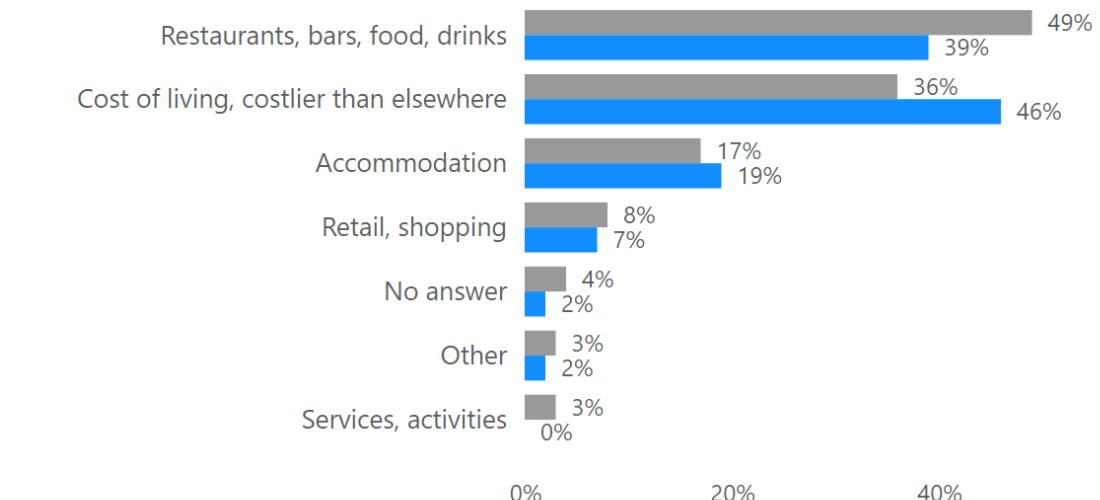
● All Inbound ● Train



### Reasons for poor value-for-money

### Visitors with overnight

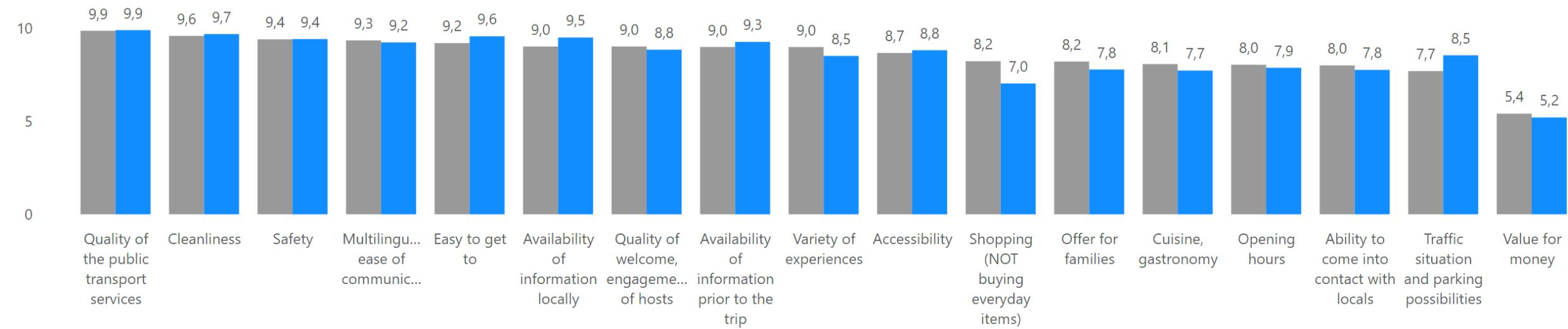
● All Inbound ● Train



## Satisfaction items

### Same-day visitors

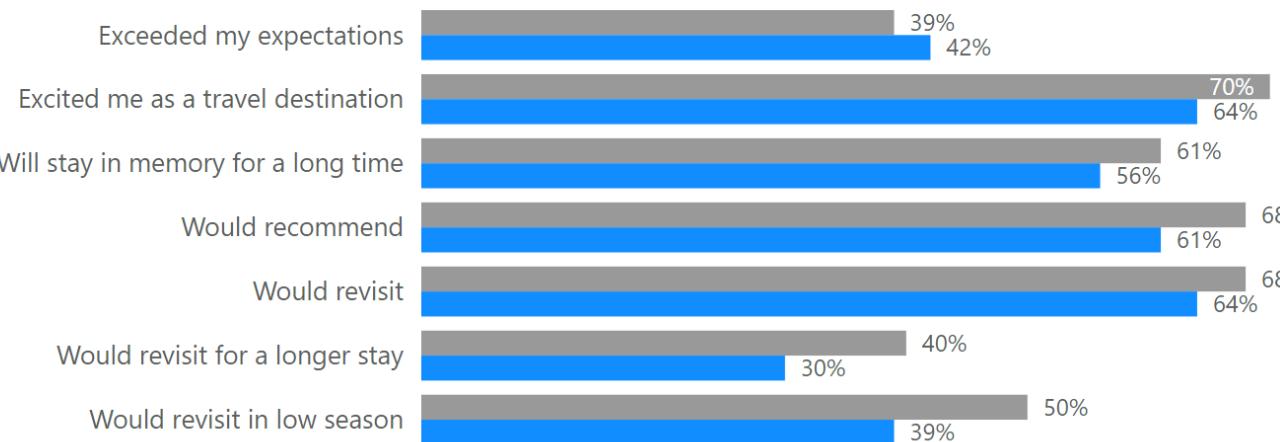
● All Inbound ● Train



### Overall satisfaction - % "strongly agree"

#### Same-day visitors

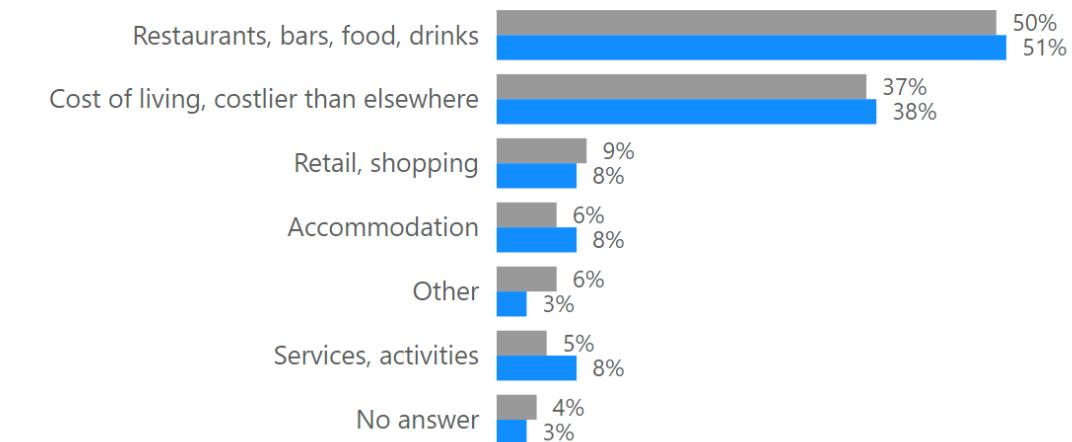
● All Inbound ● Train



### Reasons for poor value-for-money

#### Same-day visitors

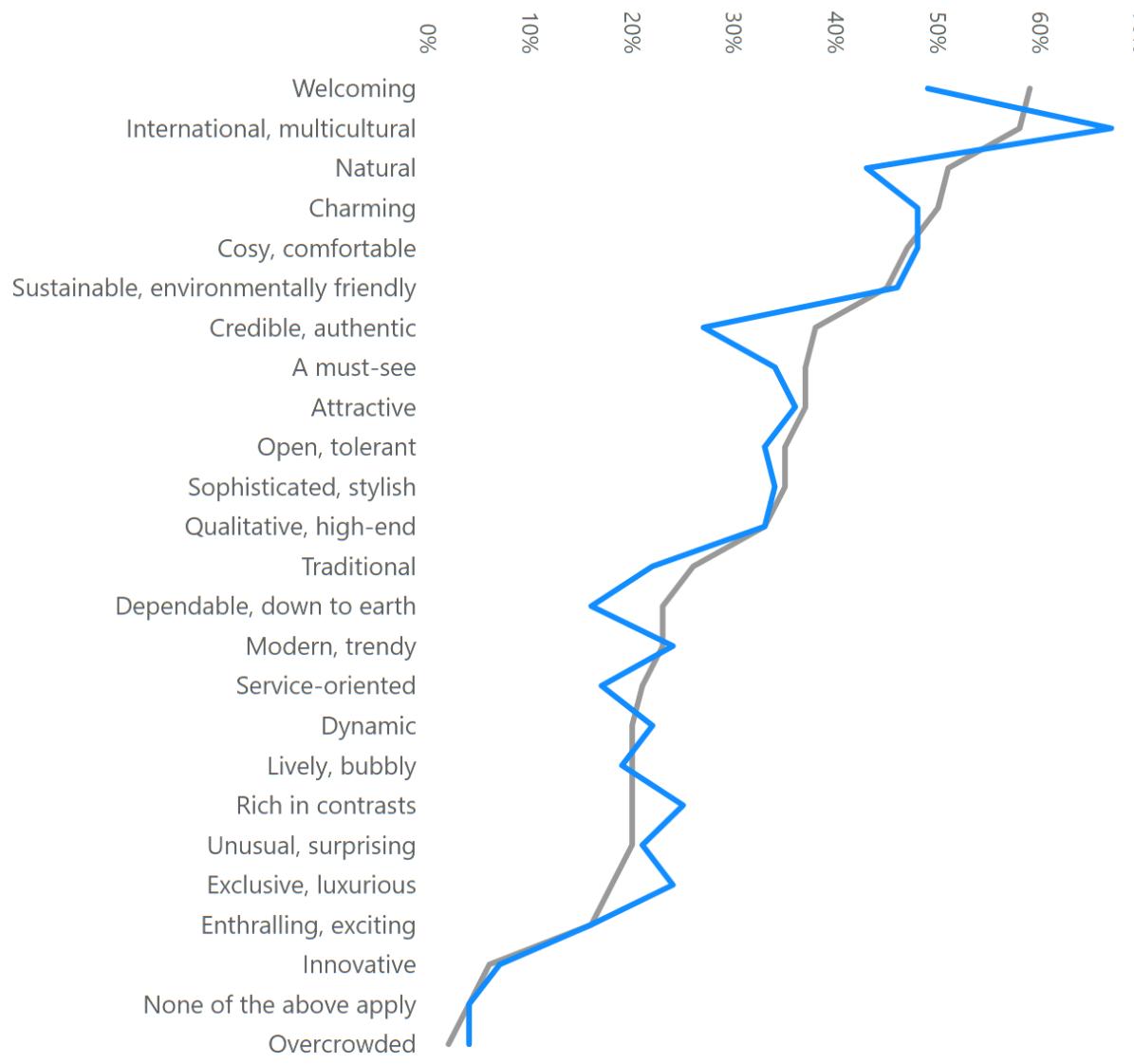
● All Inbound ● Train



## Brand features

### Visitors with overnight

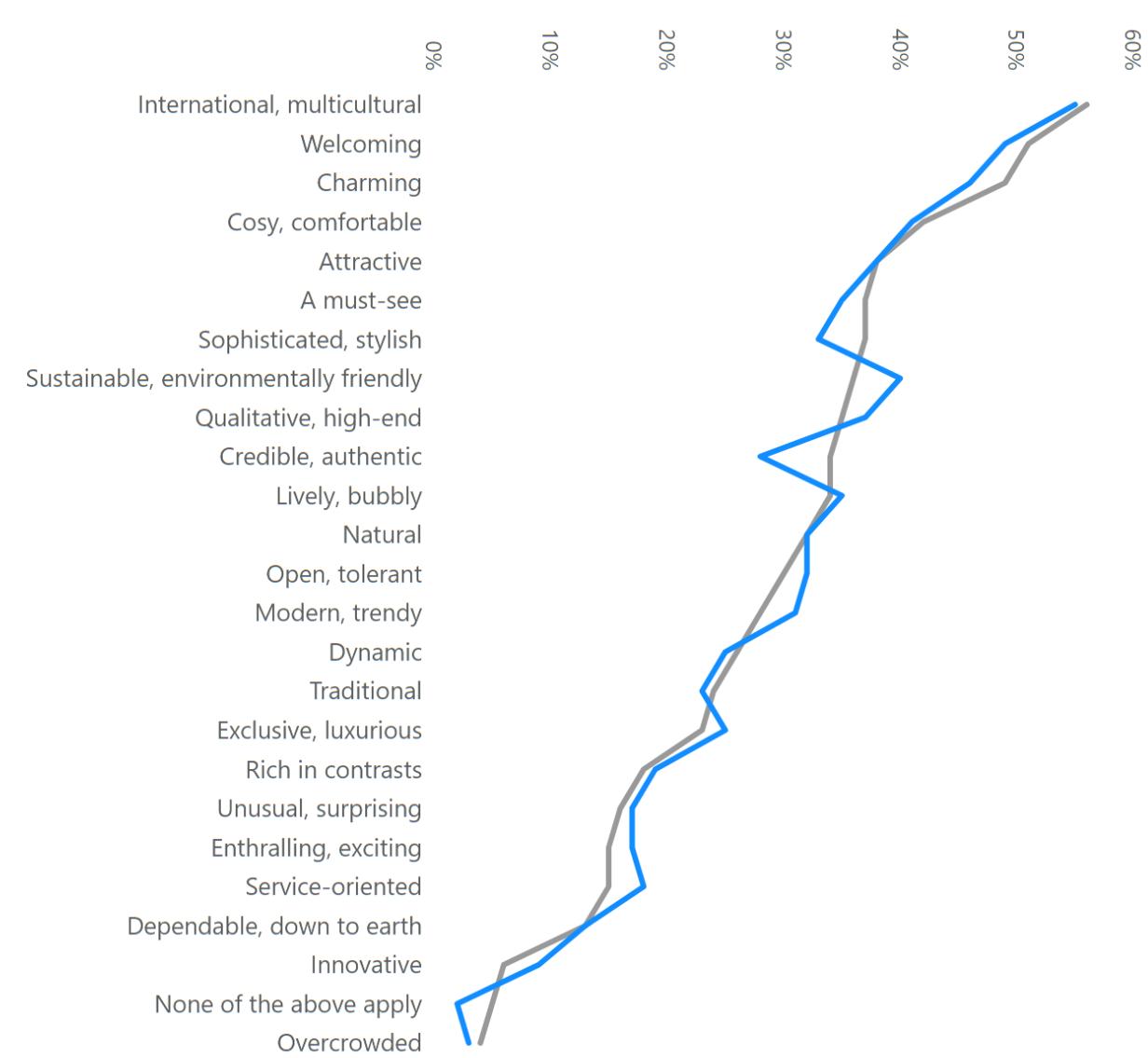
● All Inbound ● Train



## Brand features

### Same-day visitors

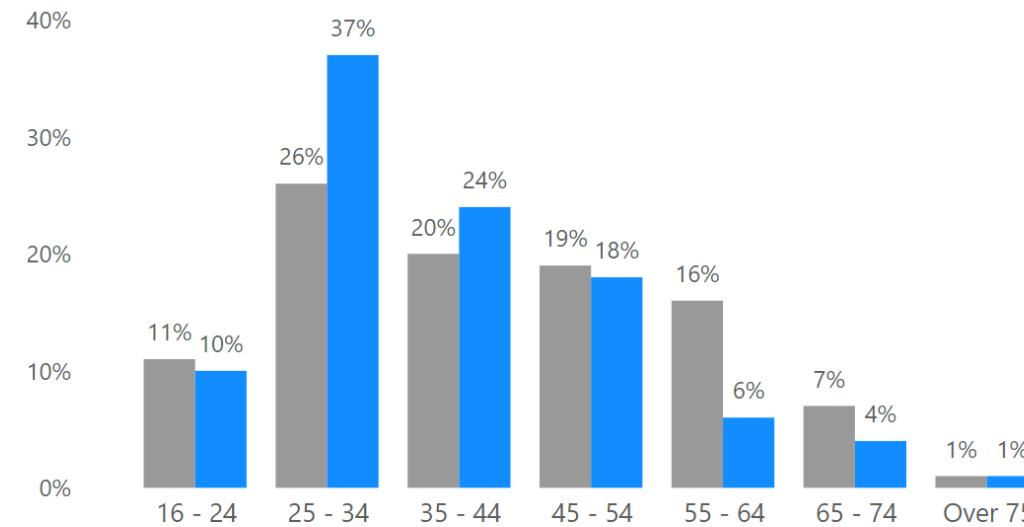
● All Inbound ● Train



## Age

### Visitors with overnight

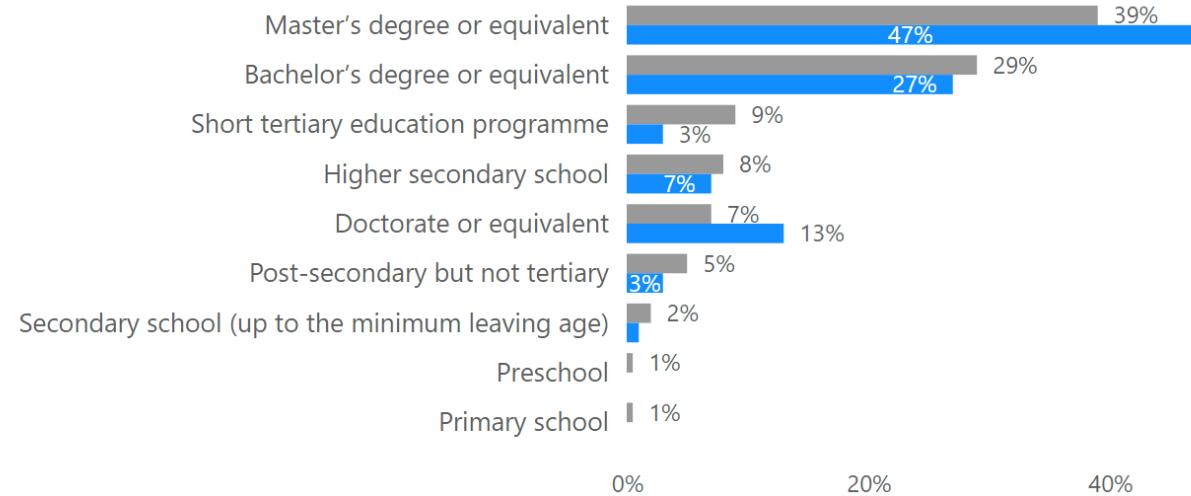
● All Inbound ● Train



## Education

### Visitors with overnight

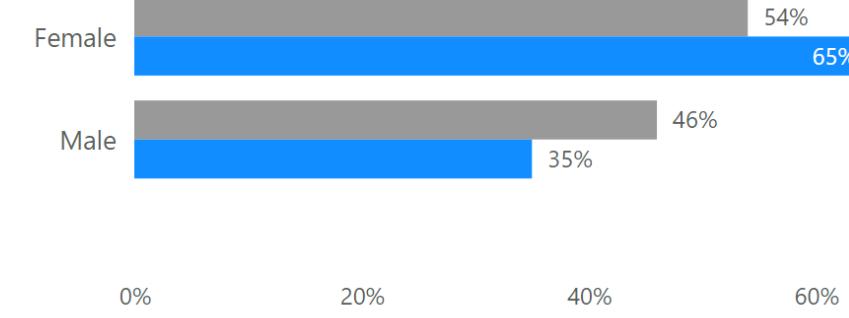
● All Inbound ● Train



## Gender

### Visitors with overnight

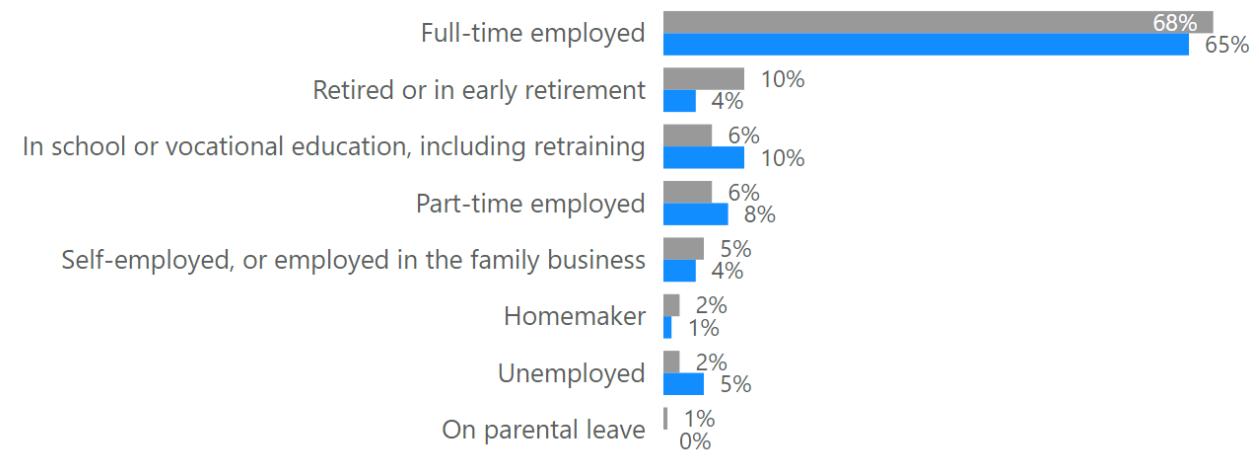
● All Inbound ● Train



## Employment

### Visitors with overnight

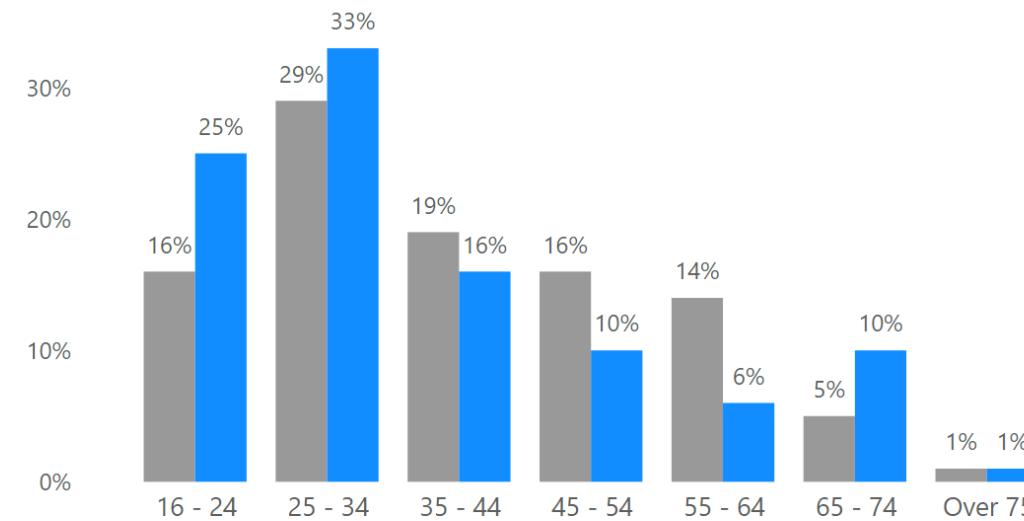
● All Inbound ● Train



## Age

### Same-day visitors

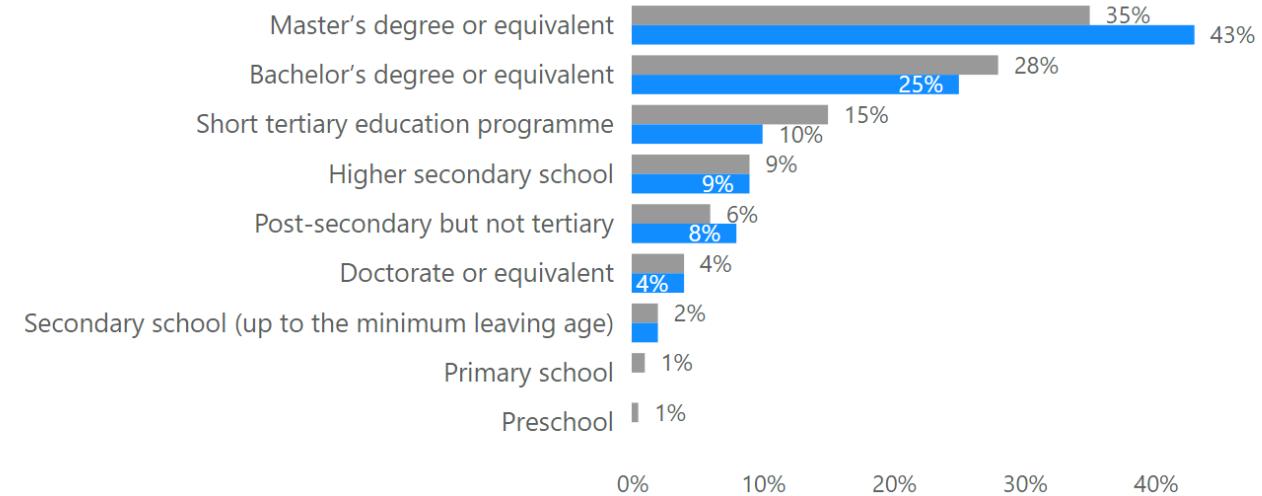
