

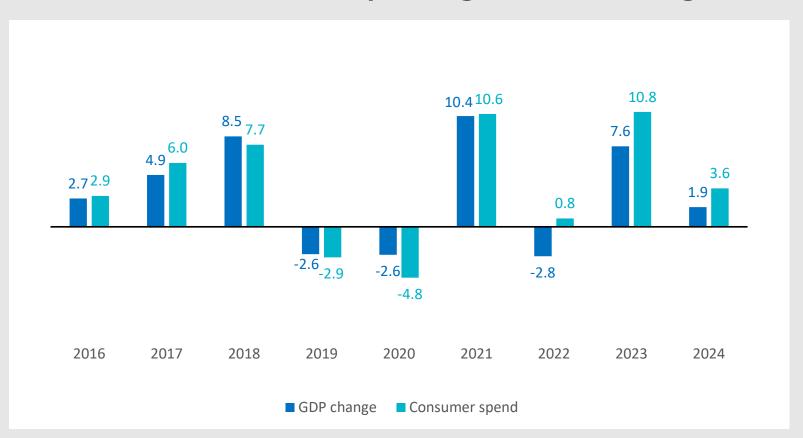


Economic indicators & General Travel Demand

Economic indicators – General travel demand



GDP and consumer spending, % annual change



Economy & population

GDP (\$) per capita 57,110.43

Unemployment (%) 5.18

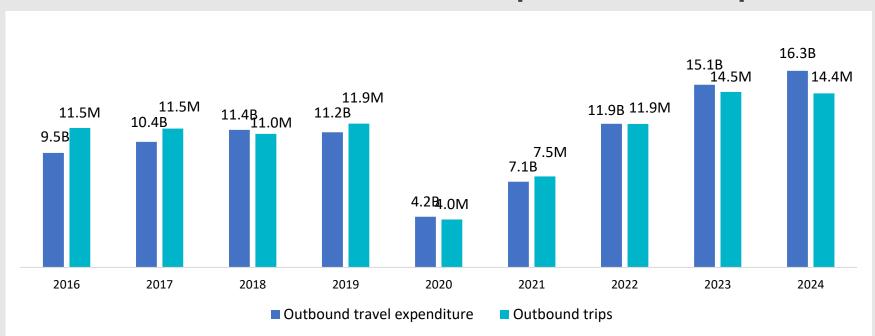
Inflation(%) 2.94

Population 9,168,520

Economic indicators - General travel demand



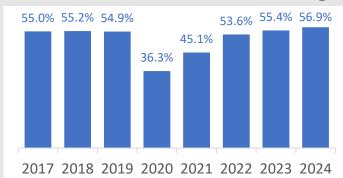
Outbound trips and travel expenditure



Outbound travel intensity
1.57 trips
per inhabitant (2024)

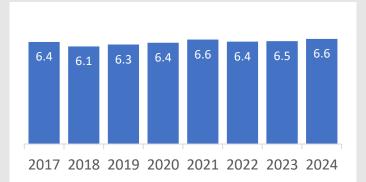
Average spend per outbound trip (2024) 1,129 \$

Share of outbound travel, % all nights



Share of leisure, % all outbound trips (2024) 84.8%

Average length of stay, nights, all outbound trips



Share of short trips (1-3 nights), % all outbound trips (2024) 38.0%

Sources: Eurostat, Oxford Economics.



