



Luxembourg for Tourism

# Market profile

# PORTUGAL

2024



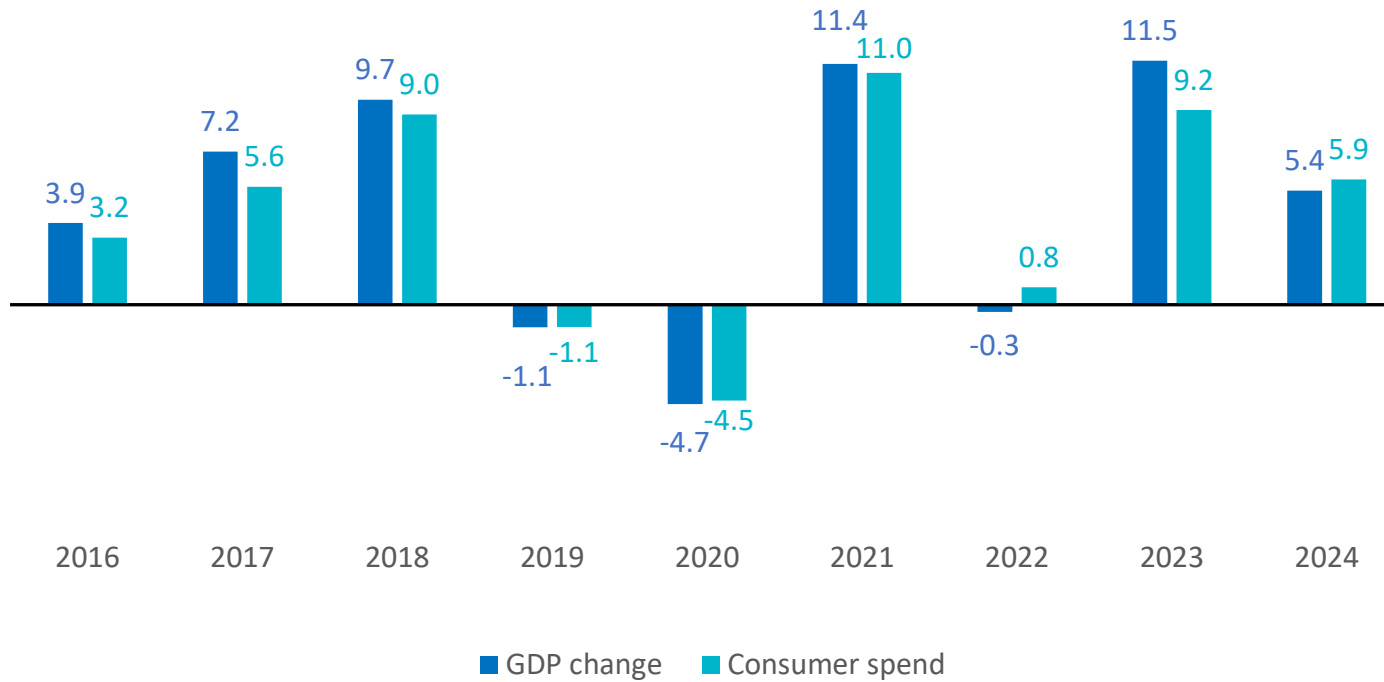


# **Economic indicators & General Travel Demand**

# Economic indicators – General travel demand



## GDP and consumer spending, % annual change



## Economy & population

**GDP (\$) per capita**  
28,822.17

**Unemployment (%)**  
6.46

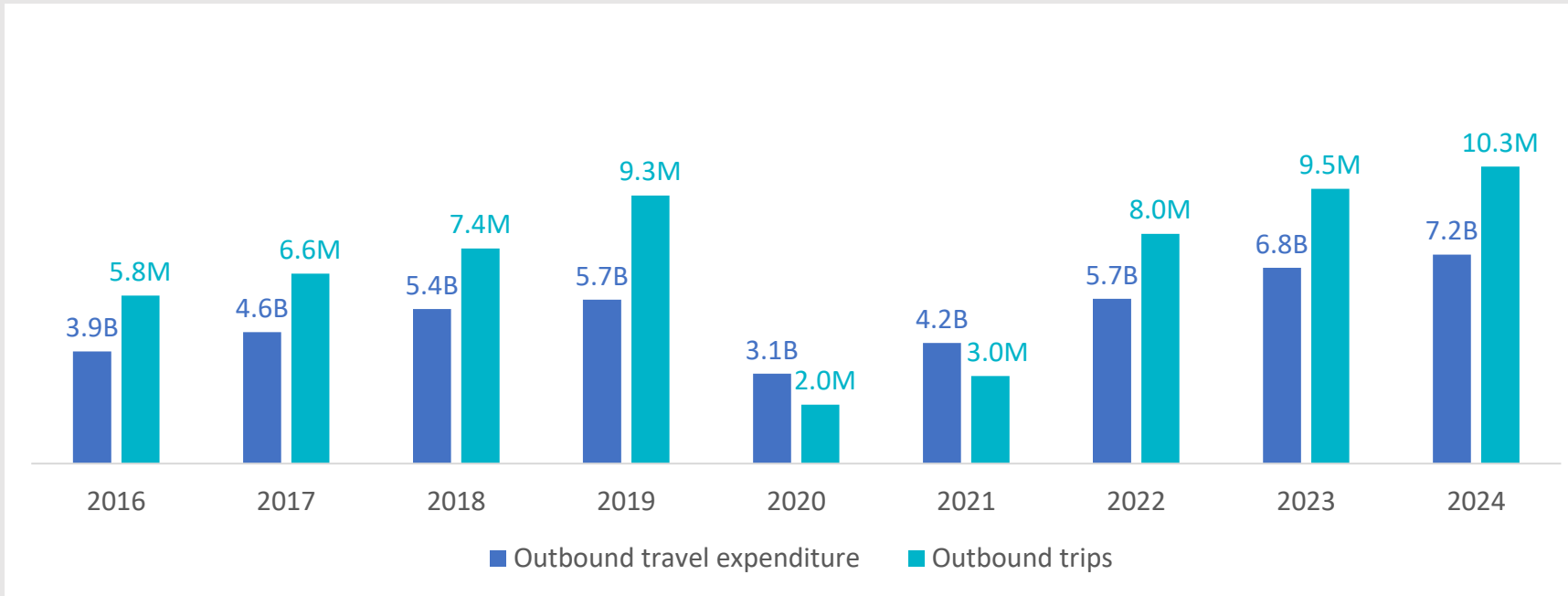
**Inflation(%)**  
2.41

**Population**  
10,708,280

# Economic indicators – General travel demand



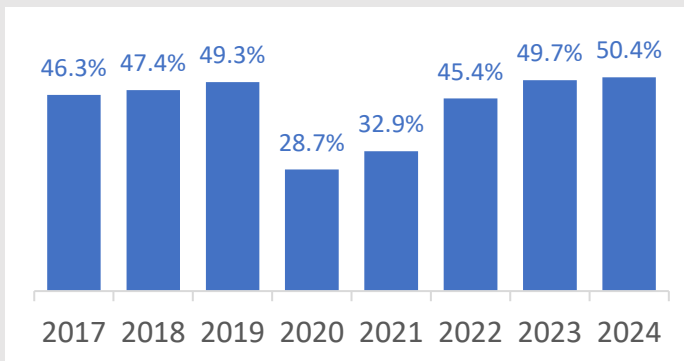
## Outbound trips and travel expenditure



**Outbound travel intensity**  
**0.96 trips**  
**per inhabitant (2024)**

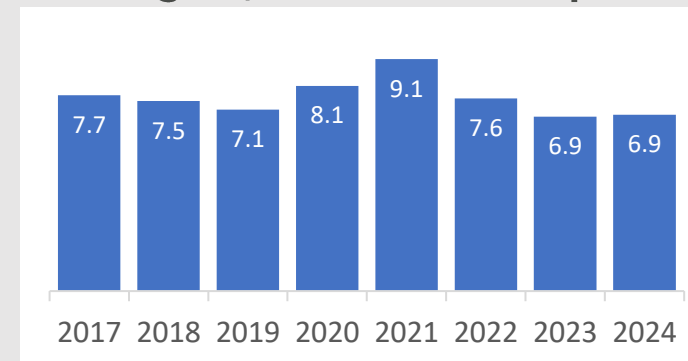
**Average spend**  
**per outbound trip (2024)**  
**704 \$**

## Share of outbound travel, % all nights



**Share of leisure,**  
**% all outbound trips**  
**(2024)**  
**83.4%**

## Average length of stay, nights, all outbound trips



**Share of short trips**  
**(1-3 nights),**  
**% all outbound**  
**trips (2024)**  
**29.9%**



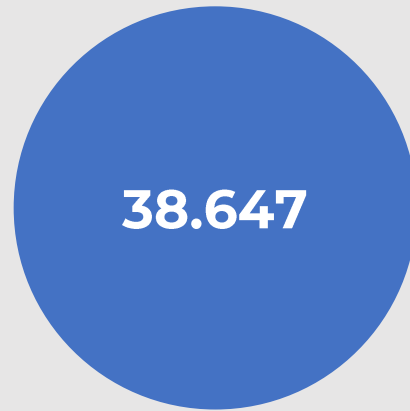
# **Arrivals & nights in paid accommodation**

# Nights in paid accommodation

## 2024 and 2018-2024

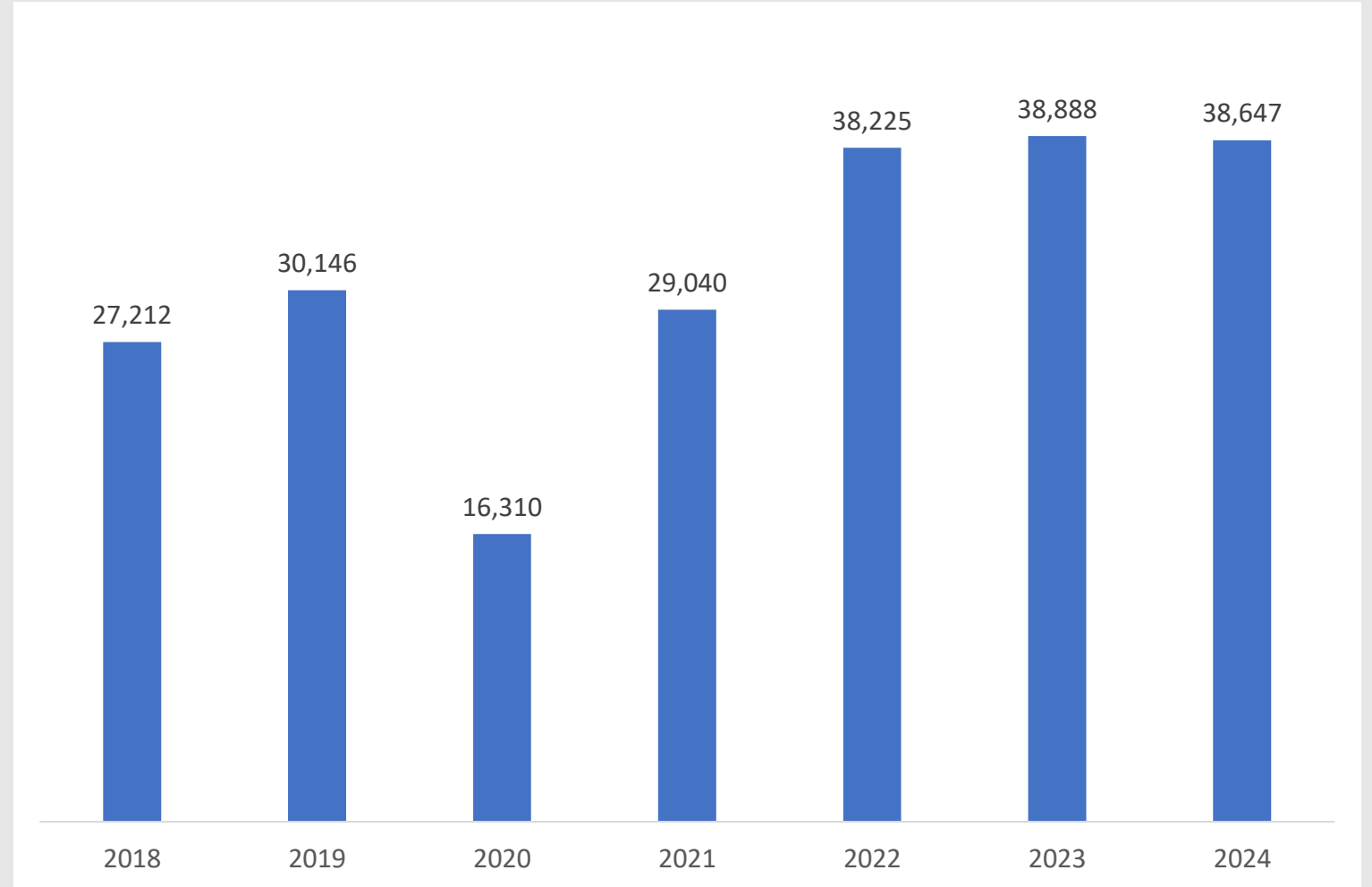


Nights,  
paid accommodation, 2024



-1% (vs. 2023)

+28% (vs. 2019)