● All Inbound ● Train



## Education

### Same-day visitors

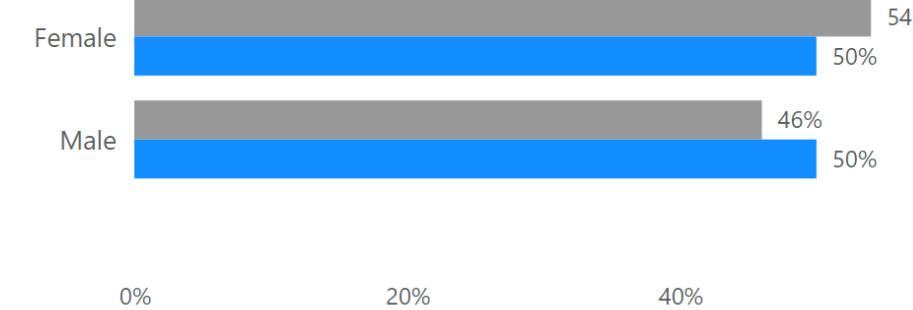
● All Inbound ● Train



## Gender

### Same-day visitors

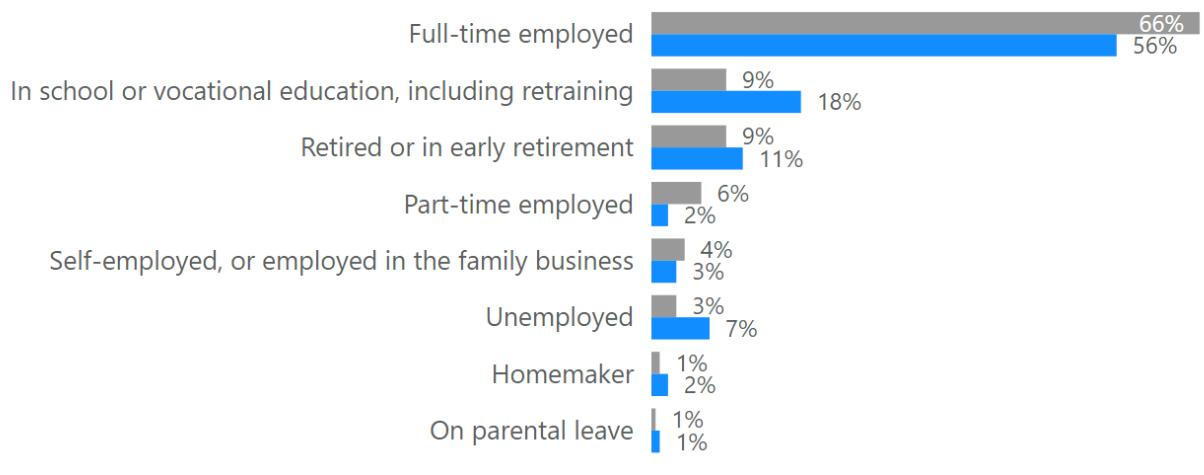
● All Inbound ● Train



## Employment

### Same-day visitors

● All Inbound ● Train





# **Destination Awareness & Growth Potential for Train travellers**



# General theme interest : source markets

Items	Austria	Belgium	Denmark	France	Germany	Ireland	Italy	Netherlands	Portugal	Spain	Sweden	Switzerland	United Kingdom	Gesamt
Culinary (interest)	58%	51%	50%	49%	54%	59%	54%	49%	72%	51%	52%	54%	49%	54%
Resting, relaxation (interest)	55%	58%	47%	45%	54%	56%	47%	59%	68%	46%	45%	48%	49%	52%
Nature (interest)	51%	53%	43%	47%	50%	40%	53%	53%	64%	47%	35%	48%	43%	48%
Family (interest)	39%	50%	41%	47%	39%	47%	39%	46%	71%	46%	37%	37%	40%	44%
City (interest)	42%	34%	36%	30%	39%	45%	48%	37%	36%	48%	28%	38%	38%	38%
History, Unesco (interest)	34%	29%	28%	35%	33%	34%	54%	31%	53%	45%	29%	30%	36%	36%
Culture (interest)	33%	28%	29%	33%	33%	33%	51%	27%	55%	45%	26%	33%	35%	35%
Castles (interest)	36%	29%	26%	31%	36%	31%	51%	30%	46%	43%	23%	30%	30%	34%
Sightseeing (interest)	47%	42%	0%	46%	44%	0%	54%	44%	0%	46%	0%	40%	47%	32%
Architecture, townscapes (interest)	41%	34%	0%	40%	39%	0%	50%	35%	0%	44%	0%	37%	43%	28%