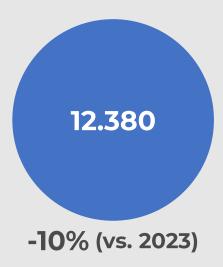
Arrivals & nights in paid accommodation

Nights in paid accommodation

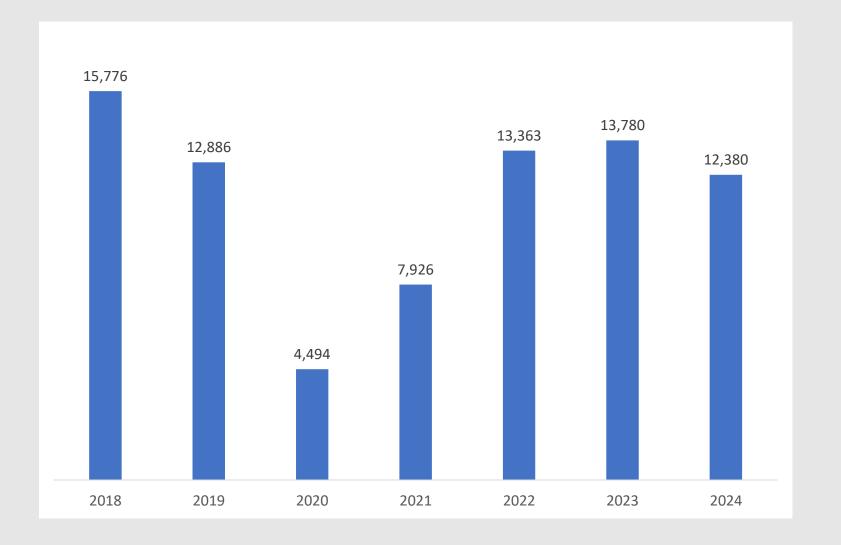
2024 and 2018-2024



Nights, paid accommodation, 2024



-4% (vs. 2019)



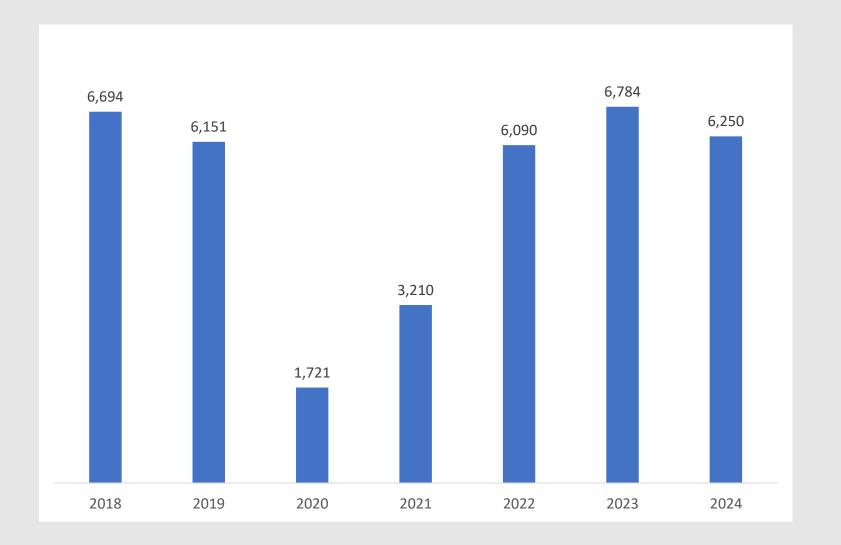
Arrivals in paid accommodation

2024 and 2018-2024



Arrivals, paid accommodation, 2024





Length of stay, paid accommodation

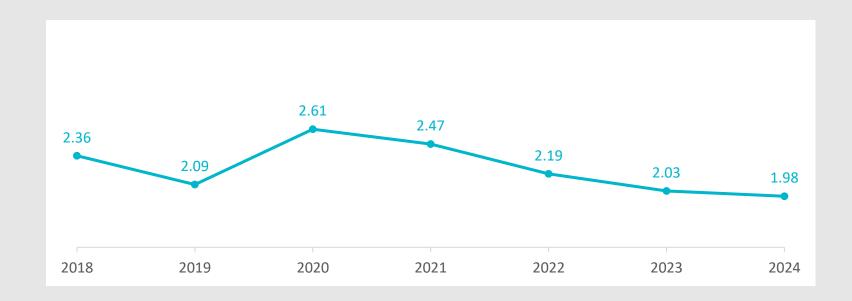


2024 and 2018-2024





-0.11 nights (vs. 2019)