# Arrivals in paid accommodation

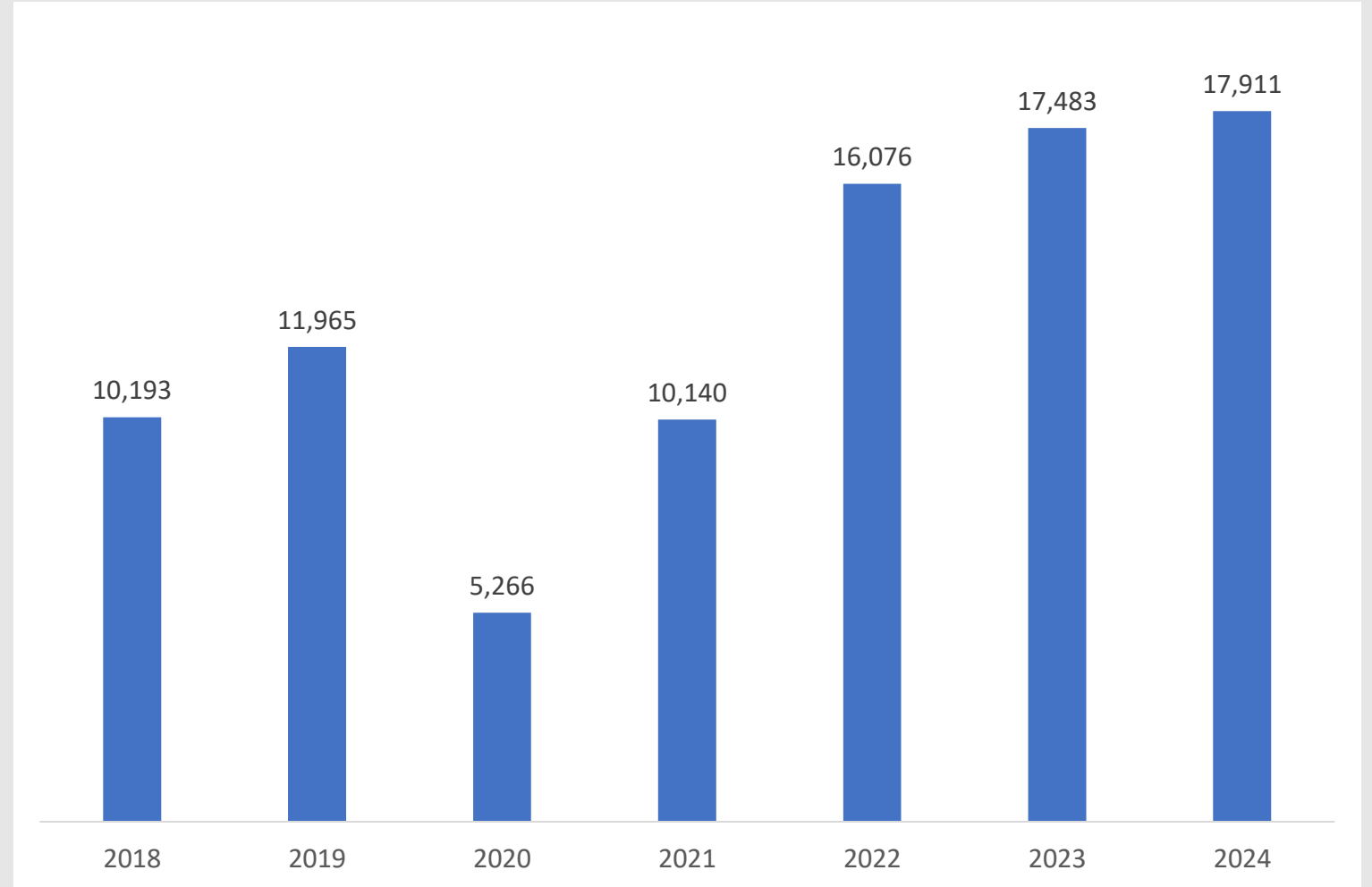
## 2024 and 2018-2024



Arrivals,  
paid accommodation, 2024



**+2% (vs. 2023)**  
**+50% (vs. 2019)**



# Length of stay, paid accommodation

## 2024 and 2018-2024

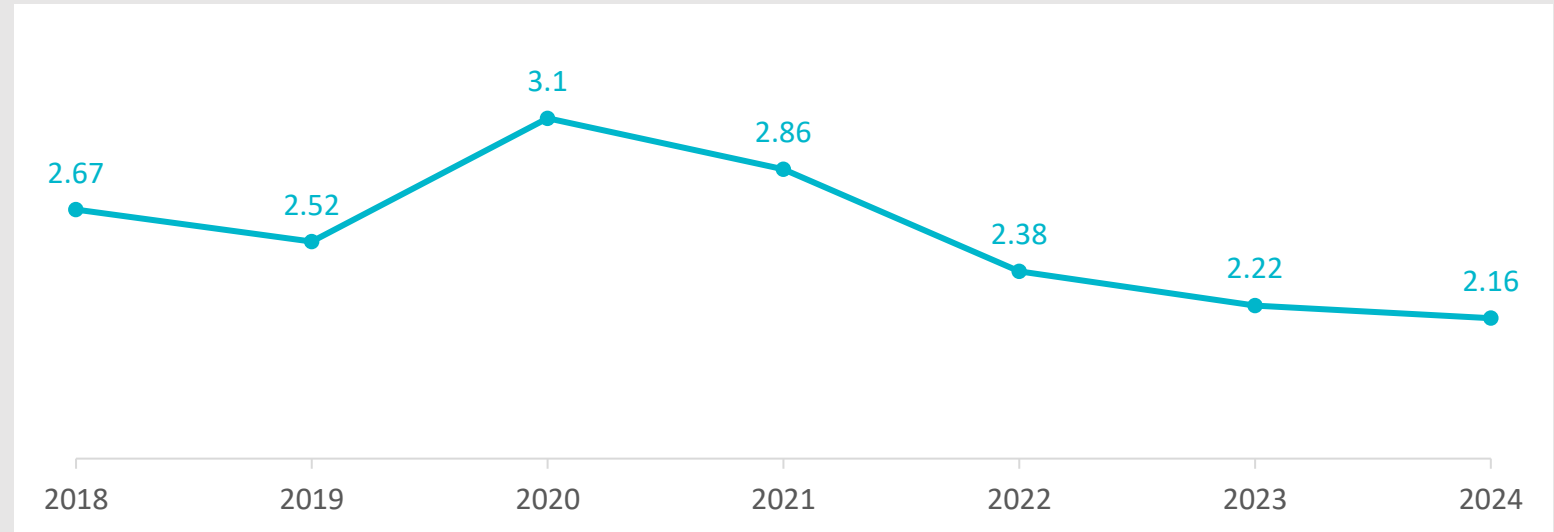


Average length of stay,  
paid accommodation, 2024



-0.06 nights (vs. 2023)

-0.36 nights (vs. 2019)



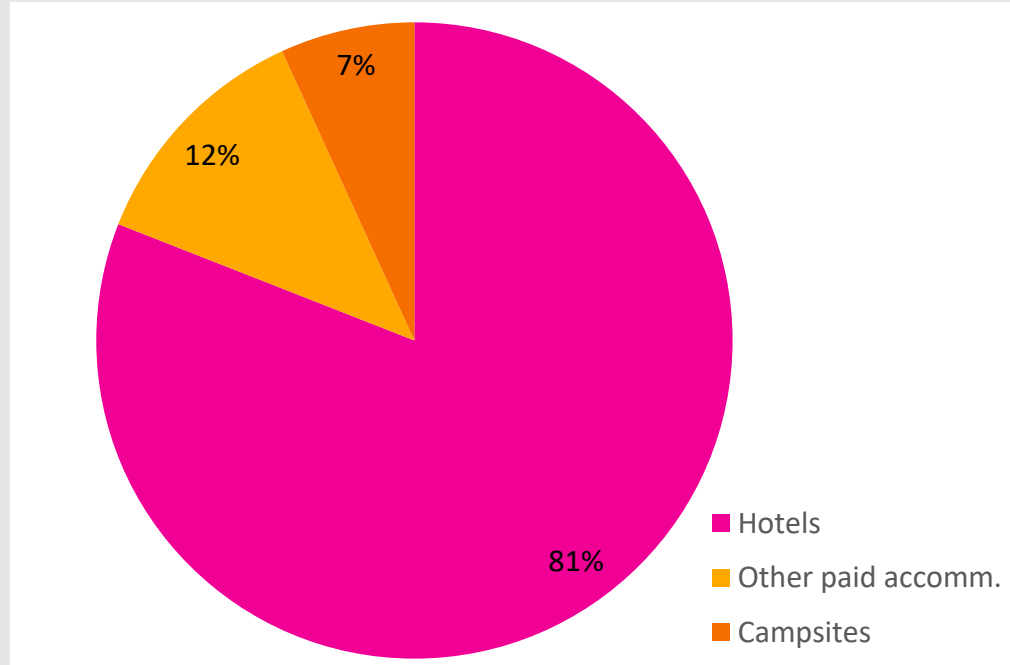


# Nights & arrivals in paid accommodation

Type of accommodation, 2024

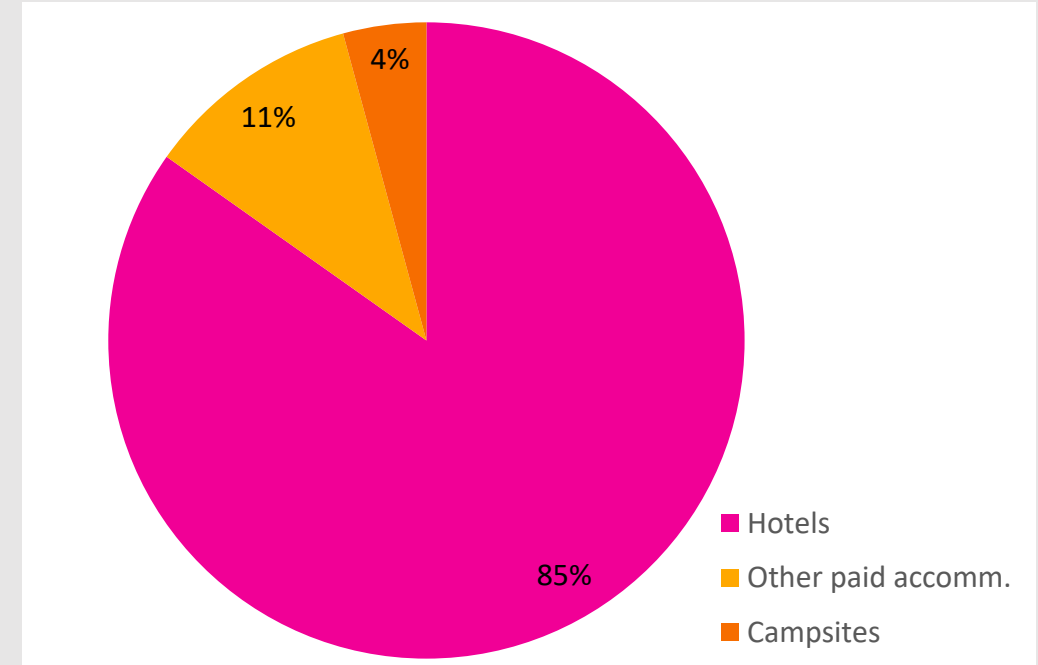


Nights,  
paid accommodation, 2024



Hotels	31.288	+1% (vs. 2023)	+62% (vs. 2019)
Other paid accomm.	4.720	+11% (vs. 2023)	+54% (vs. 2019)
Campsites	2.639	-25% (vs. 2023)	-66% (vs. 2019)

Arrivals,  
paid accommodation, 2024



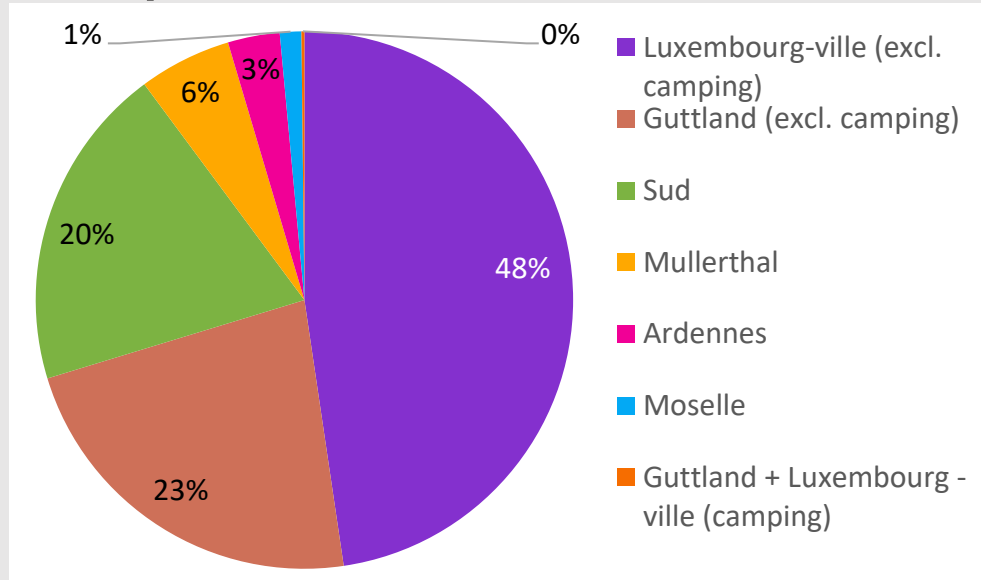
Hotels	15.188	+0% (vs. 2023)	+51% (vs. 2019)
Other paid accomm.	1.967	+11% (vs. 2023)	+34% (vs. 2019)
Campsites	756	+65% (vs. 2023)	+63% (vs. 2019)

# Nights & arrivals in paid accommodation

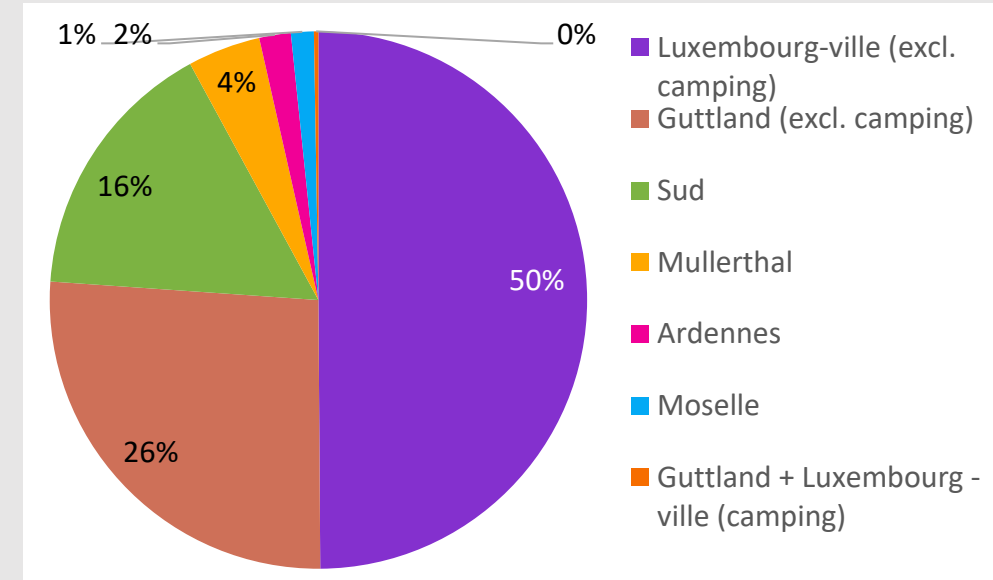
## Regions, 2024



### Nights, paid accommodation, 2024



### Arrivals, paid accommodation, 2024



Lux.-City (excl. camping)	18.420	+7% (vs. 2023)	+62% (vs. 2019)
Guttland (excl. camping)	8.744	-10% (vs. 2023)	+161% (vs. 2019)
South	7.556	-9% (vs. 2023)	+6% (vs. 2019)
MPSL	2.152	+134% (vs. 2023)	+315% (vs. 2019)
Eislek	1.207	-48% (vs. 2023)	-83% (vs. 2019)
Moselle	4.99	+26% (vs. 2023)	-18% (vs. 2019)
Guttland/Lux.-City (camping)	69	+1% (vs. 2023)	-19% (vs. 2019)

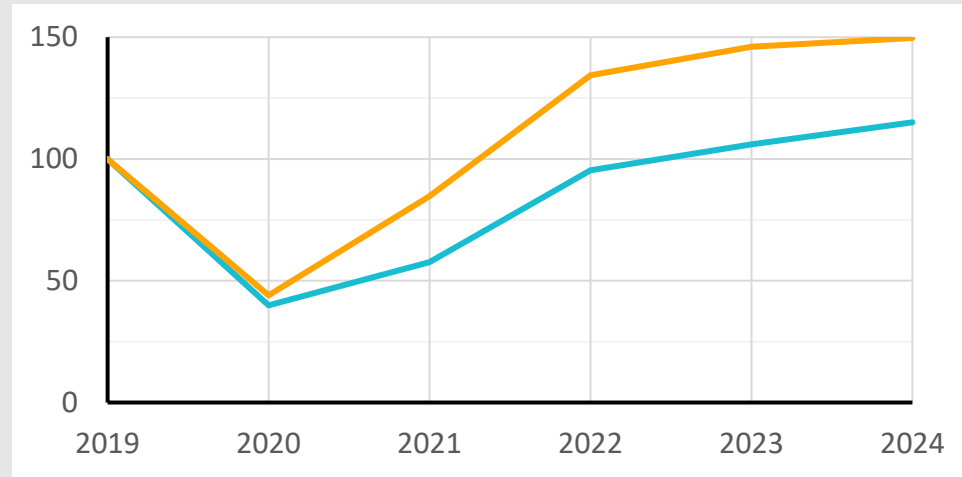
Lux.-City (excl. camping)	8.936	+5% (vs. 2023)	+60% (vs. 2019)
Guttland (excl. camping)	4.694	-2% (vs. 2023)	+153% (vs. 2019)
South	2.862	-9% (vs. 2023)	-15% (vs. 2019)
MPSL	785	+113% (vs. 2023)	+292% (vs. 2019)
Eislek	340	-19% (vs. 2023)	-48% (vs. 2019)
Moselle	246	+19% (vs. 2023)	+2% (vs. 2019)
Guttland/Lux.-City (camping)	48	-4% (vs. 2023)	+0% (vs. 2019)

# Arrivals in paid accommodation

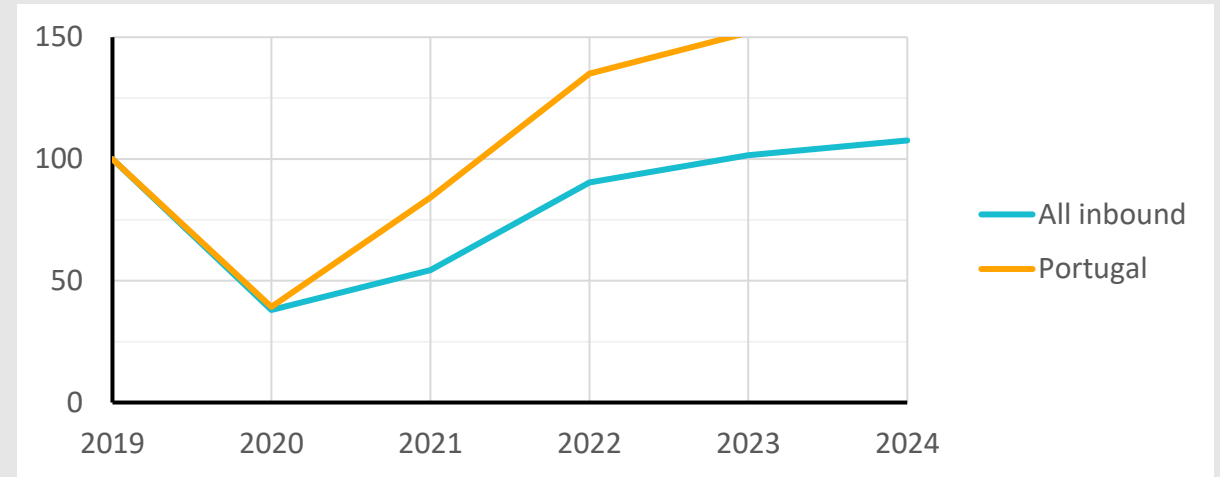
## Trends 2019-2024



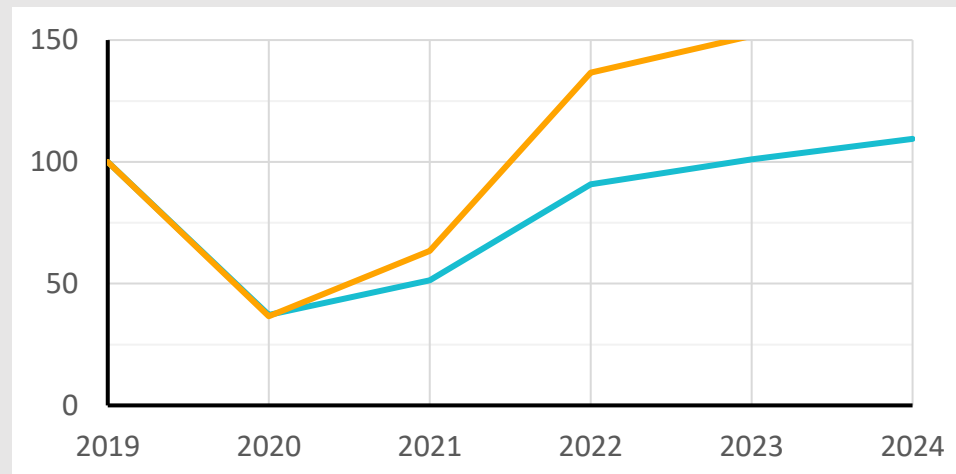
**All paid accommodation, national (2019 = Index 100)**