Hiking (interest)	27%	37%	24%	26%	28%	18%	38%	39%	30%	25%	18%	25%	25%	28%
Fun, entertainment (interest)	39%	43%	0%	38%	37%	0%	30%	41%	0%	34%	0%	35%	39%	26%
Sustainability (interest)	23%	19%	21%	24%	24%	34%	29%	19%	47%	23%	24%	24%	24%	26%
Immersive travel (interest)	42%	29%	0%	38%	40%	0%	45%	28%	0%	37%	0%	38%	32%	25%
Wine (interest)	26%	21%	23%	23%	25%	28%	26%	22%	32%	21%	24%	24%	24%	24%
Wellness (interest)	25%	19%	25%	21%	26%	22%	22%	21%	55%	21%	14%	26%	19%	24%
Nightlife (interest)	23%	19%	26%	23%	24%	31%	25%	23%	31%	28%	19%	24%	21%	24%
Shopping (interest)	21%	22%	29%	22%	25%	31%	21%	26%	21%	20%	25%	26%	25%	24%
Events (interest)	25%	17%	20%	27%	24%	28%	24%	22%	28%	21%	19%	24%	21%	23%
Luxury (interest)	21%	18%	32%	19%	22%	34%	15%	27%	22%	18%	23%	20%	24%	23%
Countryside (interest)	20%	18%	23%	22%	22%	25%	24%	21%	31%	22%	23%	18%	25%	23%
Train travel (interest)	22%	16%	19%	21%	22%	25%	22%	18%	31%	24%	20%	26%	22%	22%
Active, sports (interest)	24%	18%	20%	21%	25%	23%	21%	23%	25%	20%	18%	25%	19%	22%
Learning, new skills (interest)	26%	23%	0%	35%	27%	0%	41%	23%	0%	28%	0%	31%	23%	20%
Camping, motorhome (interest)	21%	16%	22%	19%	22%	20%	15%	23%	23%	17%	20%	21%	17%	20%
Exchanging with locals (interest)	29%	20%	0%	33%	30%	0%	28%	24%	0%	23%	0%	29%	22%	18%