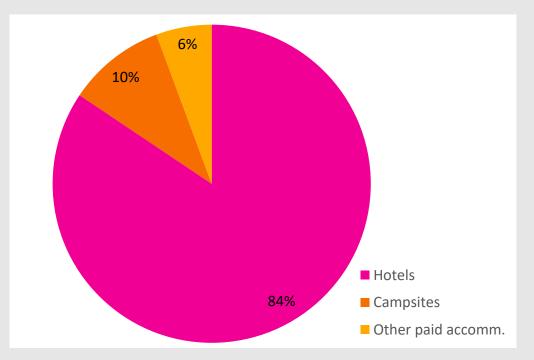


Nights & arrivals in paid accommodation

11

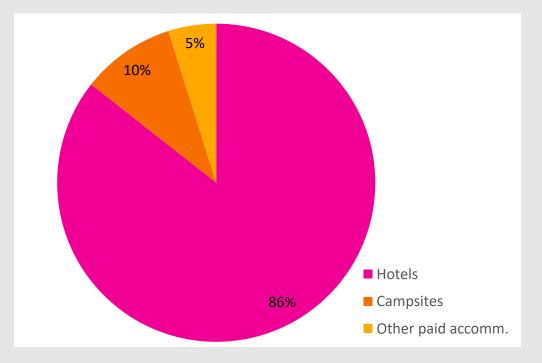
Type of accommodation, 2024

Nights, paid accommodation, 2024



Hotels	10.448	-13% (vs. 2023)	-9% (vs. 2019)
Campsites	1.232	-1% (vs. 2023)	+ 73 % (vs. 2019)
Other paid accomm.	700	+31% (vs. 2023)	-3% (vs. 2019)

Arrivals, paid accommodation, 2024



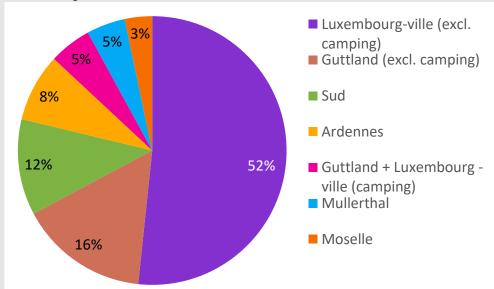
Hotels	5.350	-9% (vs. 2023)	-1% (vs. 2019)
Campsites	596	-4% (vs. 2023)	+51% (vs. 2019)
Other paid accomm.	304	+12% (vs. 2023)	-19% (vs. 2019)

Nights & arrivals in paid accommodation

Regions, 2024

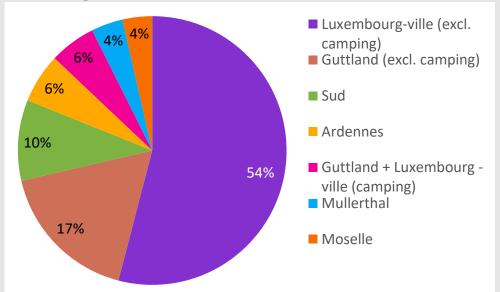


Nights, paid accommodation, 2024



LuxCity (excl. camping)	6.396	-8% (vs. 2023)	-6% (vs. 2019)
Guttland (excl. camping)	1.924	-18% (vs. 2023)	+1% (vs. 2019)
South	1.430	-32% (vs. 2023)	-36% (vs. 2019)
Eislek	1.014	-2% (vs. 2023)	+27% (vs. 2019)
Guttland/LuxCity (camping)	632	-19% (vs. 2023)	+59% (vs. 2019)
MPSL	575	+189% (vs. 2023)	+117% (vs. 2019)
Moselle	409	+9% (vs. 2023)	-15% (vs. 2019)

Arrivals, paid accommodation, 2024



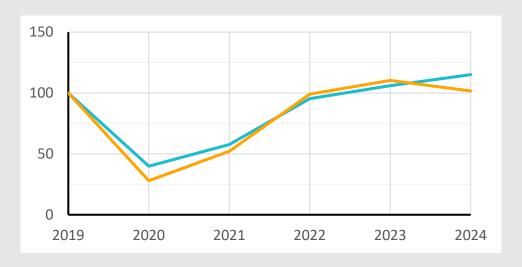
LuxCity (excl. camping)	3.378	- 7 % (vs. 2023)	-3% (vs. 2019)
Guttland (excl. camping)	1.083	-26% (vs. 2023)	+20% (vs. 2019)
South	607	-13% (vs. 2023)	-27% (vs. 2019)
Eislek	373	+36% (vs. 2023)	+15% (vs. 2019)
Guttland/LuxCity (camping)	348	-21% (vs. 2023)	+24% (vs. 2019)
MPSL	238	+148% (vs. 2023)	+97% (vs. 2019)
Moselle	223	+25% (vs. 2023)	+5% (vs. 2019)