**Hotels, national (2019 = Index 100)**



**All paid accommodation (\*), Luxembourg City (2019 = Index 100)**

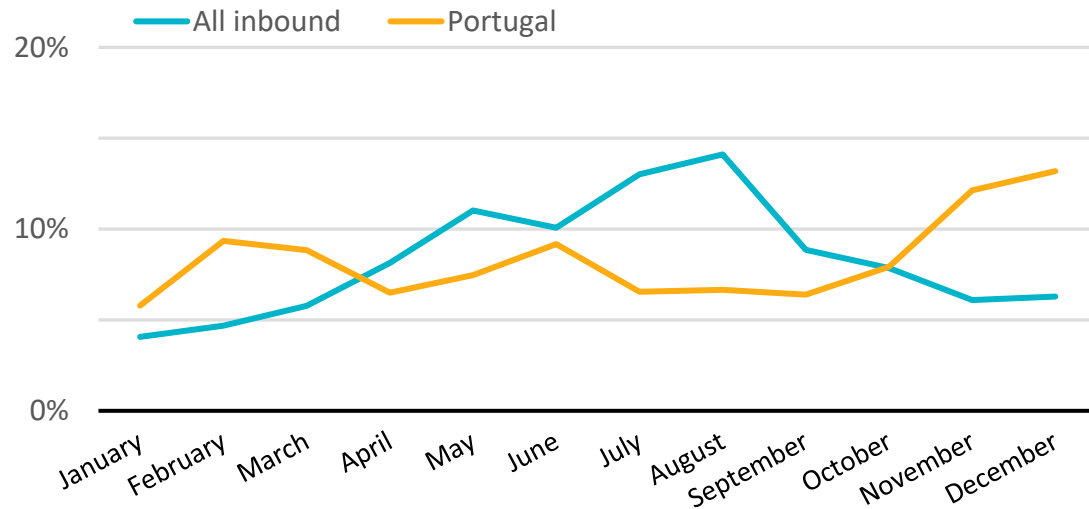


# Arrivals in paid accommodation

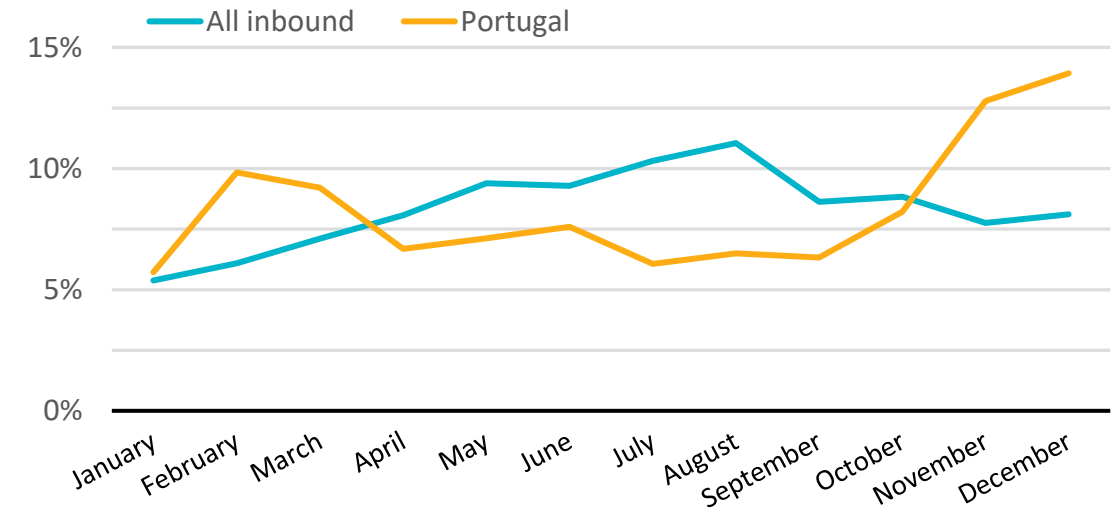
## Seasonality



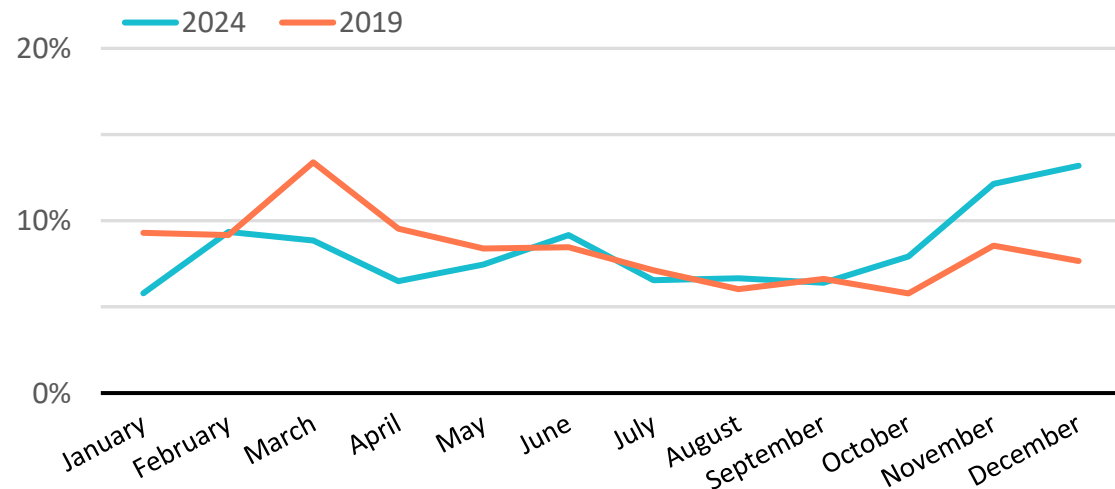
### All paid accommodation, 2024



### Hotels, 2024



### All paid accommodation, arrivals from Portugal



# Short-term rentals

## 2024 and 2018-2024



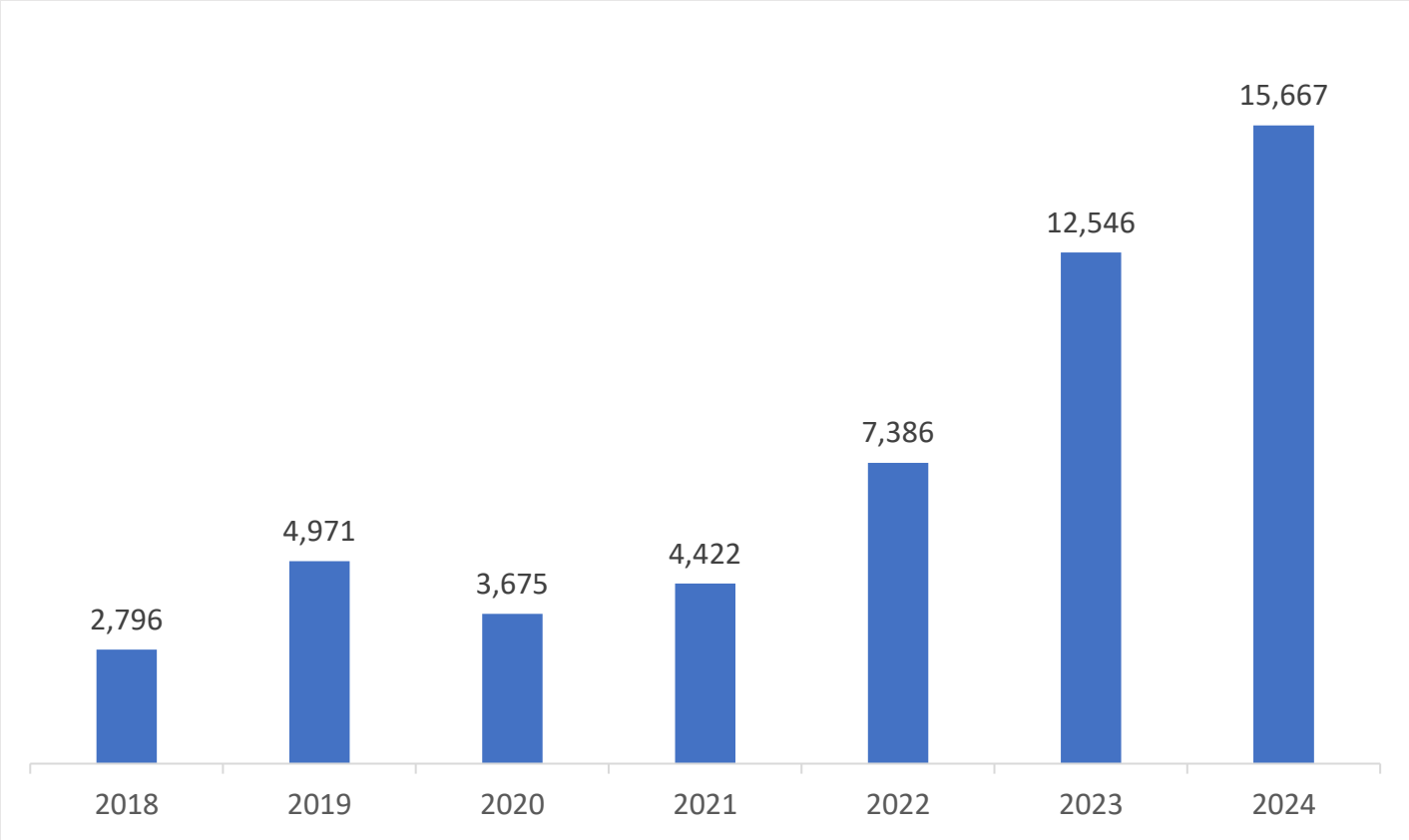
Nights,  
Short-term rentals, 2024



25% (vs. 2023)

215% (vs. 2019)

Nights,  
Short-term rentals, 2018-2024







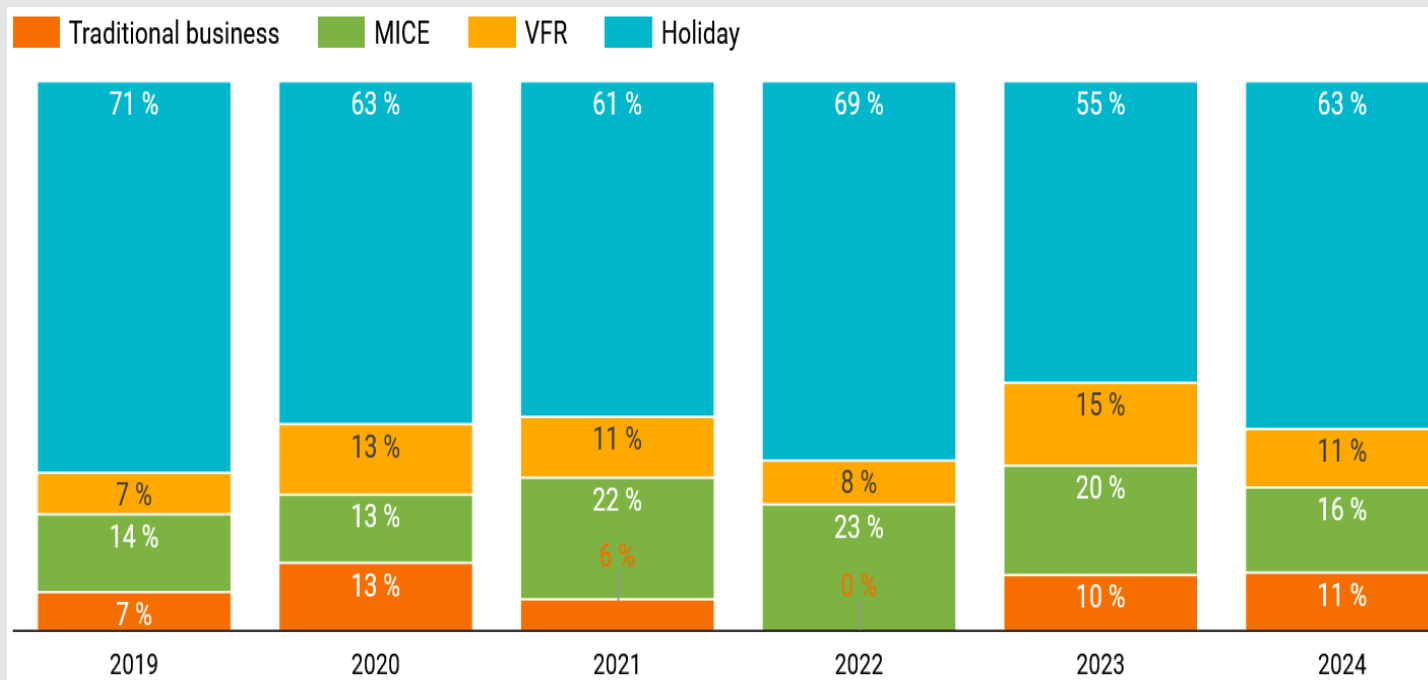
# **Characteristics of inbound trips**

# Portuguese trips to Luxembourg with overnight (all accommodation)



Purpose of visit, 2018-2024

Portuguese trips to Luxembourg, 2019-2024



2024

Portugal to  
Luxembourg

Europe to  
Luxembourg

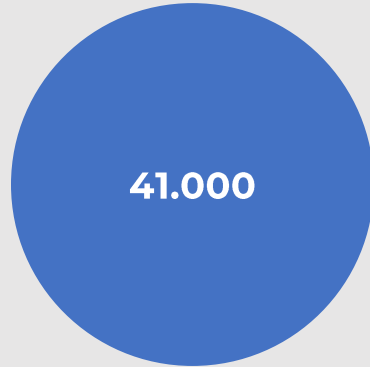
Holiday	63%	61%
VFR	11%	15%
MICE	16%	15%
Traditional Business	11%	8%

# Inbound same-day trips to Luxembourg

## 2024



Number of inbound  
same-day trips, 2024 (estimate)



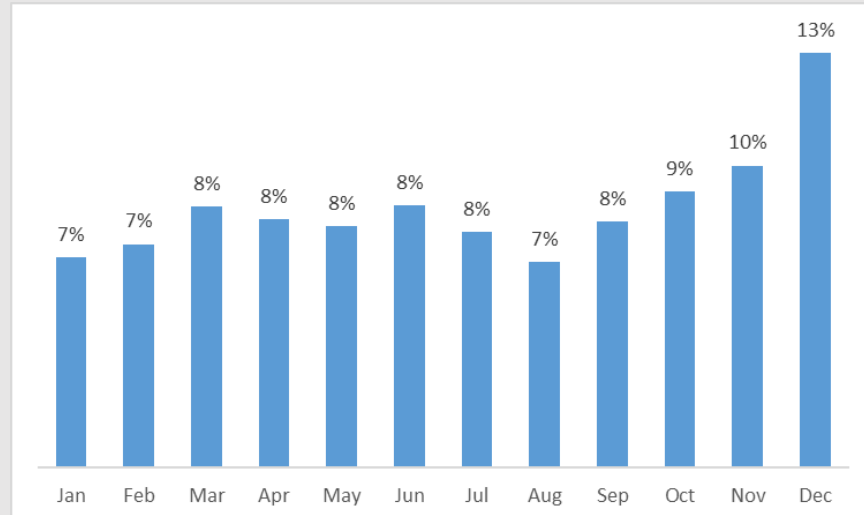
+7% (vs. 2023)

Average length  
of same-day trips



-0,3 h (vs. 2023)