Industrial Heritage (interest)	17%	12%	14%	19%	19%	20%	16%	17%	23%	14%	15%	19%	20%	17%
Action, adventure (interest)	27%	23%	0%	24%	27%	0%	21%	28%	0%	21%	0%	26%	22%	17%
Cycling (interest)	19%	20%	12%	18%	23%	17%	10%	23%	10%	10%	11%	19%	12%	16%
MTB (interest)	16%	11%	14%	14%	16%	13%	11%	17%	13%	11%	11%	16%	11%	13%
Motorcycling (interest)	17%	10%	14%	12%	16%	12%	11%	17%	11%	10%	14%	18%	10%	13%

General interest in the respective themes when going on a holiday  
% of respondents agreeing.

# General theme interest : LFT target segments

(Ø 13 European source markets)



Items	Explorers	Leisure Oriented	Nature-Loving	Actives	Perfection Seekers	Relaxation Seekers	Short Breakers	Gesamt
Culinary (interest)	57%	50%	45%	54%	58%	49%	52%	
Nature (interest)	55%	44%	62%	49%	44%	45%	50%	
Resting, relaxation (interest)	41%	50%	47%	47%	68%	43%	49%	
Sightseeing (interest)	59%	40%	41%	47%	38%	45%	45%	
Family (interest)	41%	50%	38%	44%	46%	40%	43%	
Architecture, townscapes (interest)	51%	35%	36%	46%	33%	42%	40%	
City (interest)	47%	35%	32%	41%	33%	41%	38%	
Gardens, parks (interest)	38%	31%	42%	38%	35%	38%	37%	
Fun, entertainment (interest)	37%	37%	33%	43%	40%	32%	37%	
History, Unesco (interest)	48%	31%	37%	39%	28%	36%	37%	
Immersive travel (interest)	49%	30%	34%	41%	29%	34%	36%	