Arrivals in paid accommodation

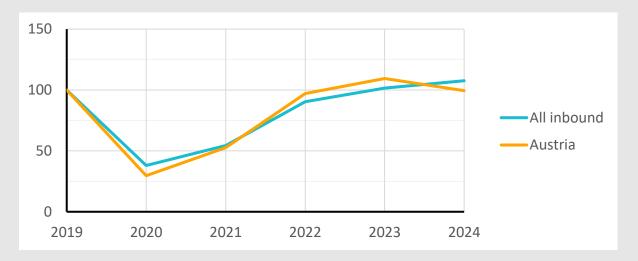
Trends 2019-2024



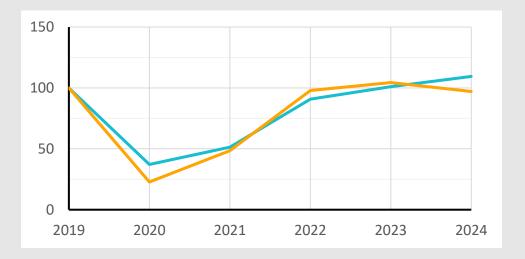
All paid accommodation, national (2019 = Index 100)



Hotels, national (2019 = Index 100)



All paid accommodation (*), Luxembourg City (2019 = Index 100)



Short-term rentals

2024 and 2018-2024



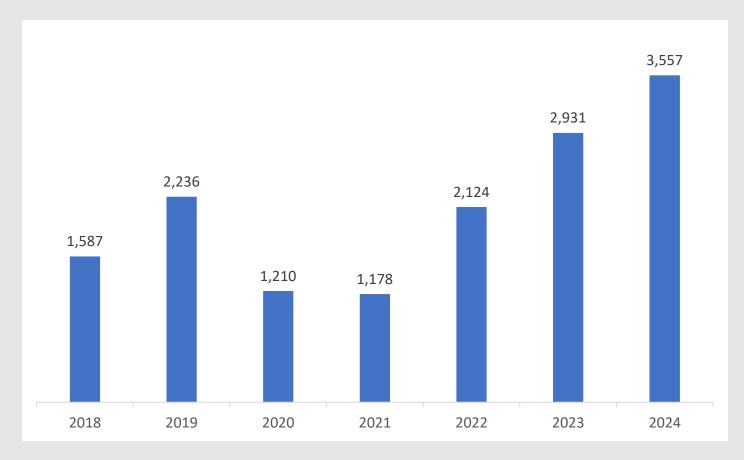
Nights, Short-term rentals, 2024



21% (vs. 2023)

59% (vs. 2019)

Nights, Short-term rentals, 2018-2024





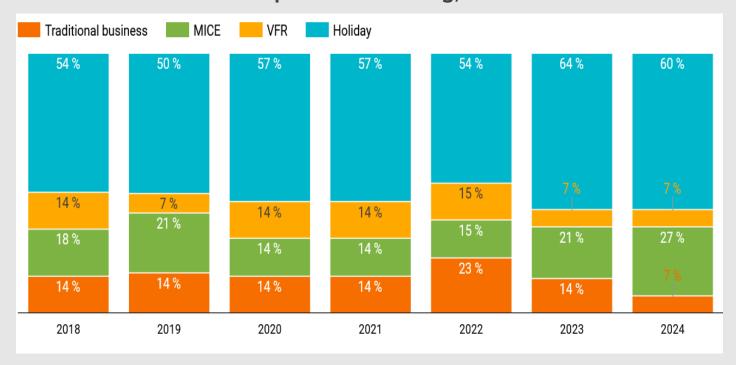
Characteristics of inbound trips

Austrian trips to Luxembourg with overnight (all accommodation)