Seasonality  
% of same-day trips



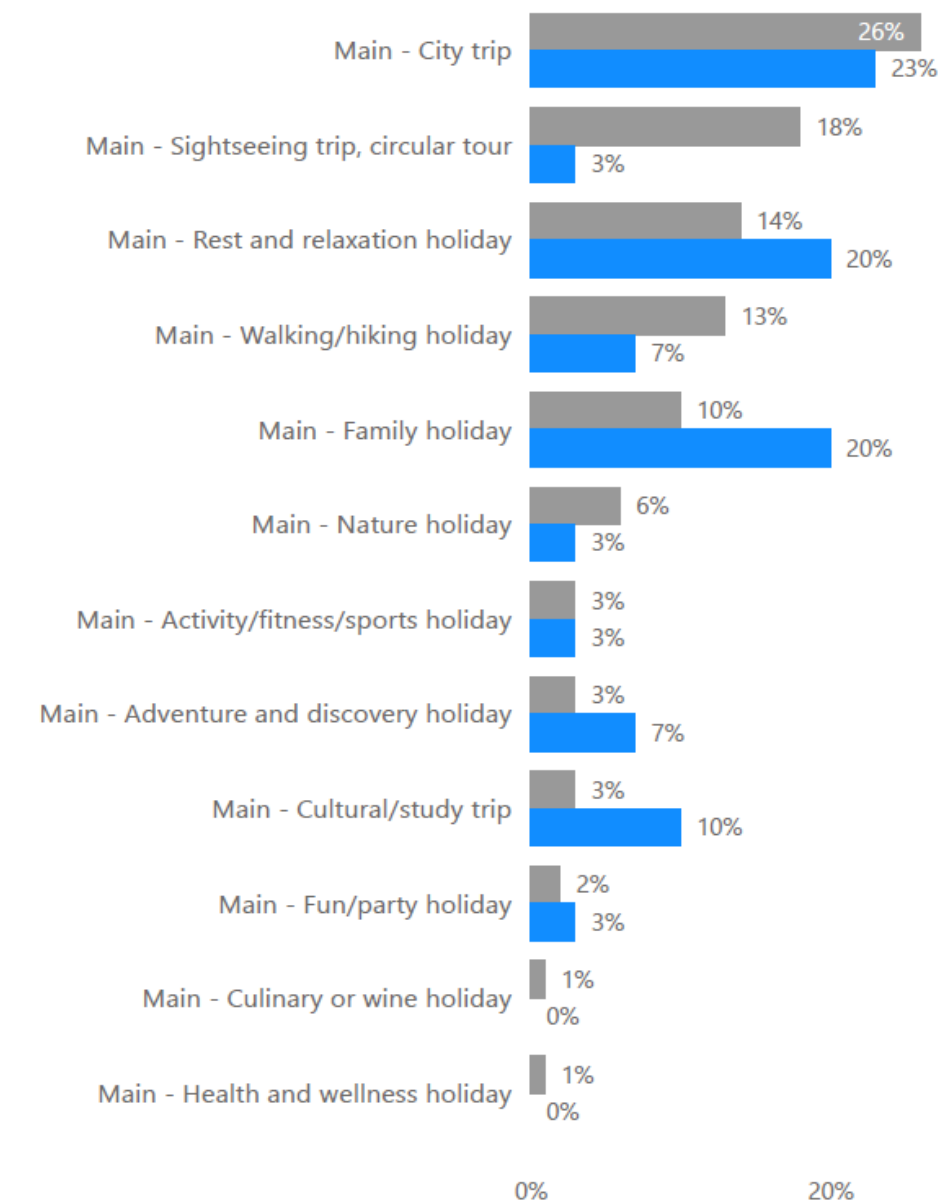


# **Travel behaviour of inbound leisure visitors**

## Main holiday types

### Visitors with overnight

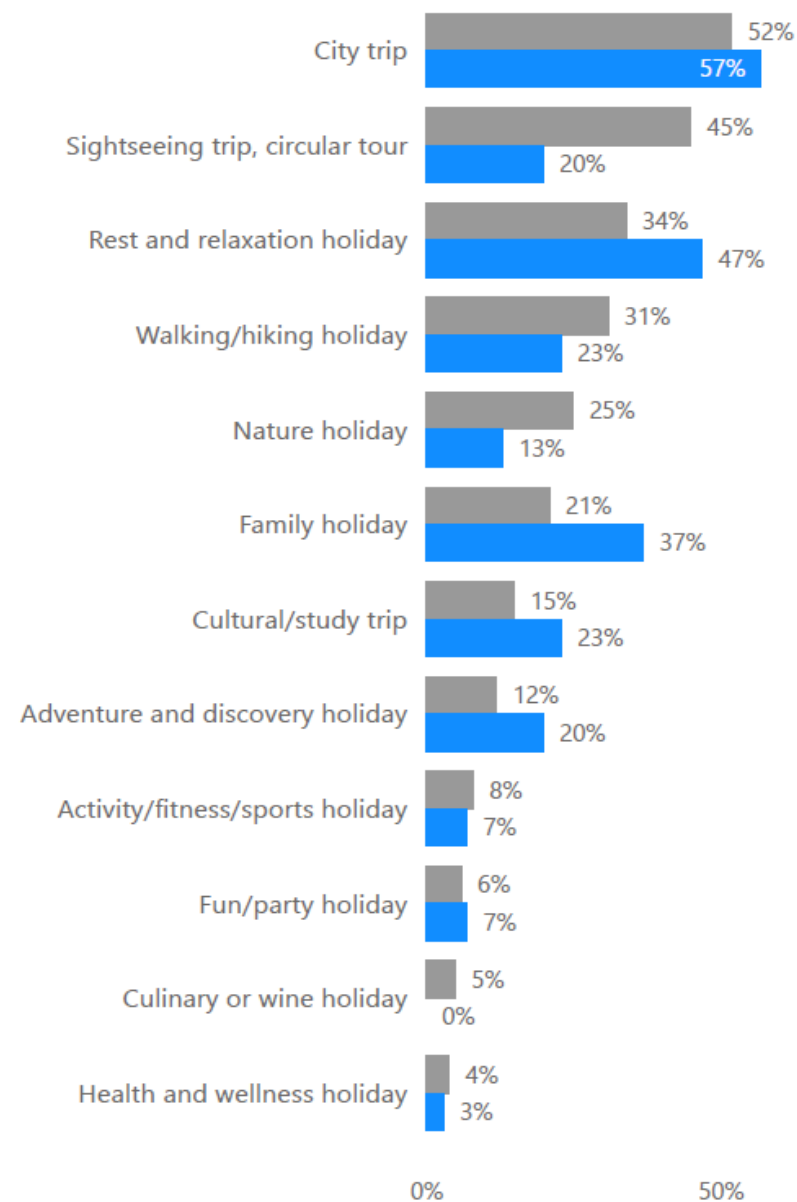
● All Inbound ● Portugal



## All holiday types

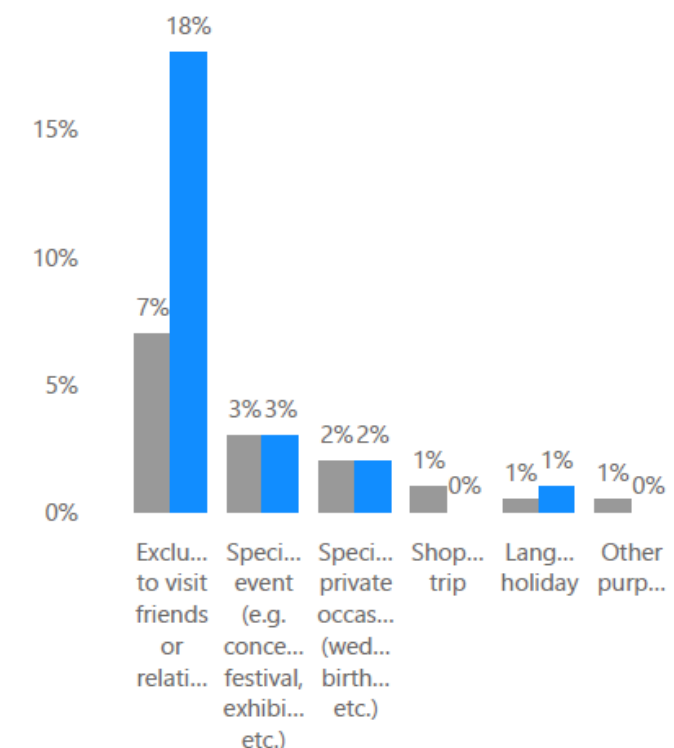
### Visitors with overnight

● All Inbound ● Portugal



## Main purpose of overnight trip (if not holiday)

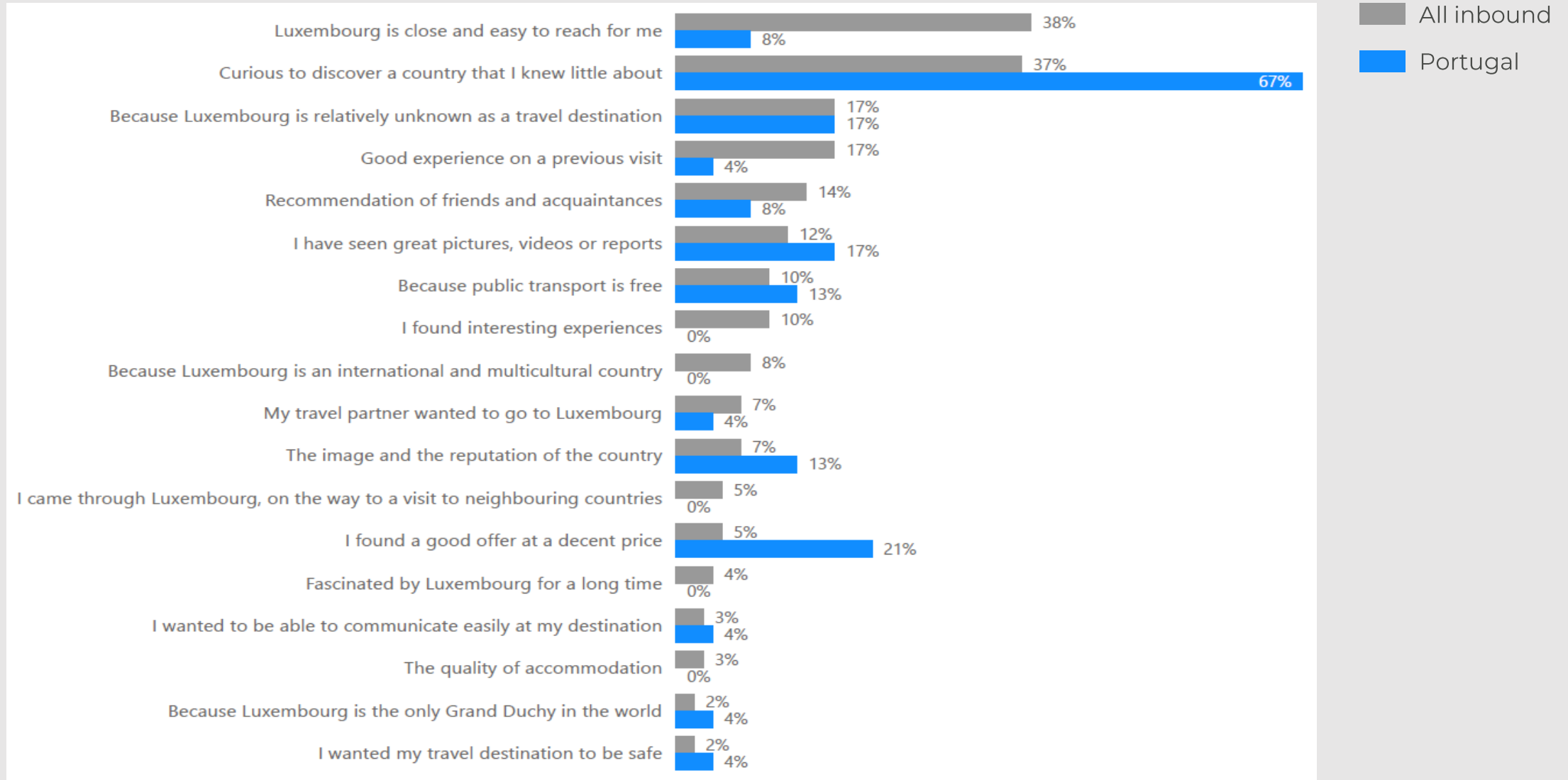
● All Inbound ● Portugal





# Key decision criteria for choosing Luxembourg

## Inbound leisure visitors with overnight (\*), 2023-2024

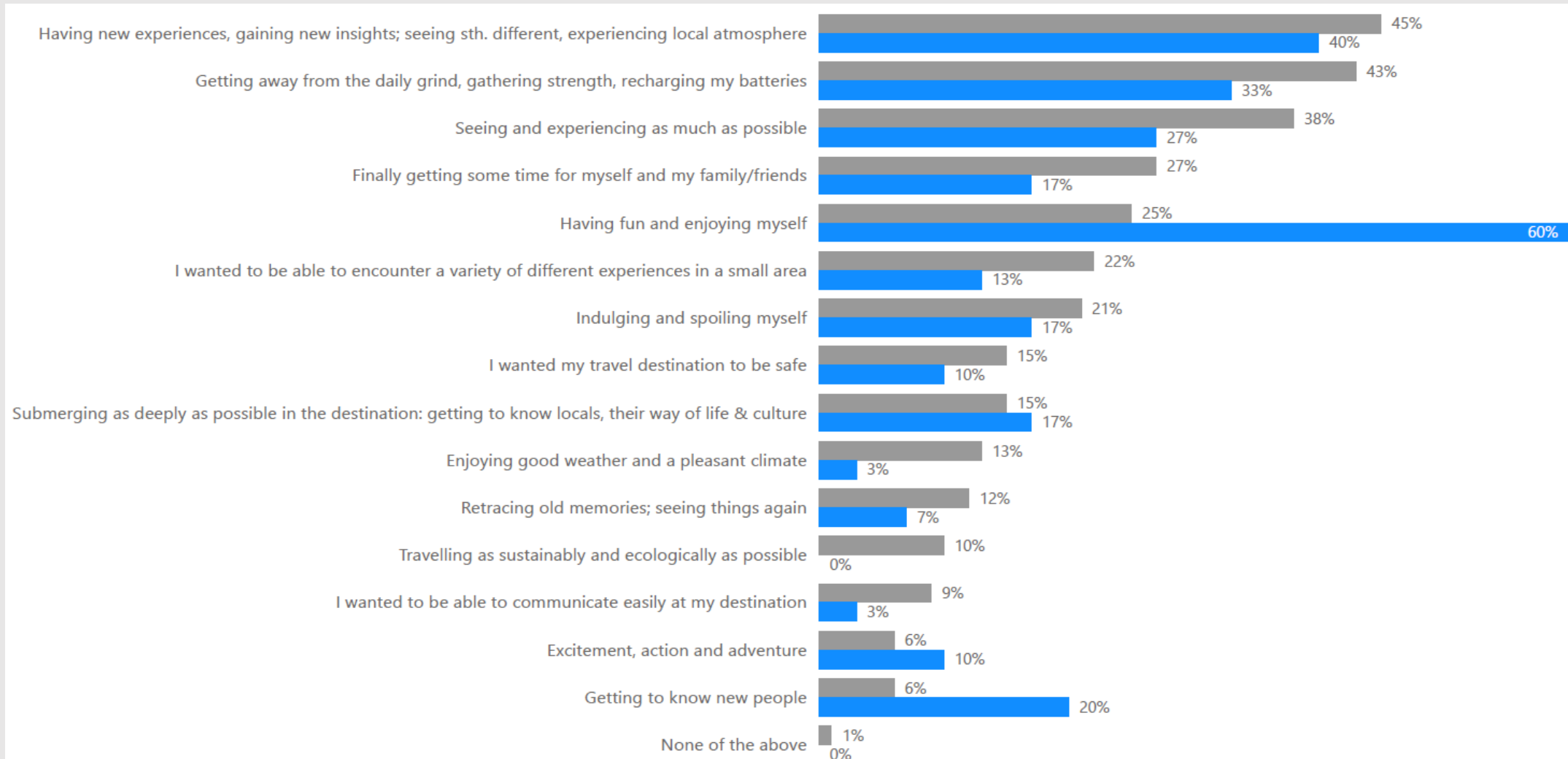


# Key travel motives

## Inbound leisure visitors with overnight, 2023-2024

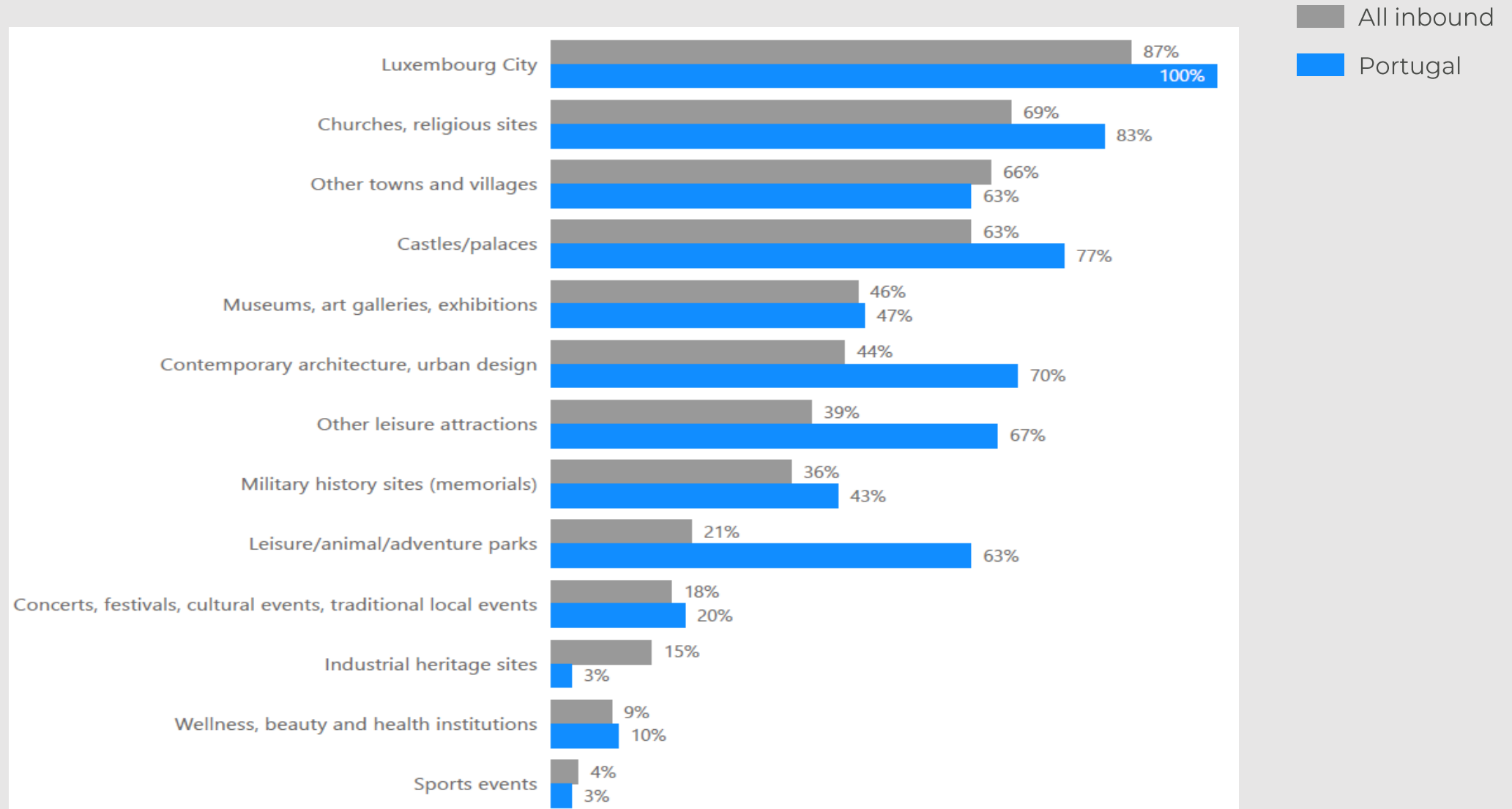


■ All inbound  
■ Portugal



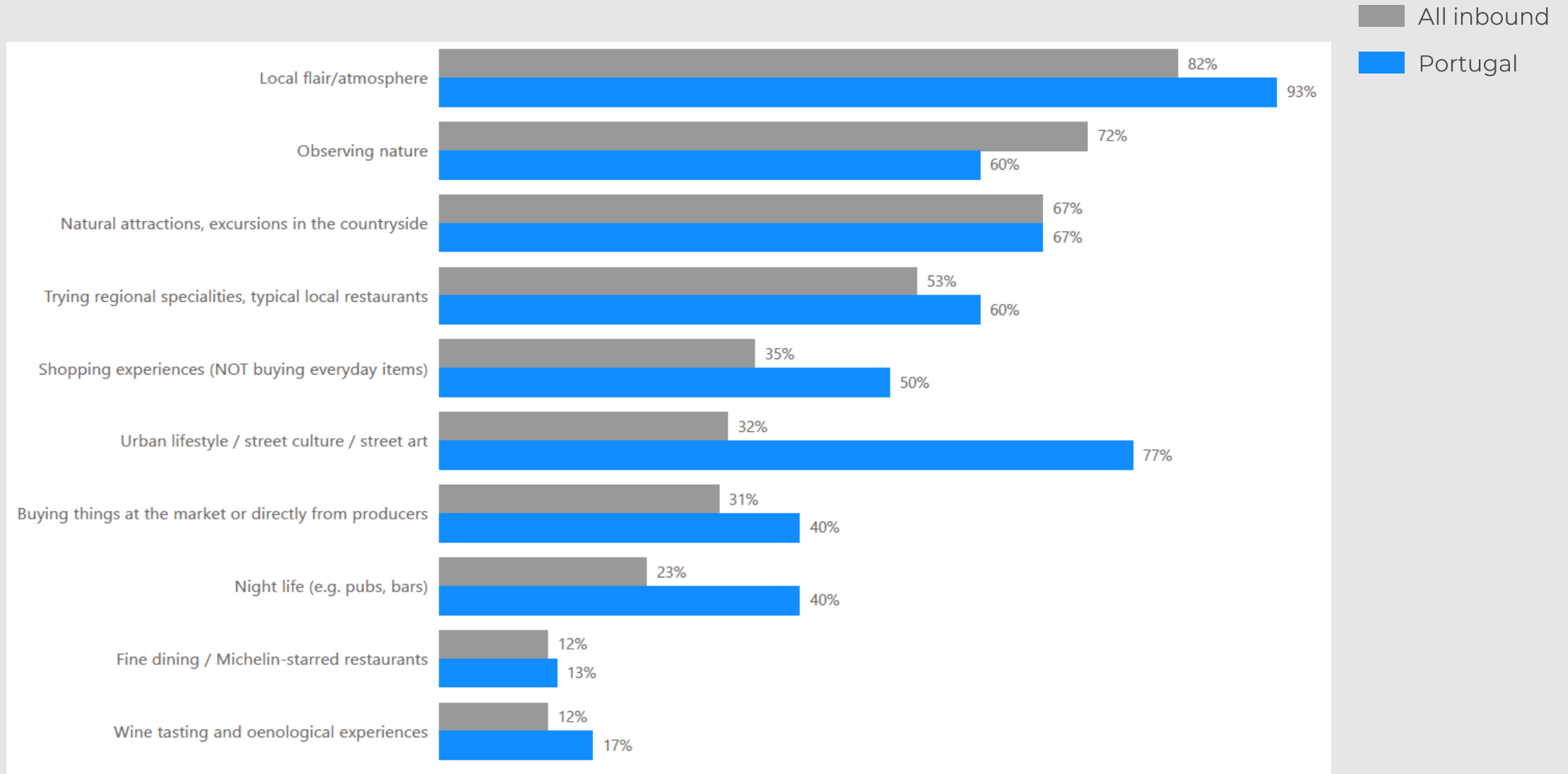
# Type of places visited in Luxembourg

## Inbound leisure visitors with overnight, 2023-2024



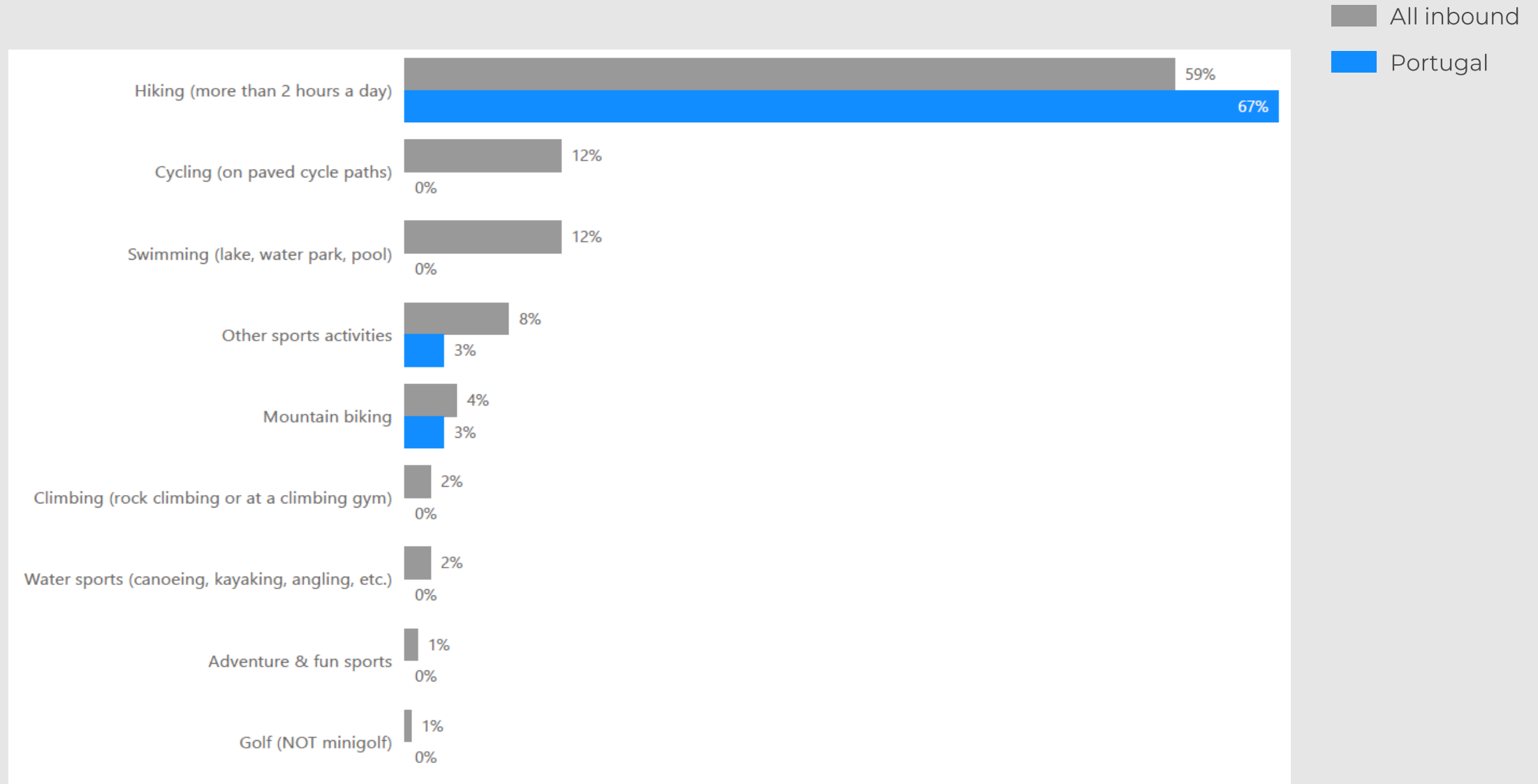
# Non-sporting activities undertaken in Luxembourg