Culture (interest)	47%	30%	36%	39%	27%	35%	36%	
Castles (interest)	41%	32%	35%	38%	28%	35%	35%	
Bathing in lakes, waters (interest)	32%	30%	37%	38%	34%	32%	34%	
Trad./folk festivals/mkts (interest)	40%	28%	33%	33%	30%	31%	33%	
Hiking (interest)	29%	24%	53%	32%	21%	28%	31%	
Learning, new skills (interest)	38%	22%	27%	35%	23%	28%	29%	
Road trips, scenic drives (interest)	30%	26%	28%	32%	27%	27%	28%	
Sustainability (interest)	26%	26%	32%	33%	22%	27%	28%	
Exchanging with locals (interest)	34%	22%	29%	35%	20%	26%	27%	
Action, adventure (interest)	26%	22%	31%	36%	20%	22%	26%	
Wellness (interest)	21%	23%	29%	34%	25%	24%	26%	
Wine (interest)	26%	21%	29%	34%	22%	25%	26%	
Nightlife (interest)	27%	22%	24%	34%	22%	23%	25%	
Active, sports (interest)	21%	18%	40%	31%	18%	23%	25%	
Country-side (interest)	22%	22%	35%	26%	19%	24%	25%	
Shopping (interest)	21%	23%	22%	33%	26%	23%	25%	
Events (interest)	26%	20%	26%	34%	19%	23%	25%	
Train travel (interest)	24%	21%	27%	31%	17%	26%	24%	
Luxury (interest)	20%	19%	24%	36%	25%	21%	24%	
Camping, motorhome (interest)	20%	19%	29%	28%	15%	20%	22%	

Source: LFT Brand & Potential Study, 2024.



# **Trip organisation and preferences of Train travellers**

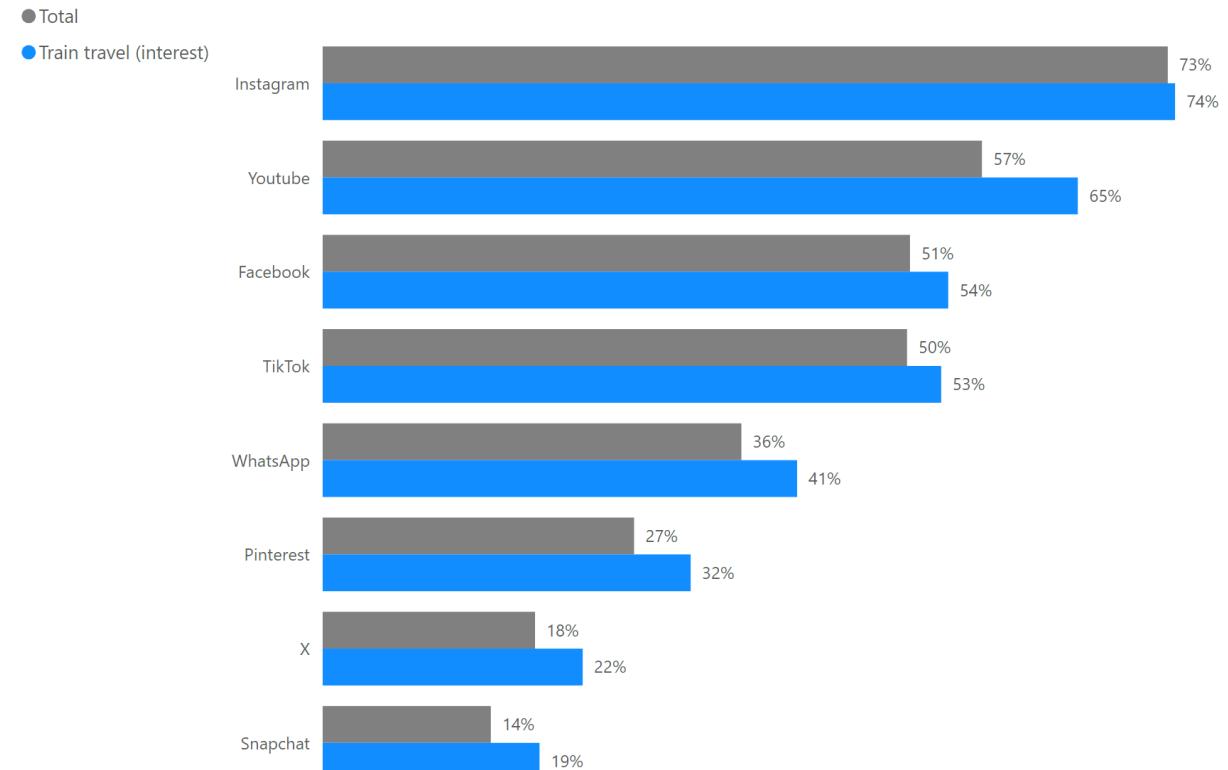
# Trip organisation and preferences (1)