Purpose of visit, 2018-2024

Austrian trips to Luxembourg, 2018-2024



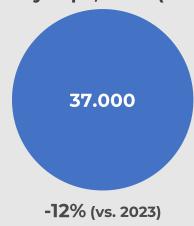
2024 Austria to **Europe to** Luxembourg Holiday 60% 61% VFR 7% 15% MICE 27% 15% Traditional Business 7% 8%

Inbound same-day trips to Luxembourg

**

2024

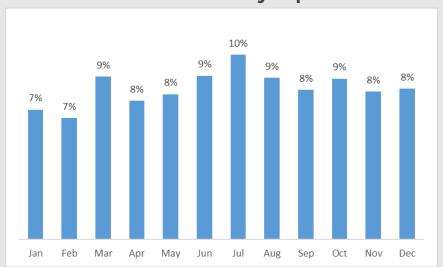
Number of inbound same-day trips, 2024 (estimate)



Average length of same-day trips



Seasonality % of same-day trips





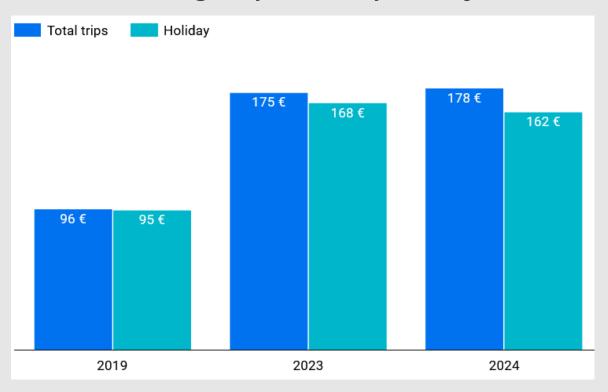
Travel behaviour of inbound leisure visitors

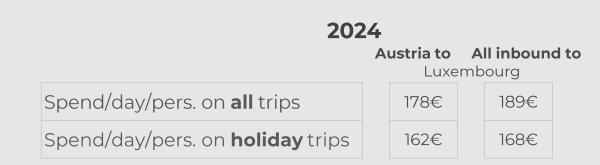
Expenditure



Inbound trips to Luxembourg with overnight (all accommodation)