Inbound leisure visitors with overnight, 2023-2024



# Sporting activities undertaken in Luxembourg

## Inbound leisure visitors with overnight, 2023-2024





# Age groups

## Inbound leisure visitors with overnight, 2023-2024

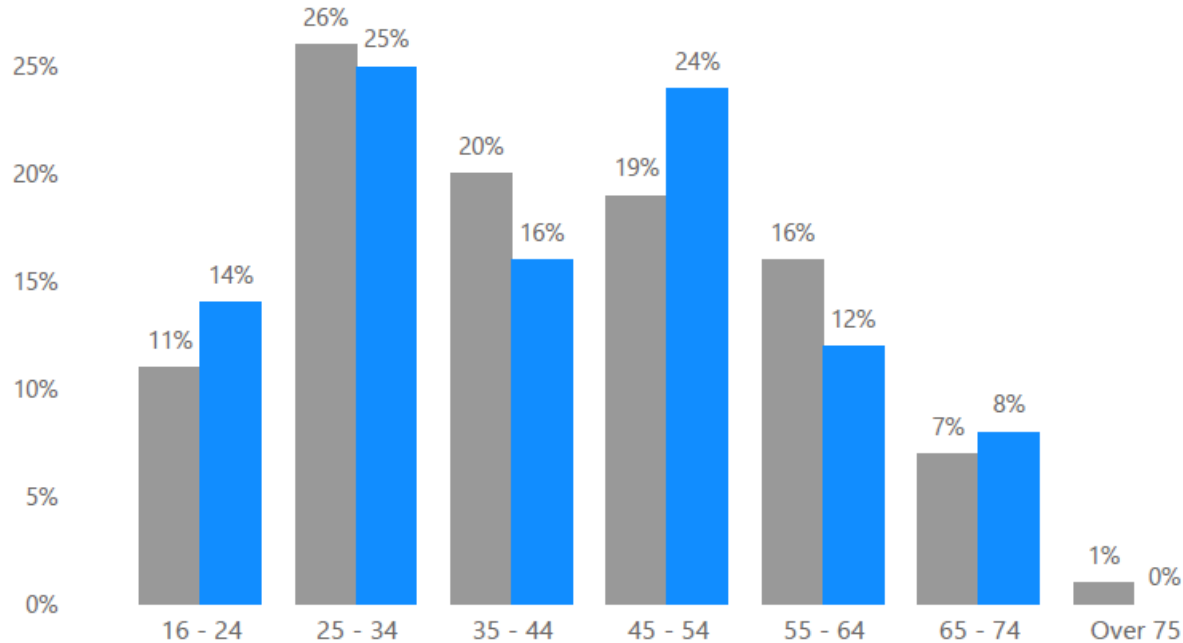


■ All inbound

■ Portugal

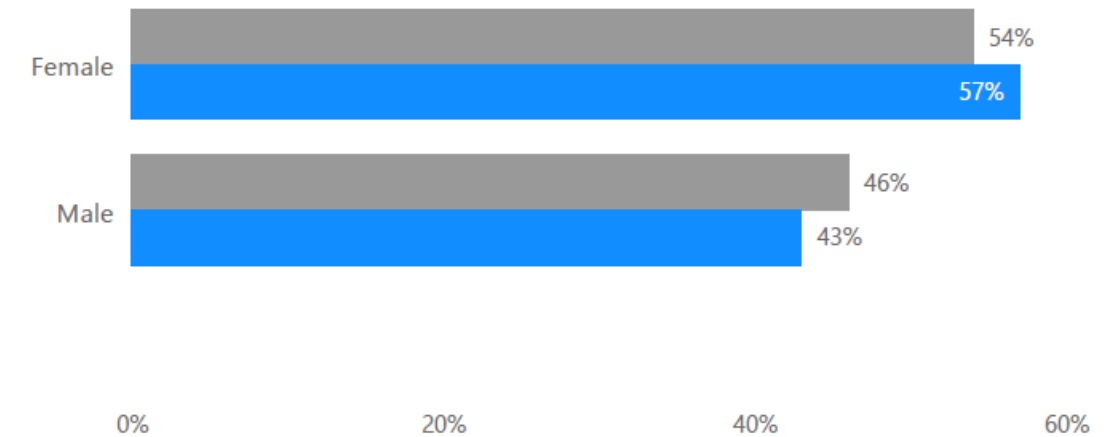
### Age

Visitors with overnight



### Gender

Visitors with overnight

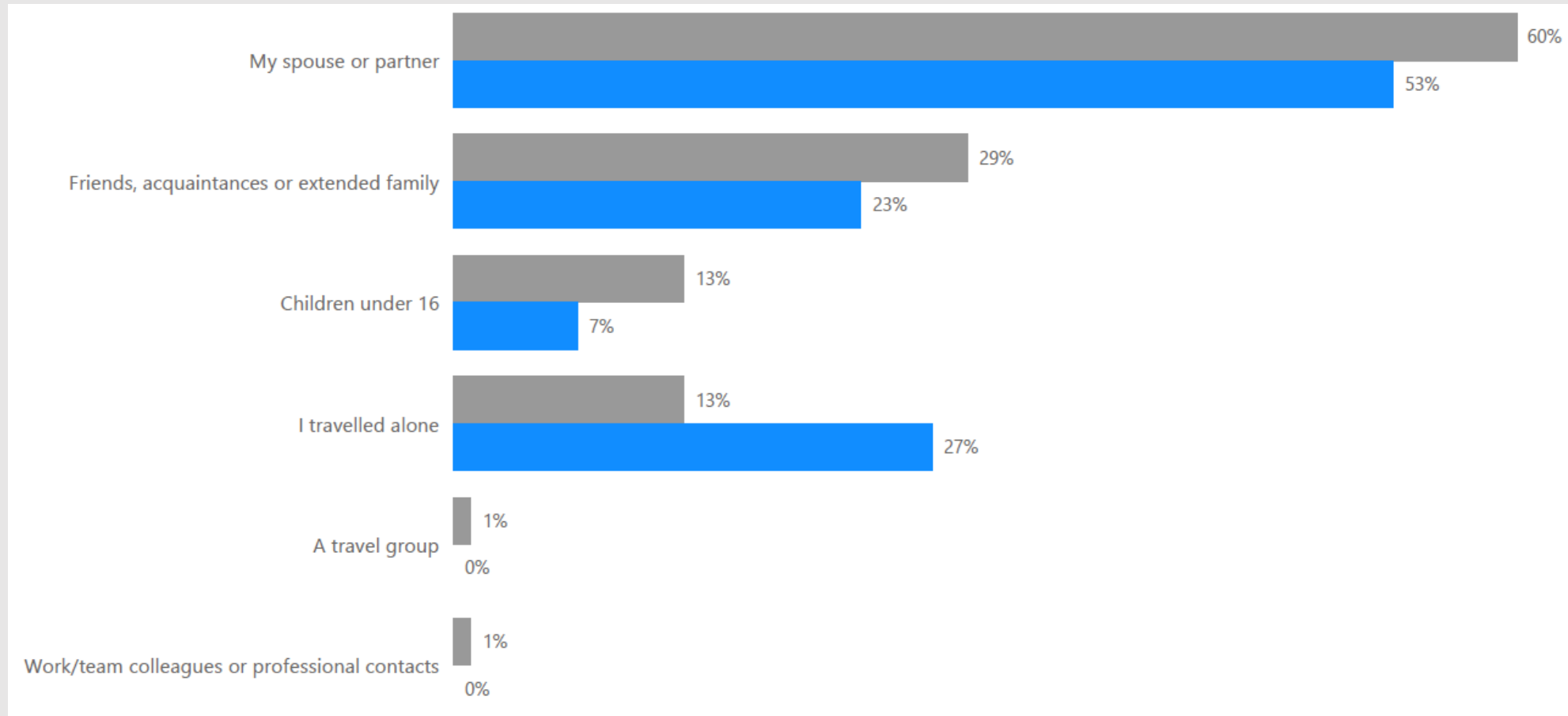


# Travel party

## Inbound leisure visitors with overnight, 2023-2024



■ All inbound  
■ Portugal



# Transport, new visitors and cross-border trips

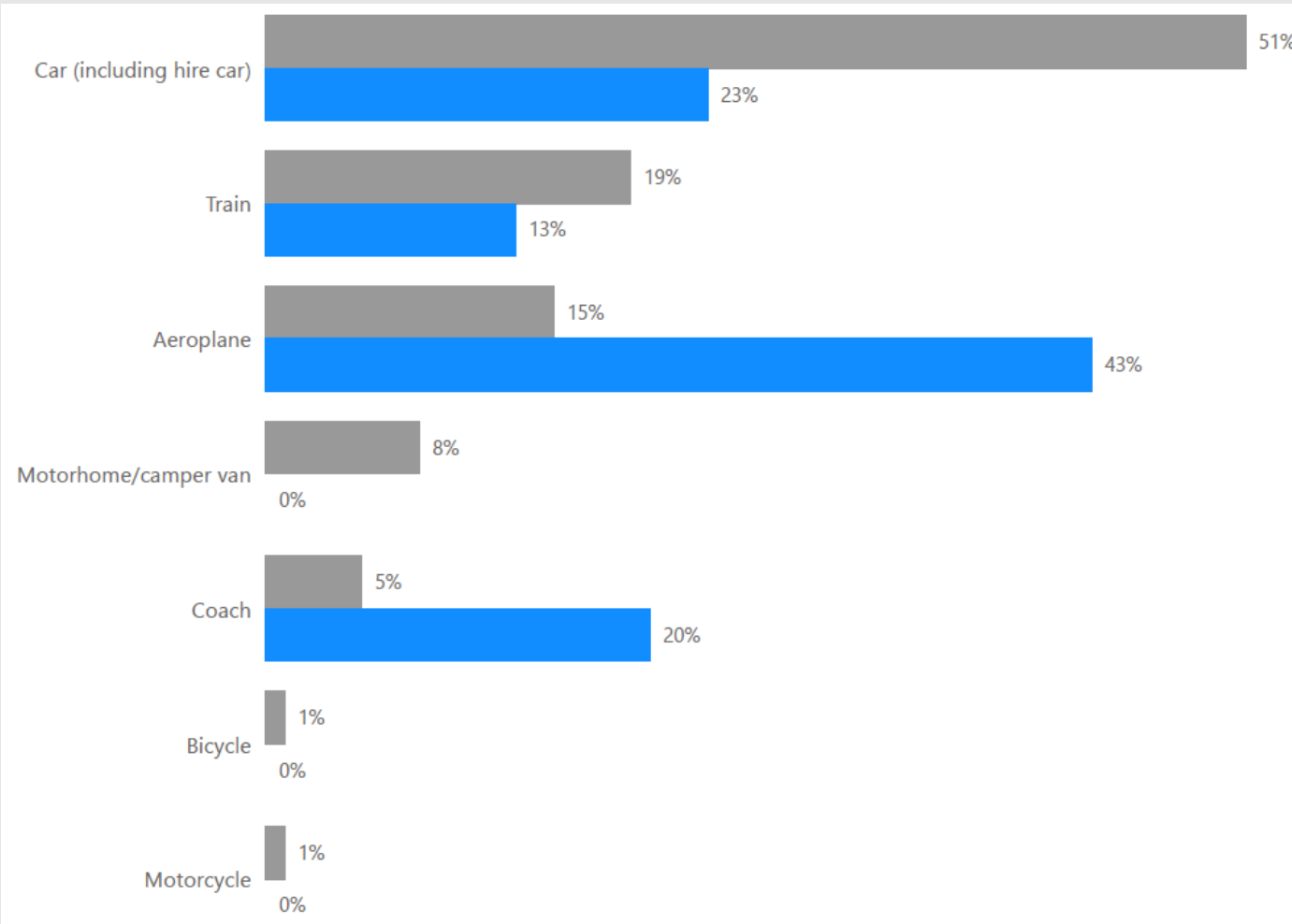
Inbound leisure visitors with overnight, 2023-2024



## Mode of transport to access Luxembourg

■ All inbound

■ Portugal



### First-time visitors

Visitors with overnight

63%

All Inbound

70%

Portugal

### Visitors spending nights in Luxembourg and abroad during same trip

Visitors with overnight

39%

All Inbound

30%

Portugal

# Expenditure

Inbound trips to Luxembourg with overnight (all accommodation)