— Average European source markets, total vs. train travellers



## Preferred sources of travel inspiration

Items	Total	Train travel (interest)
Recommendation from family, friends, acquaintances	45%	43%
Online search engine	44%	41%
Social Media	36%	39%
Destination or accommodation websites	36%	36%
Destination websites	35%	36%
Online booking engines, travel portals, holiday review sites	35%	35%
Accommodation websites	27%	30%
Travel agency	27%	28%
Features on TV, radio or cinema	21%	25%
Guide books or other books	20%	26%
Features on TV	21%	24%
Features in newspapers, magazines	18%	22%
Advertisements	17%	20%
Online streaming (Netflix, podcasts...)	14%	20%
Features in magazines	15%	17%
Travel fairs	11%	16%
Features in newspapers	10%	14%
Artificial intelligence (e.g., ChatGPT)	9%	13%
Cinema	8%	11%
Features on radio	5%	6%
None of the above / no sources	3%	2%



## Interest for longer stays and cross-border stays to Luxembourg (in case of general travel intent)





# Trip organisation and preferences (2a)

— Average European source markets, total vs. train travellers

## General theme interest (when going on a holiday)

Items	Total	Train travel (interest)
Train travel (interest)	22%	100%
Culinary (interest)	54%	62%
Nature (interest)	48%	61%
Resting, relaxation (interest)	52%	57%
Sightseeing (interest)	46%	58%
Architecture, townscapes (interest)	40%	57%
Family (interest)	44%	53%
City (interest)	38%	56%
Gardens, parks (interest)	37%	55%
History, Unesco (interest)	36%	52%
Culture (interest)	35%	52%
Immersive travel (interest)	37%	51%
Castles (interest)	34%	52%
Fun, entertainment (interest)	37%	48%
Trad./folk festivals/mkts (interest)	34%	51%
Bathing in lakes, waters (interest)	33%	48%
Road trips, scenic drives (interest)	28%	46%
Learning, new skills (interest)	29%	44%
Hiking (interest)	28%	43%
Sustainability (interest)	26%	43%
Exchanging with locals (interest)	26%	40%
Events (interest)	23%	41%
Nightlife (interest)	24%	39%
Wine (interest)	24%	38%
Wellness (interest)	24%	37%
Action, adventure (interest)	24%	37%
Shopping (interest)	24%	36%
Countryside (interest)	23%	38%
Active, sports (interest)	22%	36%
Luxury (interest)	23%	33%
Camping, motorhome (interest)	20%	34%
Remembrance (interest)	19%	32%
Industrial Heritage (interest)	17%	33%
Film locations (interest)	18%	32%
Cycling (interest)	16%	29%
MTB (interest)	13%	26%
Water sports (interest)	15%	23%
Motorcycling (interest)	13%	24%

## Luxembourg's perceived theme suitability

Items	Total	Train travel (interest)
City (association)	38%	53%
Culinary (association)	36%	51%
Resting, relaxation (association)	35%	51%
Nature (association)	35%	51%
Gardens, parks (association)	33%	51%
Architecture, townscapes (association)	33%	50%
Culture (association)	31%	48%
Castles (association)	31%	47%
Family (association)	31%	46%
Luxury (association)	28%	41%
Road trips, scenic drives (association)	25%	41%
Shopping (association)	27%	40%
History, Unesco (association)	25%	40%
Hiking (association)	25%	39%
Fun, entertainment (association)	23%	37%
Nightlife (association)	21%	36%
Wine (association)	21%	35%
Wellness (association)	20%	35%
Sustainability (association)	19%	35%
Active, sports (association)	20%	33%
Countryside (association)	20%	33%
Events, cultural (association)	18%	33%
Bathing in lakes, waters (association)	19%	32%
Camping, motorhome (association)	18%	31%
Industrial Heritage (association)	16%	30%
Cycling (association)	17%	29%
Action, adventure (association)	17%	29%
Remembrance (association)	15%	28%
MTB (association)	15%	26%
Events, sport (association)	13%	24%
Water sports (association)	11%	19%

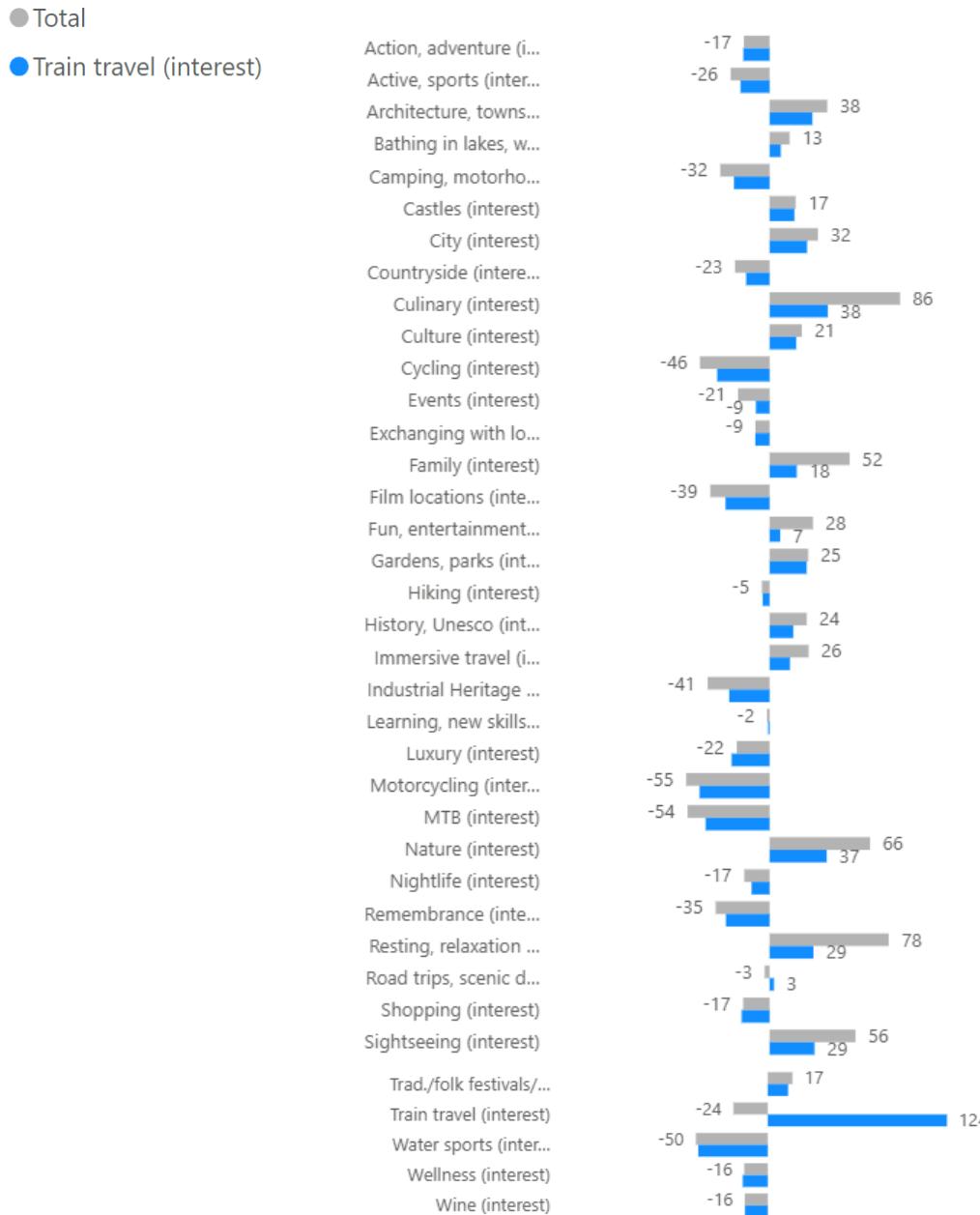
Source: LFT Brand & Potential Study, 2024.