Average expenditure/pers./day





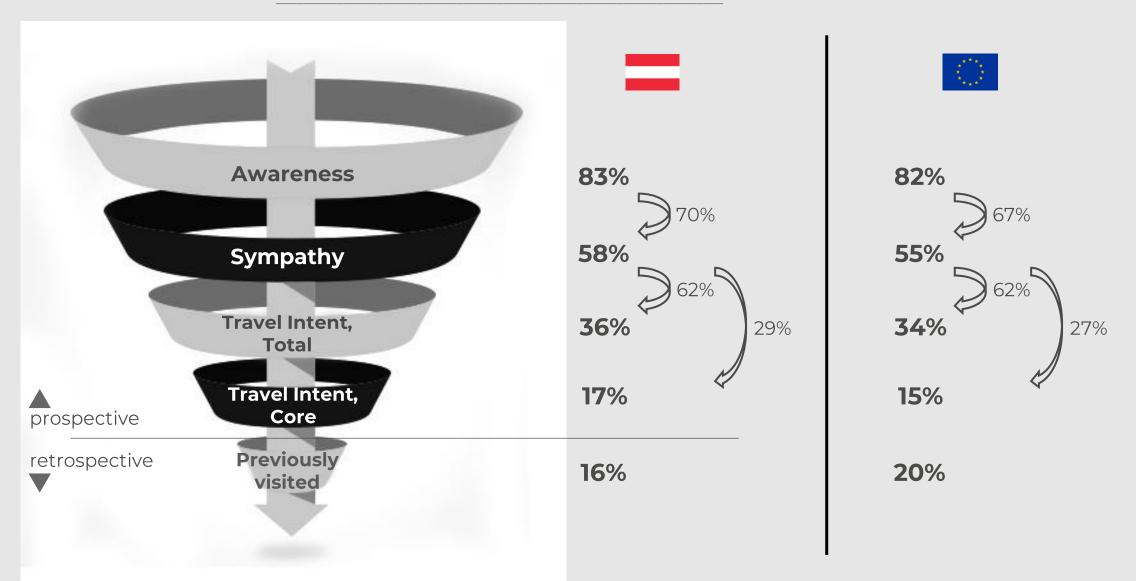


Target segments, Brand & Growth Potential

Destination Luxembourg - Brand Funnel 2024

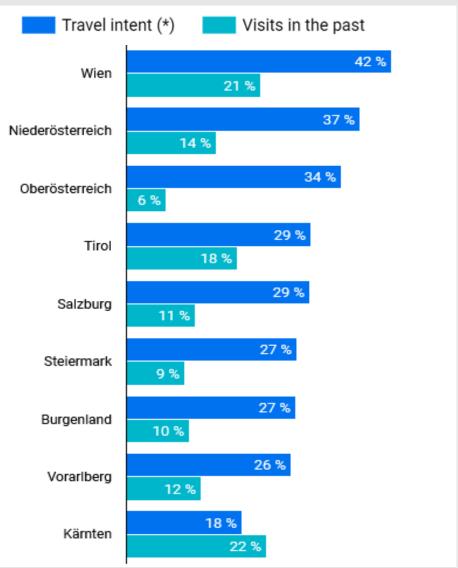


Assessing Luxembourg's brand strength as a destination



Regional origin 2024

Past visitors and future potential





General theme interest (*)

Theme			
	Rank	Rank	% interested
Culinary	2	1	74%
Nature	3	2	71%
Resting/Relaxation	1	3	71%
Sightseeing	4	4	70%
Immersive travel	6	5	69%
City	5	6	67%
Architecture/townscapes	7	7	67%
Fun/entertainment	00	8	65%
Family	12	9	61%
Exchanging with locals	13	10	60%
Castles	9	11	59%
History/Unesco	10	12	59%
Culture	11	13	59%
Learning/new skills	14	14	56%
Events	16	15	55%
Sustainability	15	16	55%
Hiking	17	17	53%
Nightlife (**)	20	18	53%
Adventure/action	19	19	52%
Travelling by train	18	20	49%
Active-sports	27	21	49%
Wellness	25	22	48%
Wine	21	23	47%
Countryside	22	24	44%
Shopping	23	25	43%
Cycling	31	26	43%
Luxury	24	27	43%
Remembrance	26	28	42%
Camping	29	29	39%
Industrial heritage	28	30	39%
Film locations	30	31	38%
MTB	32	32	32%
Motorcycling	33	33	29%



(*) Interest in themes with regard to holiday trips with overnight (regardless of specific destinations).

Europe: average rank for source markets DE-BE-NL-FR-UK-CH-AT-IT-ES-PL-IE-DK-SE-PT.

(**) Nightlife (festivals & events), urban lifestyle, lively places (trendy or alternative quarters).

Luxembourg's Theme Competence (*)



Theme	()		
	Rank	Rank	% agreeing
Culinary	3	1	41%
City	1	2	41%
Architecture/townscapes	4	3	36%
Culture	6	4	33%
Castles	7	5	31%
Luxury	9	5	31%
Nature	5	7	31%
Resting/Relaxation	2	8	29%
Shopping	10	9	24%
Family	8	10	23%
History/Unesco	12	11	22%
Fun/entertainment	13	12	22%
Nightlife (**)	14	13	22%
Wine	15	14	20%
Active-sports	21	15	19%
Hiking	11	16	19%
Events	23	17	18%
Cycling	20	18	18%
Wellness	16	19	18%
Sustainability	18	20	17%
Adventure/action	22	21	15%
Remembrance	26	22	15%
Countryside	17	23	15%
Camping	19	24	14%
Industrial heritage	24	25	14%
МТВ	25	26	10%

(*) Themes for which Luxembourg is considered most suitable as a holiday destination, % of respondents agreeing.