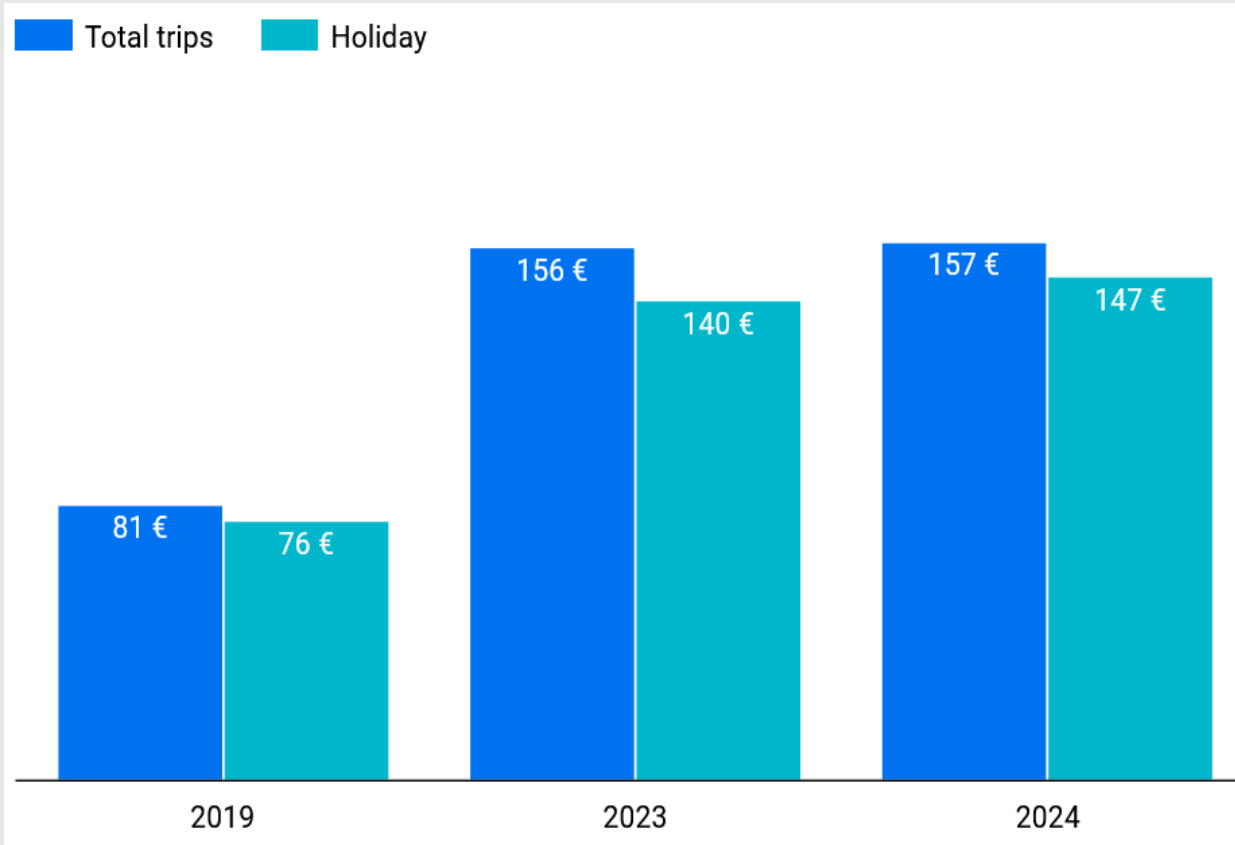


■ All inbound

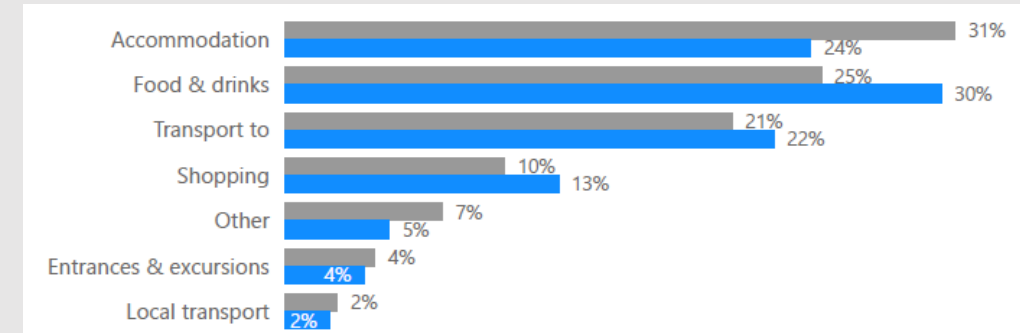
■ Portugal

## Average expenditure/pers./day

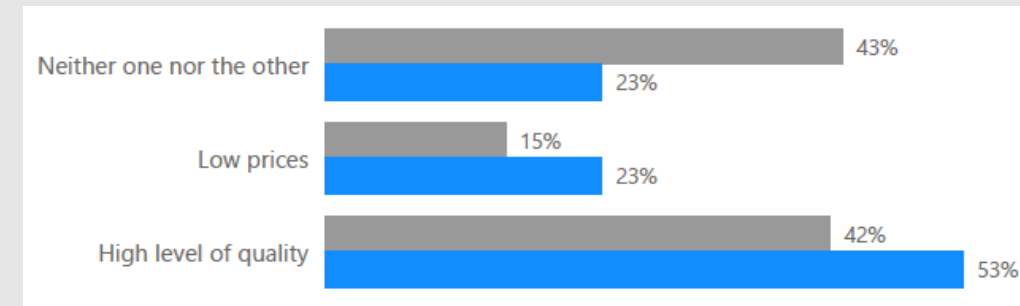
■ Total trips ■ Holiday



## Expenditure of leisure inbound visitors by categories, 2023-2024

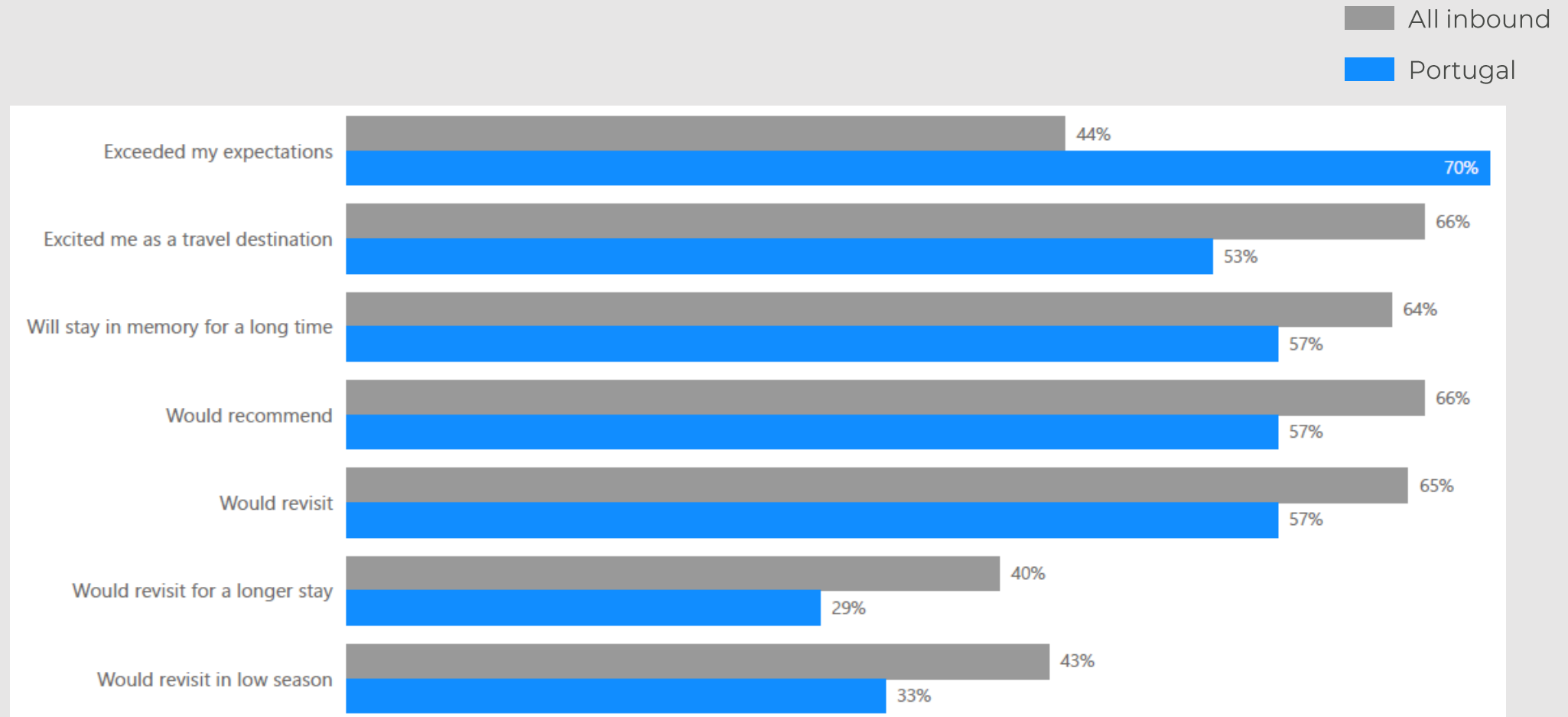


## Quality vs. price-orientation of leisure inbound visitors, 2023-2024



# Visitor satisfaction and recommendation

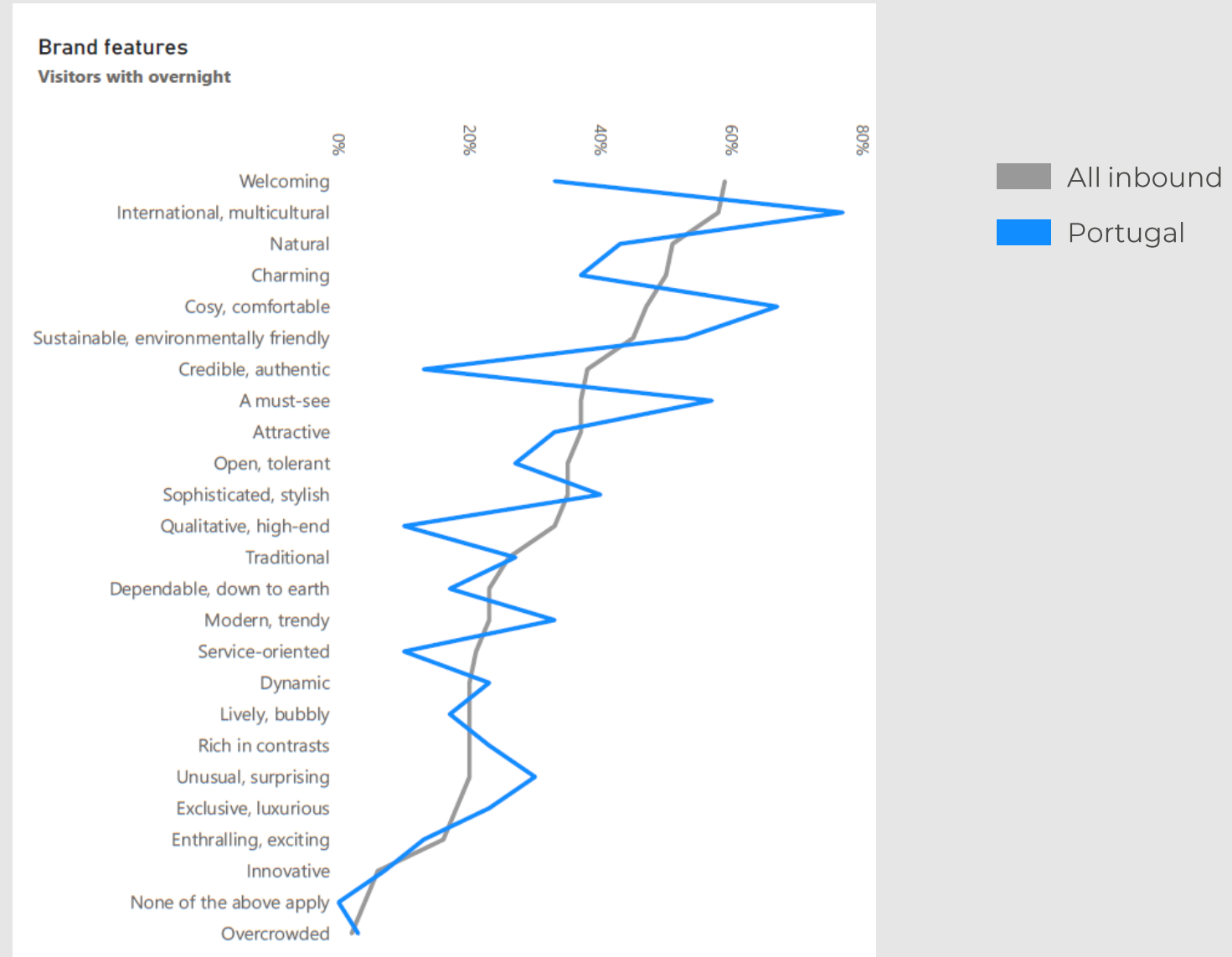
Inbound leisure visitors, 2023-2024





# Brand features perception

Inbound leisure visitors with overnights, 2023-2024



# LFT Target Segments



Portugal  
All inbound

Explorers



Nature-Loving Actives



Relaxation Seekers



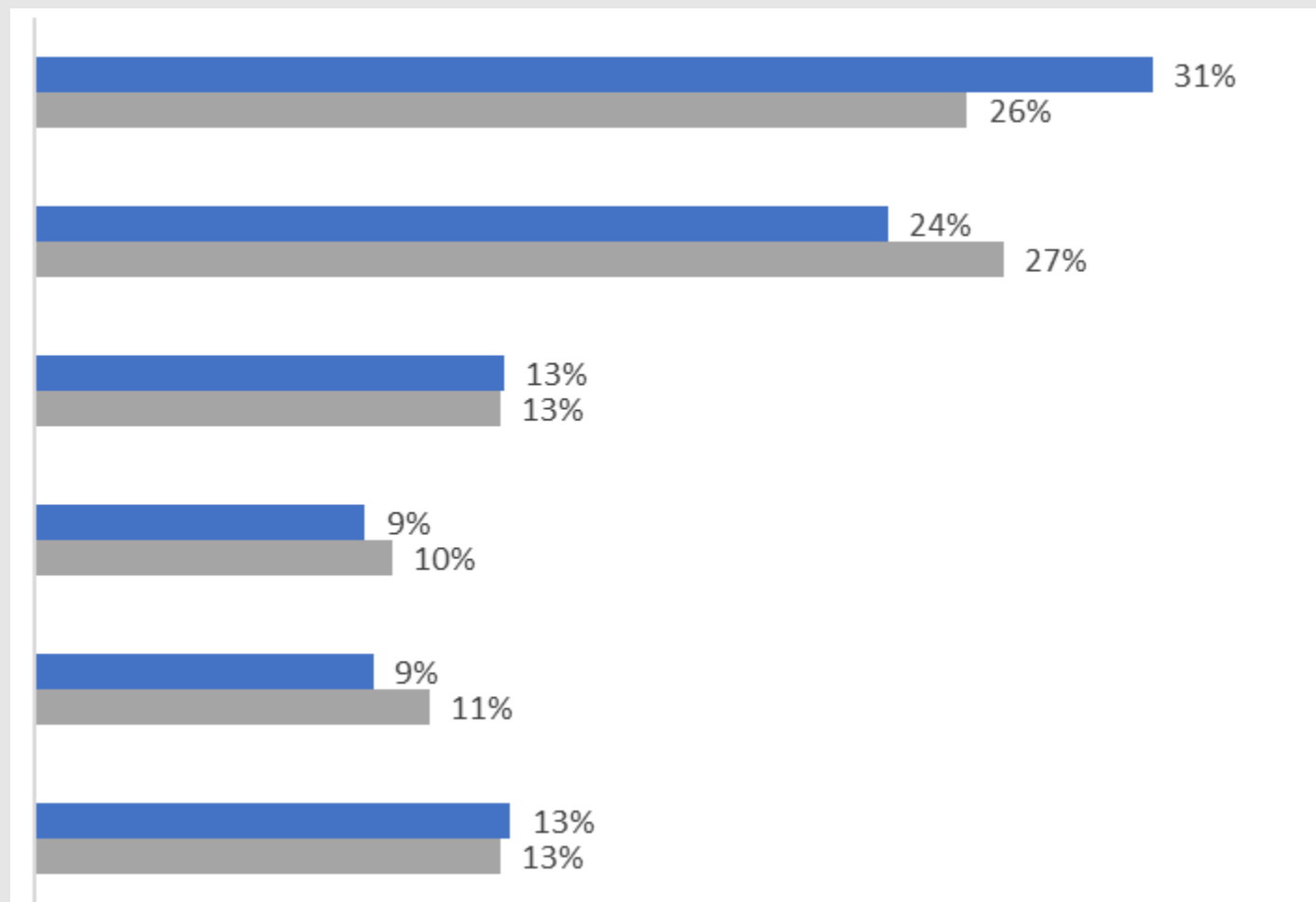
Short Breakers



Perfection Seekers



Leisure Oriented

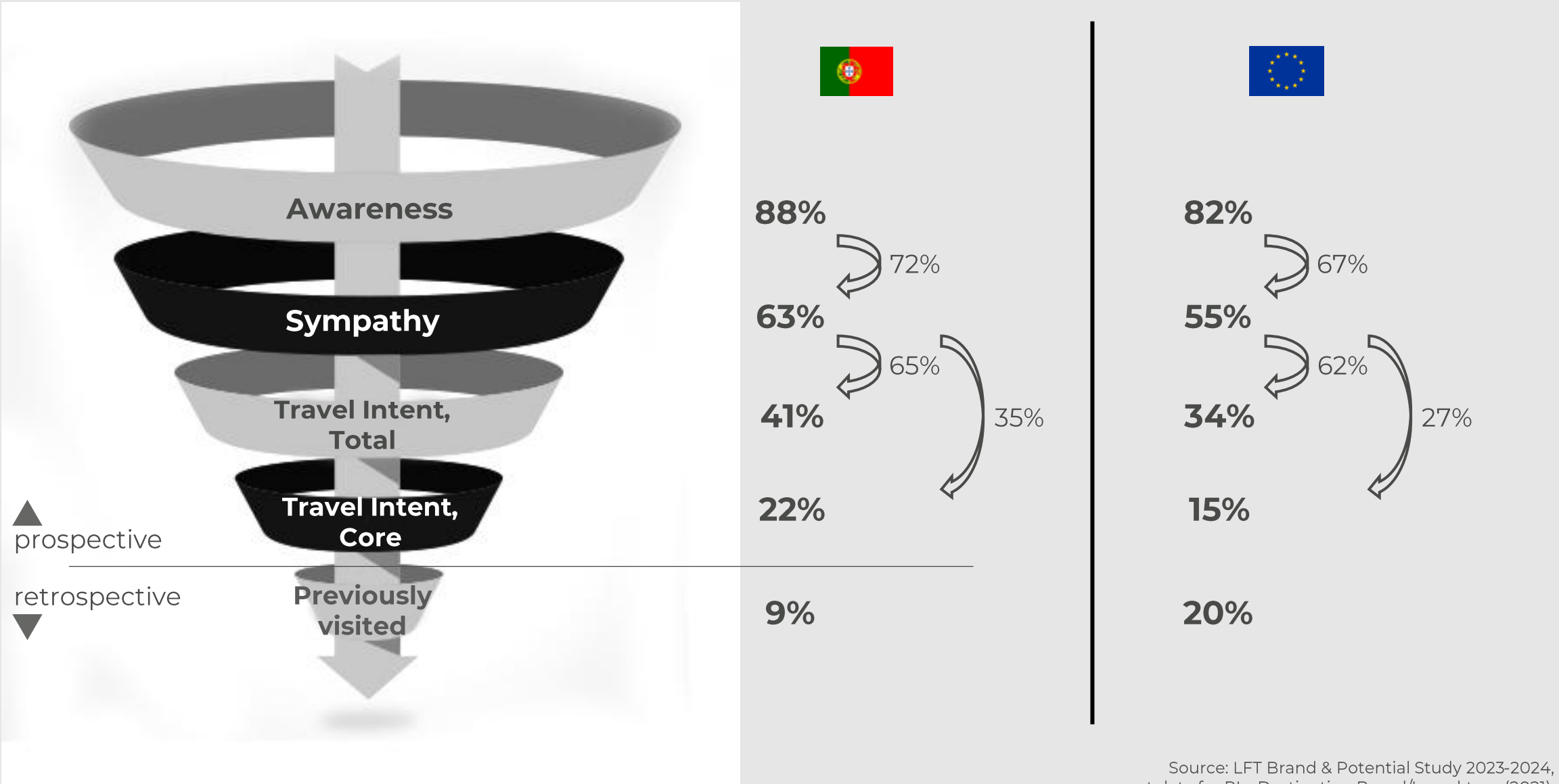




# **Target segments, Brand & Growth Potential**

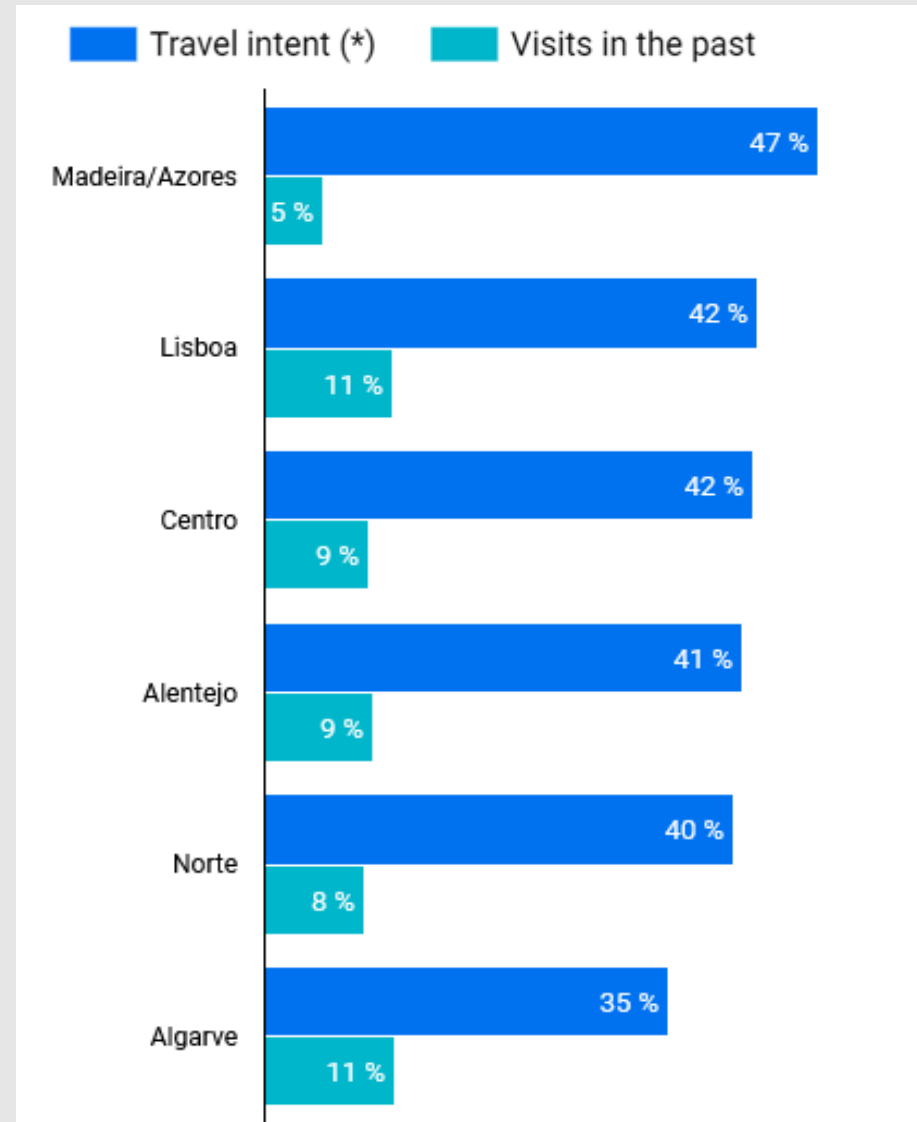
# Destination Luxembourg - Brand Funnel 2024

Assessing Luxembourg's **brand strength** as a destination






# Regional origin 2024

## Past visitors and future potential



# General theme interest (\*)



Theme			
	Rank	Rank	% interested
Culinary	2	1	77%
Resting/Relaxation	1	2	77%
Family	12	3	77%
Nature	3	4	77%
Culture	11	5	74%
Wellness	25	6	73%
History/Unesco	10	7	72%
Sustainability	15	8	72%
City	5	9	71%
Castles	9	10	70%