# Trip organisation and preferences (2b)

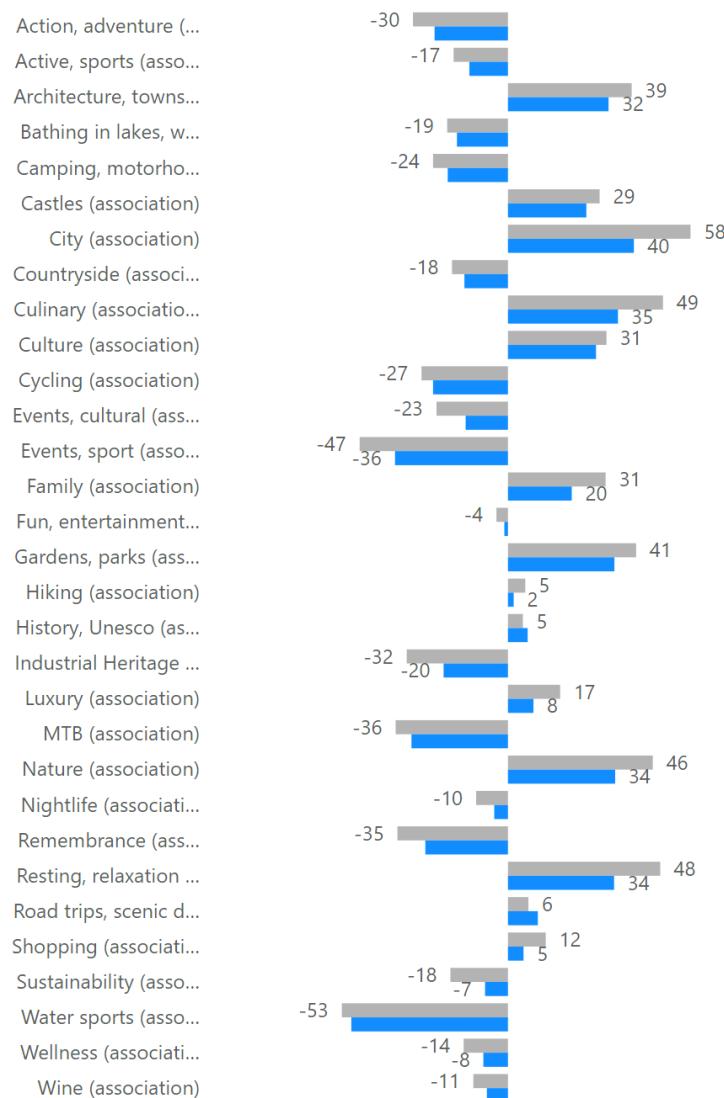
— Average European source markets, total vs. train travellers

## General theme interest (when going on a holiday)



deviation from the mean value  
of the respective category

## Luxembourg's perceived theme suitability



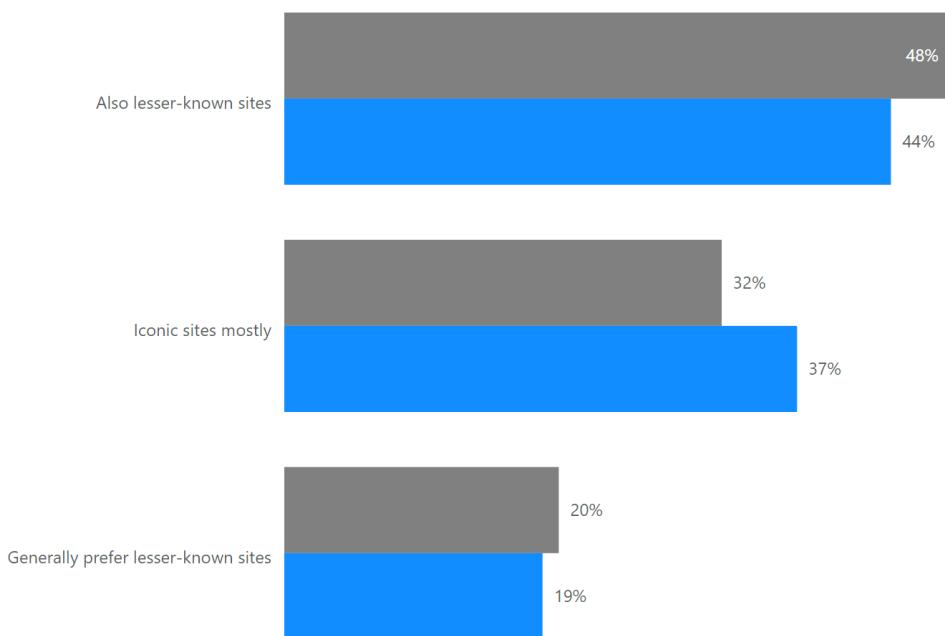
# Trip organisation and preferences (3)

— Average European source markets, total vs. train travellers



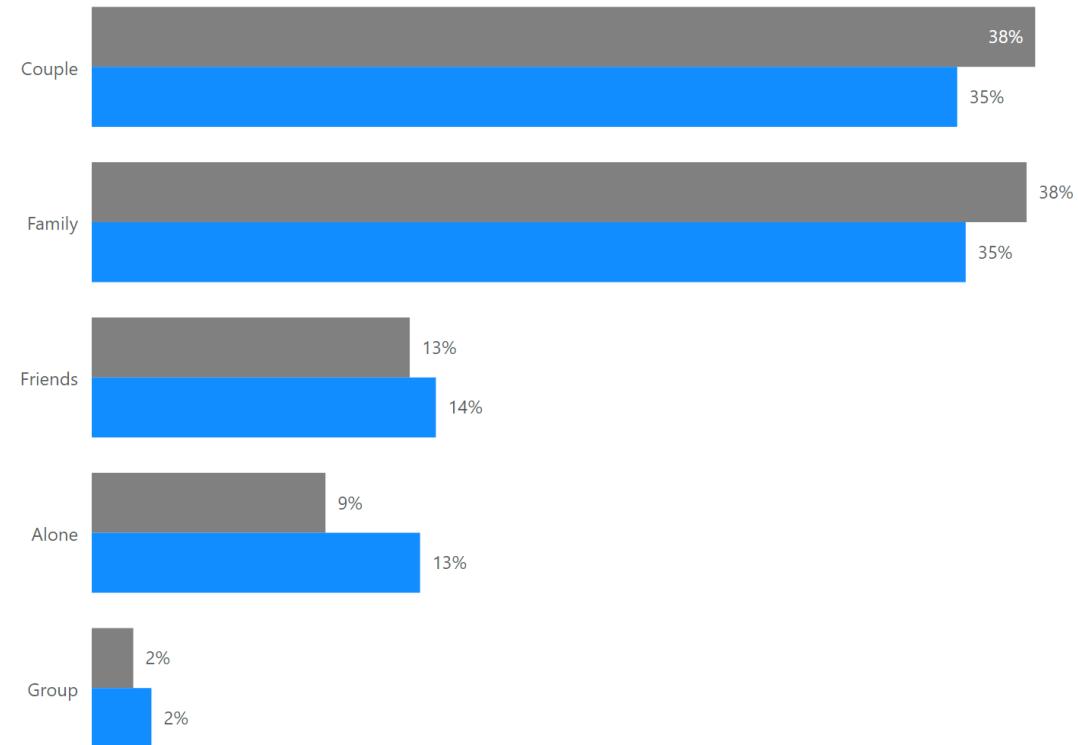
## General preference for visiting iconic vs. lesser-known sites

● Total  
● Train travel (interest)



## Travel party (\*)

● Total  
● Train travel (interest)



(\*) During last outbound holiday trip.