Europe: average rank for source markets DE-BE-NL-FR-UK-CH-AT-IT-ES-PL-IE-DK-SE-PT.

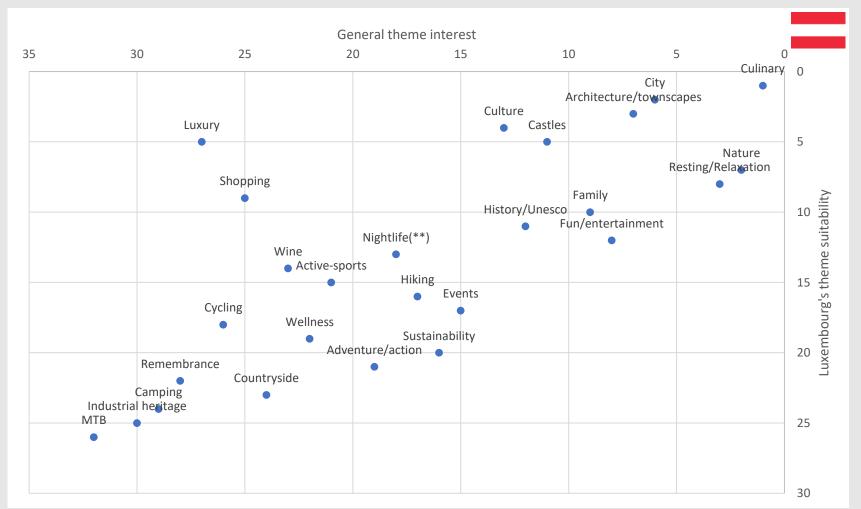
(**) Nightlife (festivals & events), urban lifestyle, lively places (trendy or alternative quarters).

Source: LFT Brand & Potential Study, 2024.

Theme interest & Luxembourg's Theme Competence (*)



Theme ranking by source market interest and Luxembourg's perceived suitability



(*) Themes for which Luxembourg is considered most suitable as a holiday destination, % of respondents agreeing.

(**) Nightlife (festivals & events), urban lifestyle, lively places (trendy or alternative quarters).

Luxembourg's Brand Value Ratings (*)



Feature	(1)		
	Rank	Rank	% agreeing
safe	1	1	42%
of high quality	3	2	39%
clean	2	3	37%
welcoming, hospitable	4	4	33%
open-minded, tolerant, international	6	5	32%
exclusive, luxurious	8	6	31%
authentic, real	5	7	30%
attractive, appealing	7	8	25%
varied, diversified	12	9	25%
dynamic, modern	9	10	25%
service oriented	10	11	22%
lively, trendy	13	12	20%
not overcrowded / insider tip	14	13	20%
surprising	11	14	18%
sustainable	15	15	16%
affordable	16	16	10%

(*) Brand feature associated with destination Luxembourg, % of respondents agreeing.

Europe: average rank for source markets DE-BE-NL-FR-UK-CH-AT-IT-ES-IE-DK-SE-PT.

Source: LFT Brand & Potential Study, 2024.

Spontaneous associations with Luxembourg



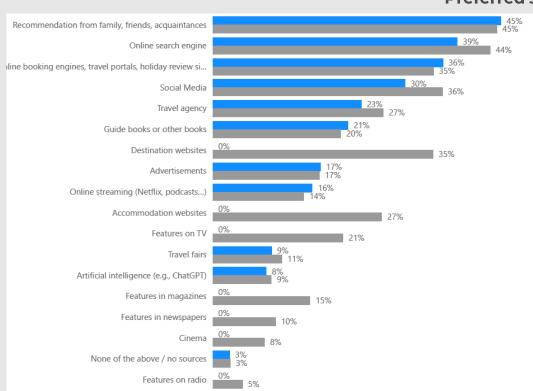


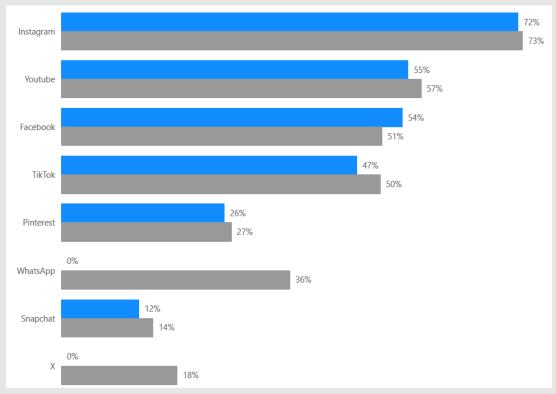
Trip organisation and preferences (1)