Travelling by train	18	11	66%
Countryside	22	12	62%
Hiking	17	13	62%
Events	16	14	61%
Nightlife (**)	20	15	60%
Wine	21	16	55%
Shopping	23	17	53%
Active-sports	27	18	52%
Industrial heritage	28	19	50%
Luxury	24	20	50%
Camping	29	21	45%
MTB	32	22	33%
Cycling	31	23	30%
Motorcycling	33	24	25%




(\*) Interest in themes with regard to holiday trips with overnight (regardless of specific destinations).

Europe : average rank for source markets DE-BE-NL-FR-UK-CH-AT-IT-ES-PL-IE-DK-SE-PT.

(\*\*) Nightlife (festivals & events), urban lifestyle, lively places (trendy or alternative quarters).

# Luxembourg's Theme Competence (\*)



Theme			
	Rank	Rank	% agreeing
Family	7	1	50%
Resting/Relaxation	2	2	49%
Culture	5	3	48%
Culinary	3	4	44%
Wellness	13	5	43%
History/Unesco	10	6	42%
Nature	4	7	42%
City	1	8	38%
Castles	6	9	37%
Sustainability	15	10	33%
Nightlife (**)	11	11	31%
Hiking	9	12	29%
Shopping	8	13	27%
Countryside	14	14	26%
Wine	12	15	26%
Industrial heritage	19	16	24%
Camping	16	17	21%
Active-sports	18	18	21%
MTB	20	19	14%
Cycling	17	20	12%

(\*) Themes for which Luxembourg is considered most suitable as a holiday destination, % of respondents agreeing.

Europe : average rank for source markets DE-BE-NL-FR-UK-CH-AT-IT-ES-PL-IE-DK-SE-PT.

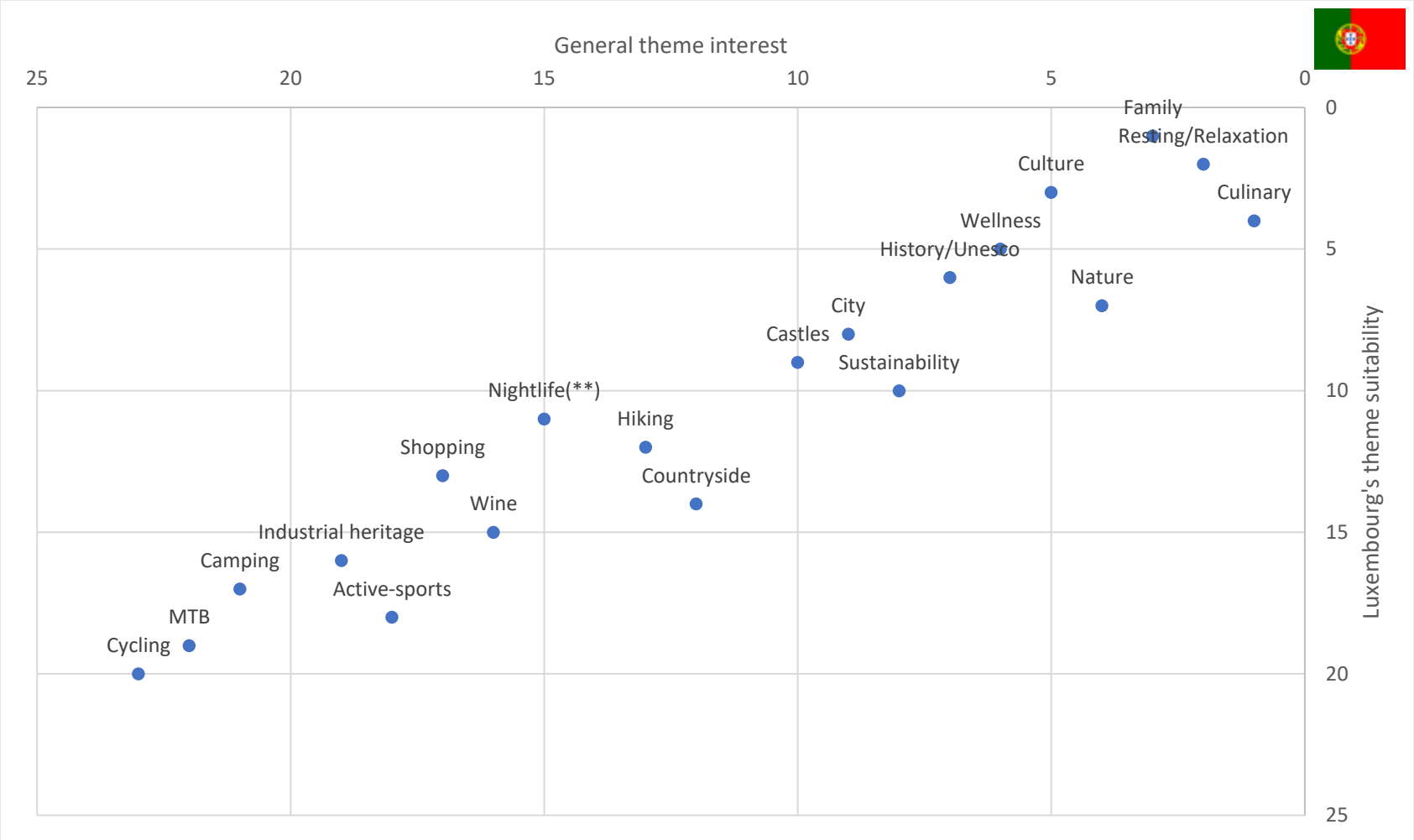
(\*\*) Nightlife (festivals & events), urban lifestyle, lively places (trendy or alternative quarters).