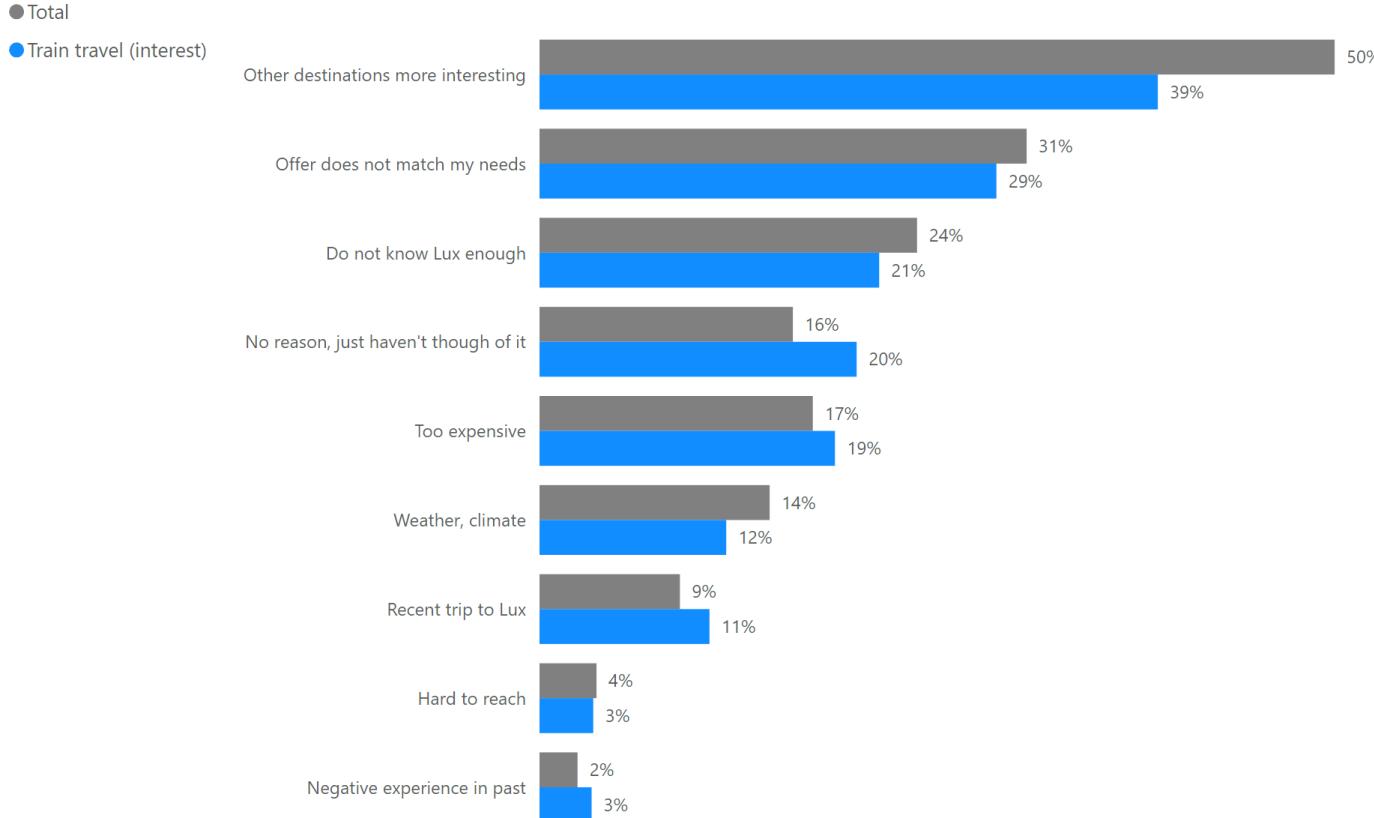
Source: LFT Brand & Potential Study, 2024.

# Trip organisation and preferences (4)

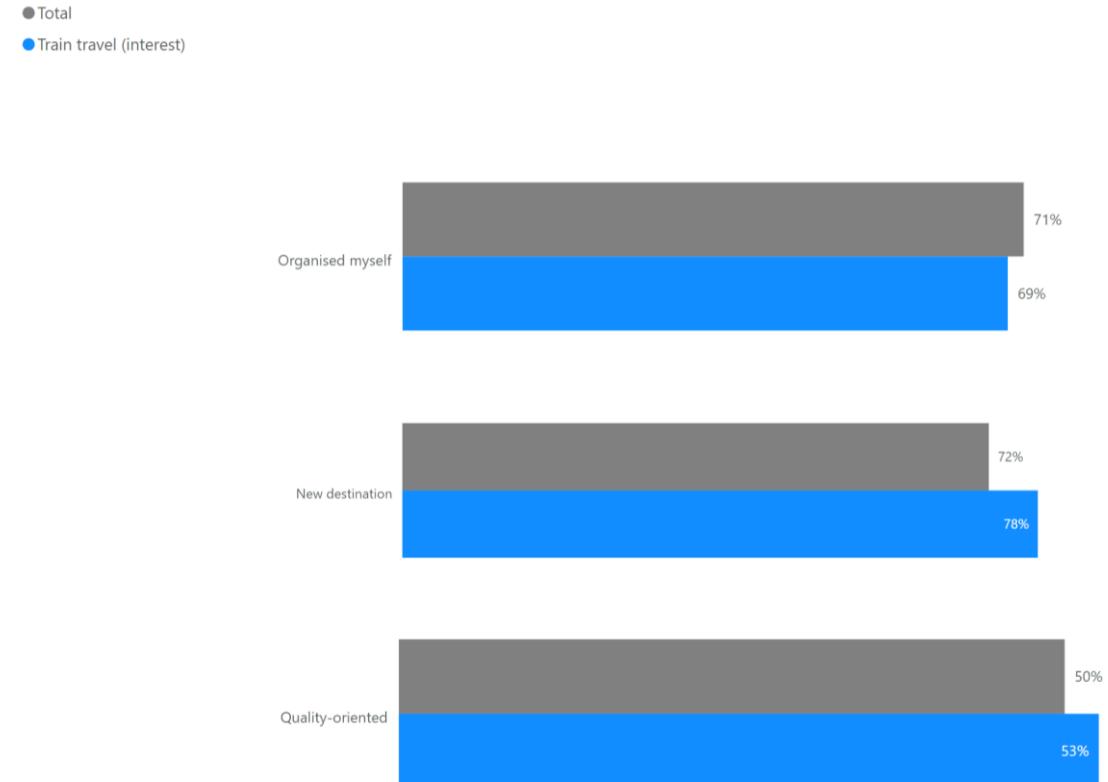
## — Average European source markets, total vs. train travellers



### Reasons for not considering Luxembourg as a destination



### Self-organisation (\*), new destination (\*\*), quality-oriented



(\*) During last outbound holiday trip .

(\*\*) During last outbound holiday trip: had travelled to a destination never visited before.

Source: LFT Brand & Potential Study, 2024.



# Your contact

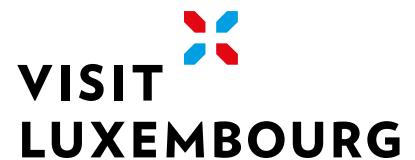


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