— Average **European source markets**, total vs. Austria



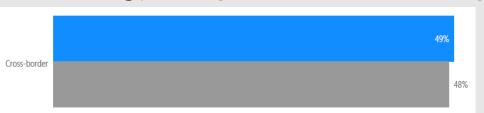
Preferred sources of travel inspiration





Interest for longer stays and cross-border stays to Luxembourg (in case of general travel intent to Luxembourg)



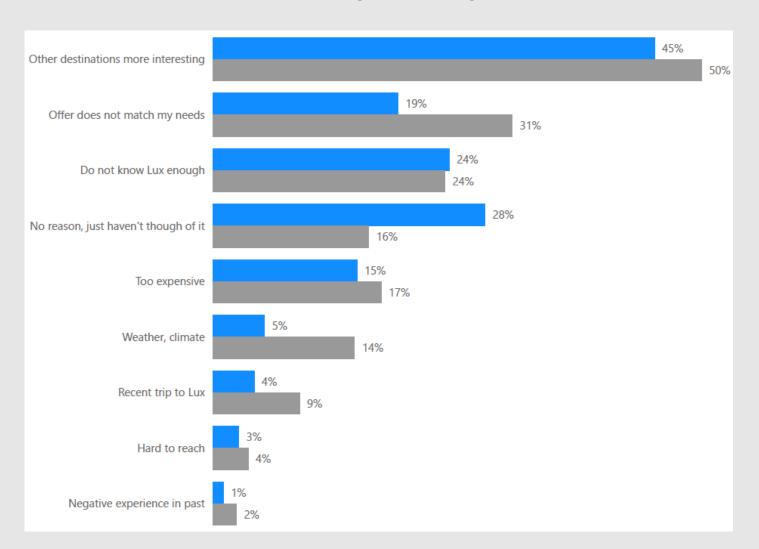


Trip organisation and preferences (2)

— Average **European source markets**, total vs. Austria



Reasons for not considering Luxembourg as a destination



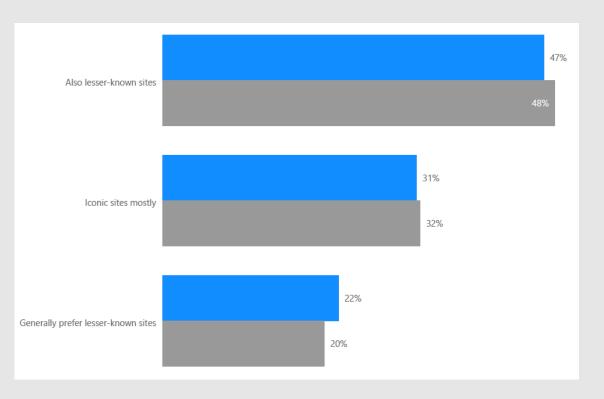


Trip organisation and preference (3)

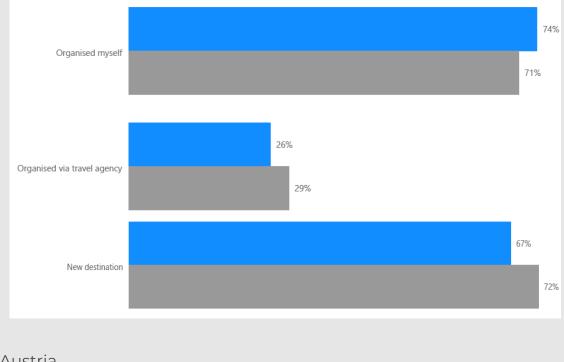
— Average **European source markets**, total vs. Austria



General preference for visiting iconic vs. lesser-known sites



Self-organisation (*), new destination (**)



Austria

All inbound



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