# Theme interest & Luxembourg's Theme Competence (\*)



Theme ranking by source market interest and Luxembourg's perceived suitability






(\*) Themes for which Luxembourg is considered most suitable as a holiday destination, % of respondents agreeing.

(\*\*) Nightlife (festivals & events), urban lifestyle, lively places (trendy or alternative quarters).

# Luxembourg's Brand Value Ratings (\*)



Feature			
	Rank	Rank	% agreeing
safe	1	1	68%
of high quality	2	2	60%
welcoming, hospitable	3	3	58%
open-minded, tolerant, international	5	4	55%
authentic, real	4	5	55%
dynamic, modern	8	6	51%
attractive, appealing	6	7	50%
surprising	10	8	45%
service oriented	9	9	45%
varied, diversified	11	10	42%
sustainable	14	11	41%
exclusive, luxurious	7	12	38%
not overcrowded / insider tip	13	13	36%
lively, trendy	12	14	34%

(\*) Brand feature associated with destination  
Luxembourg,  
% of respondents agreeing.

Europe : average rank for source markets  
DE-BE-NL-FR-UK-CH-AT-IT-ES-IE-DK-SE-PT.

Source: LFT Brand & Potential Study, 2024.

# Spontaneous associations with Luxembourg



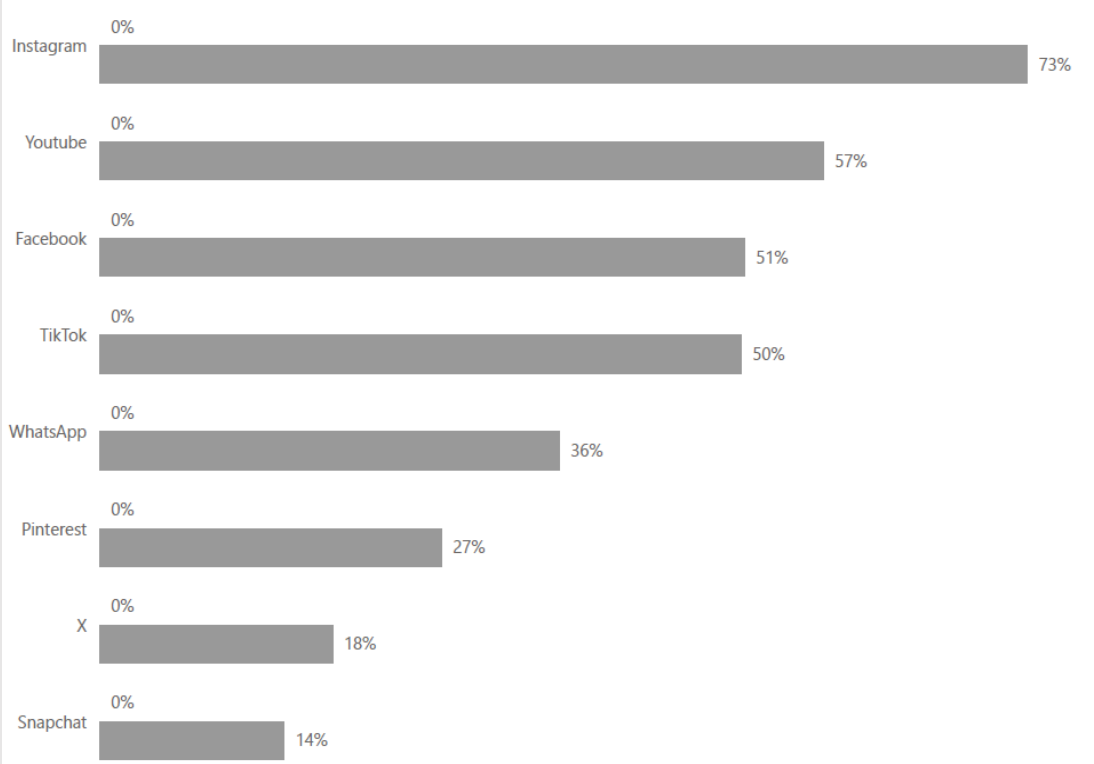
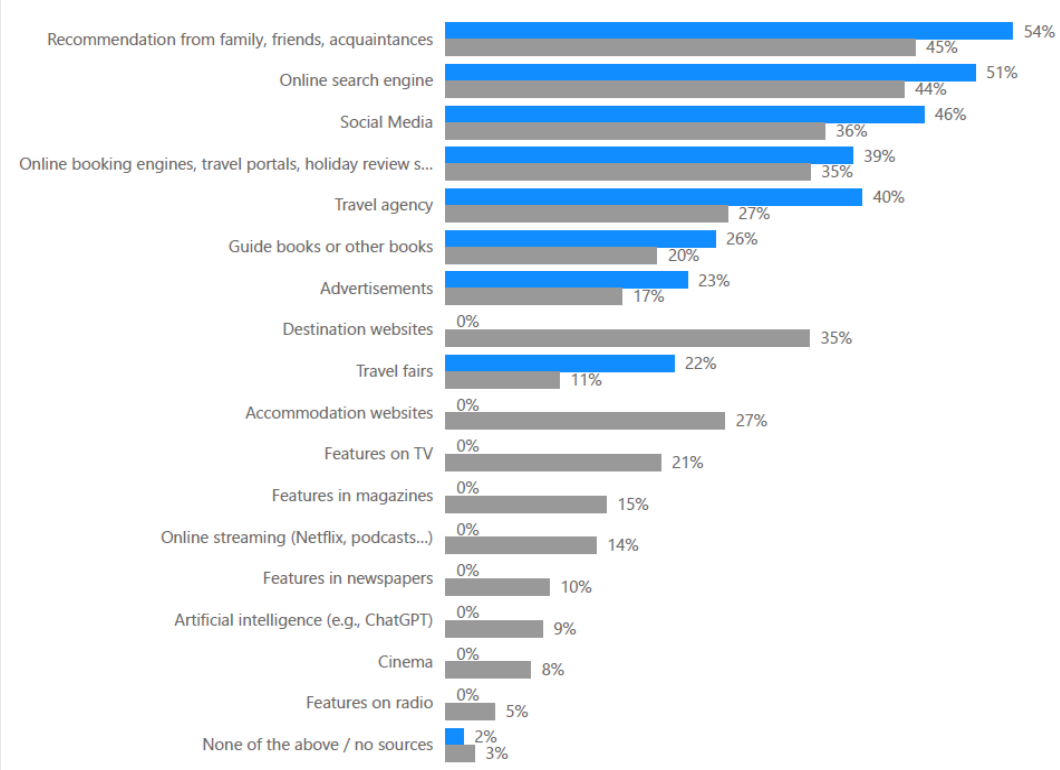
# Trip organisation and preferences (1)

— Average **European source markets**, total vs. Portugal



Portugal  
All inbound

## Preferred sources of travel inspiration



## Interest for longer stays and cross-border stays to Luxembourg (in case of general travel intent to Luxembourg)

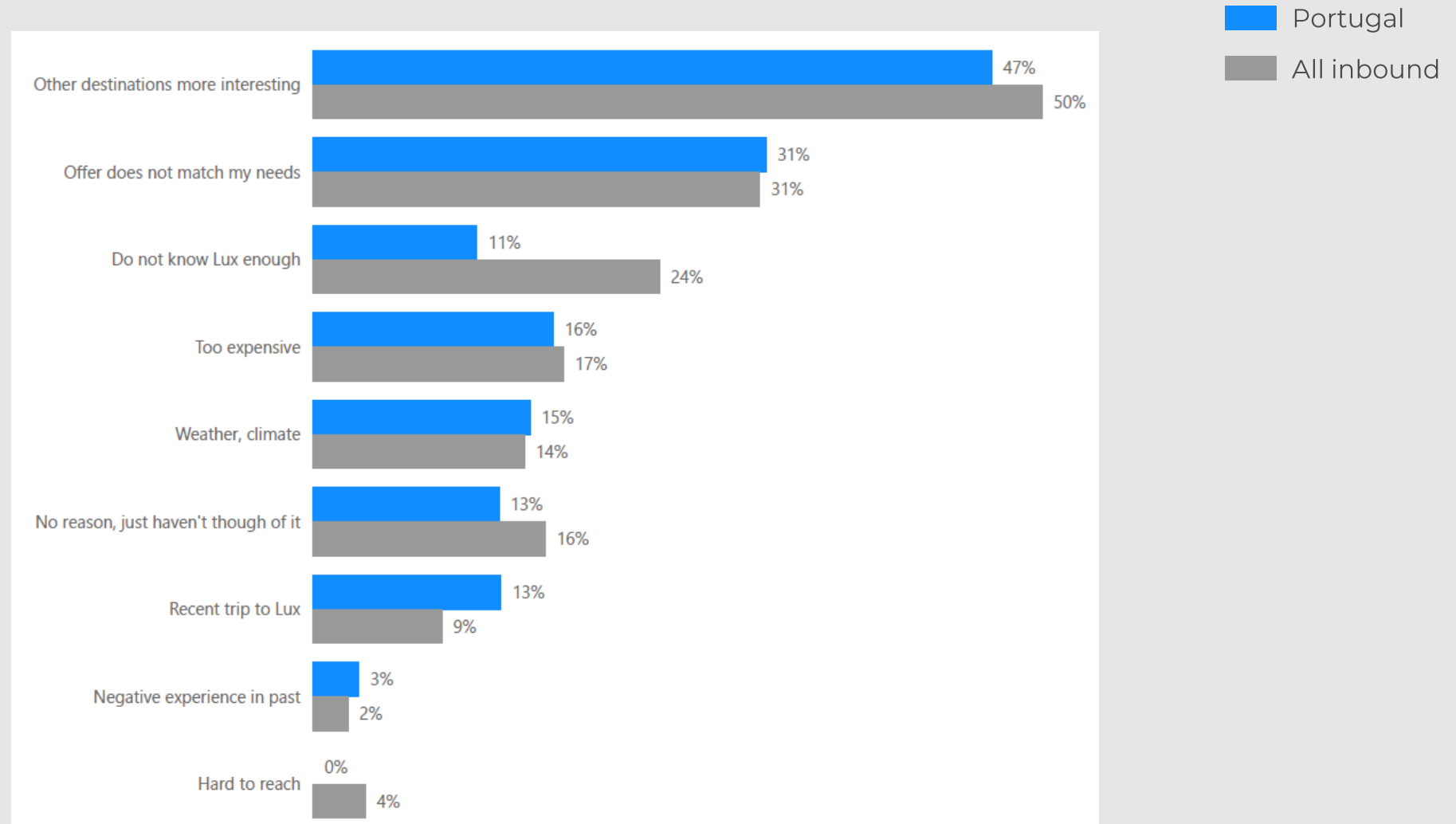


## Trip organisation and preferences (2)

— Average **European source markets**, total vs. Portugal



### Reasons for not considering Luxembourg as a destination

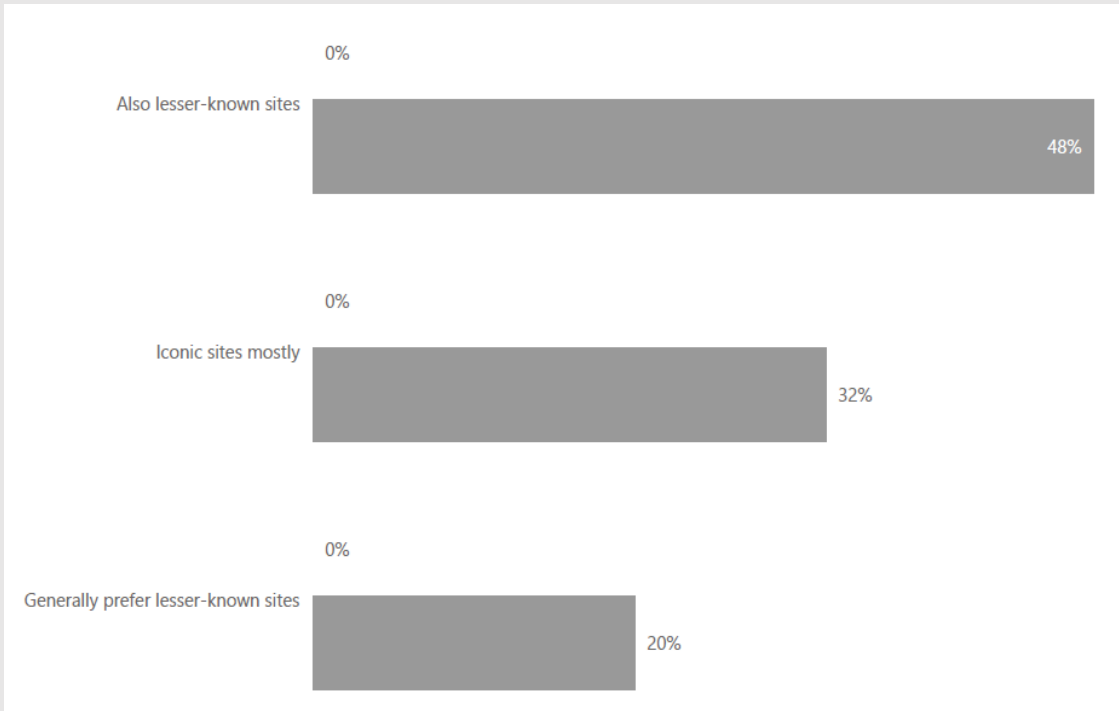


# Trip organisation and preference (3)

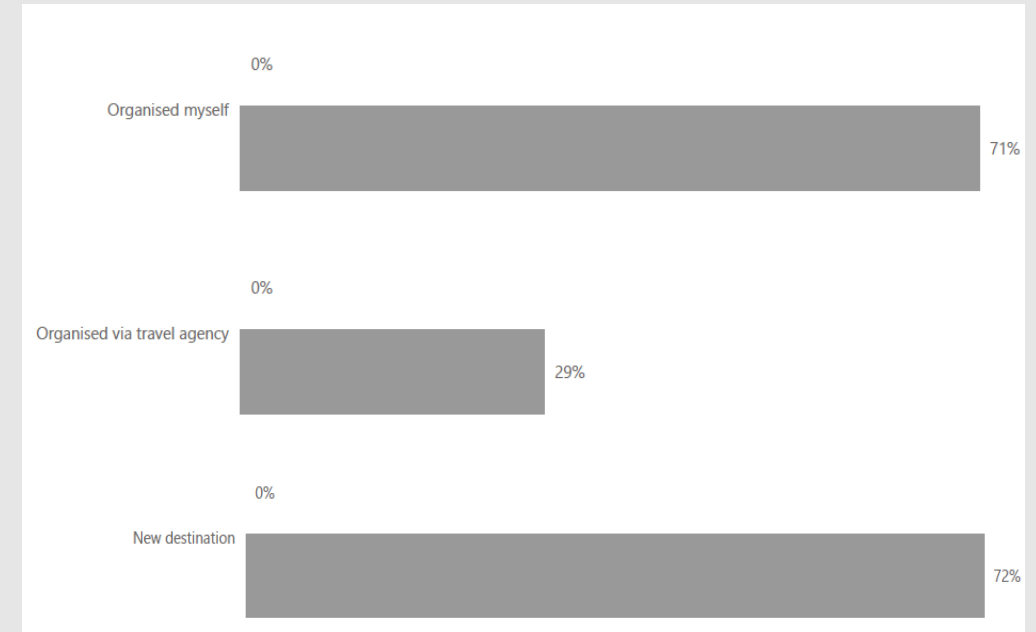
— Average **European source markets**, total vs. Portugal





## General preference for visiting iconic vs. lesser-known sites



## Self-organisation (\*), new destination (\*\*)



 Portugal

 All inbound

(\*) During last outbound holiday trip .

Source: LFT Brand & Potential Study, 2024.



# Your contact



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